# Malaysia Property

# **Temporary hiccup**

# Fairly priced; maintain Neutral

While the 1-month long full lockdown (FMCO) will adversely affect 2Q21 sales and earnings, we are still holding our belief that the property sector is poised for recovery in 2021 thanks to historically low interest rate and pent-up demand and sales should pick up again once the FMCO is lifted. Nevertheless, these positives appear to have been largely priced in and our coverage stocks now offer limited upside to their TPs. We maintain NEUTRAL and our BUY picks remain unchanged (SPSB, ECWI). In our view, political uncertainty post-the state of emergency (Darurat) ended on 1 Aug 2021 could overshadow sector fundamentals.

# Weaker sales and earnings in 2021

While construction works of some projects are allowed to be continued as long as approvals are obtained, our channel checks revealed that the industry is facing other challenges such as stricter SOP and shortage of raw materials (that lead to higher raw material prices) during the FMCO. These have led to slower construction works. Sales wise, the signing of SPAs have been postponed until FMCO is lifted; hence, we expect a QoQ decline in 2Q21 sales.

# Further improvements in unsold stocks

1Q21 NAPIC statistics continued to show positive signals. Property sales (residential; in value) have recovered +26% YoY but -6% QoQ (due to MCO2.0 imposed in early Jan 21) while the situation with unsold stocks (residential) continued to improve, by -10% QoQ and -17% YoY (in units) in 1Q21 thanks to attractive rebate and discounts given by developers amid a low interest rate environment. Based on our conversations with developers, sales achieved under the Home Ownership campaign (HOC) 2020 (1 June 20 - 31 May 21) were better than HOC 2019 (pre-Covid 19).

# Maintain NEUTRAL stance

While we are holding our belief that the property sector is poised for recovery in 2021, share prices look to have largely priced in the positives. Stock prices could potentially overshoot our target prices on rotation into recovery or value-themed stocks but such gains are unlikely to be sustainable. Downside risks include: 1) domestic politics post-the state of emergency (Darurat) ended on 1 Aug; and 2) worse-than-expected Liquidated Ascertained Damages (LAD) compensation due to the ruling by the Federal Court.

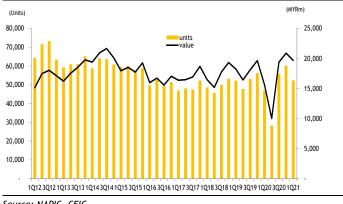
Stock	Bloomberg code	Mkt cap (USD'm)	Rating	Price (LC)	TP (LC)	Upside (%)	P/E (x)		P/B (x)		Div yld (%)	
							20A	21E	20A	21E	20A	21E
Sunway	SWB MK	1,977	Hold	1.65	1.69	2	20.2	17.8	0.8	0.8	0.9	1.7
SP Setia	SPSB MK	1,411	Buy	1.11	1.39	25	27.3	13.7	0.3	0.3	0.0	0.7
Sime Darby Prope	SDPR MK	1,024	Hold	0.62	0.69	11	58.4	19.5	0.5	0.5	1.5	1.0
Mah Sing Group	MSGB MK	531	Hold	0.90	0.87	(3)	30.0	16.8	0.6	0.6	1.9	3.7
UEM Sunrise	UEMS MK	510	Hold	0.42	0.43	4	nm	24.0	0.4	0.3	0.0	0.0
Eco World Dev	ECW MK	493	Hold	0.69	0.78	13	4.7	9.5	0.2	0.4	5.3	4.2
Eco World Int'l	ECWI MK	370	Buy	0.64	0.61	(4)	5.5	8.8	0.3	0.6	0.0	11.4
Tambun Indah	TILB MK	71	Hold	0.67	0.69	3	11.6	7.5	0.4	0.4	3.5	5.4

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# **NEUTRAL**

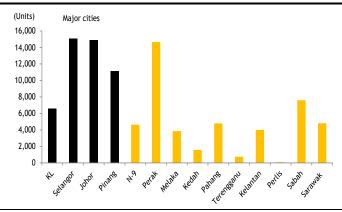
# What the latest 1Q21 NAPIC statistics say?

1Q21: Property (residential) transactions were +11% YoY, -13% QoQ (in unit) and +26% YoY , -5.9% QoQ (in value)



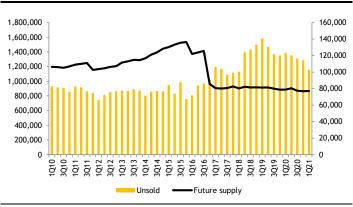
Source: NAPIC, CEIC

1Q21: Selangor, Johor and Perak have the highest unsold stocks in the country



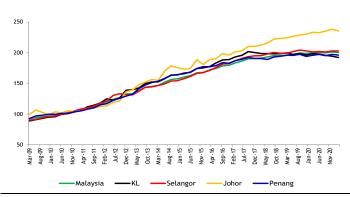
Source: NAPIC, CEIC

1Q21: Unsold/future supply ratio were declining since 2Q19 thanks to HOC 2019 and HOC 2020 as well as attractive marketing packages offered by the developers

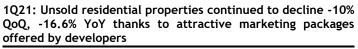


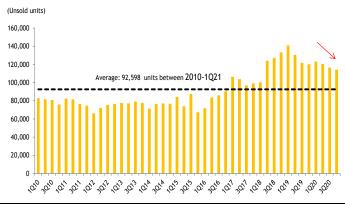
Future supply includes incoming supply and planned supply Source: NAPIC, CEIC

Malaysia: House Price Index (HPI) was up 0.3% YoY but down -0.4% QOQ in 1Q21 (KL: -3.1% YoY, -1.1% QoQ, Selangor: +0.8% YoY, +0.0% QoQ, Johor: +0.9% YoY, -1.2% QoQ, Penang: +0.2% YoY, -0.6% QOQ)



Source: NAPIC, CEIC





Source: NAPIC, CEIC

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