Maybank Kim Eng

Regional Plantations

Negative IOD at play. La Nina to follow in Q4?

US drought risk is supportive of prices for now

2021 may just be another anomaly for MY and ID, thanks to negative IOD that brings above-normal rain during the usually dry Q3 period. While rainfall has been good for the past 19 months, 2H21 PO output risks being below potential due to the lagged effect of possibly low fertilizer applied over the last 2 years, and worker shortage in MY. In the US, weather has not been ideal, with further dry weather forecasts in the coming weeks. US' yields are at risk and will be supportive of prices. We maintain our POSITIVE sector view. Preferred BUYs: KLK, SOP & BPLANT.

Negative IOD brings rain to oil palm region

On 15 July, the ASMC announced the start of the dry season for the southern ASEAN region which is expected to last till Oct 2021. However, during this period, above-average rainfall is expected over most parts of the region. Unlike last year when weak La Nina conditions were present, La Nina is not yet confirmed as ENSO remains neutral (Fig.1). This round, the above-average rainfall forecast is due to a phenomenon called negative IOD (see Figs.2-3). The above-normal rainfall predictions were echoed by NCEP, ECMWF and UK Met office (Fig.4) in ASMC's recent outlook update. But occasional bout of dry weather and hotspots in fire-prone areas can still occur in Q3. As for Q4, will La Nina make a return following NOAA's issuance of a La Nina Watch (Fig.5)?

Parts of US is facing unfavourable weather

According to the USDA's US Drought Monitor report (13 July), the western region of the US has been hit by severe drought lately (Fig.6). About 36% of corn (Figs.7-9) and 31% of soybean (Figs.10-12) production in the US are within an area experiencing drought. Corn and soybean crop conditions have been deteriorating since the start of the planting season. Soybean is now entering its crucial pod setting months of July/ Aug but the drought forecast is likely to stay in the west north central region (Figs.13-14) till Oct 2021. However, in general, it is also important to note that genetically modified soybean varieties these days are more heat and drought resistant, and hence the final yield impact may not be as bad as what the market envisage. Nonetheless, the market has largely priced in the latest weather developments given US soybean prices have remained elevated of late amid present tightness in supply.

2H21 palm oil output: Good rainfall vs fertilizer cut?

In this region, good rainfall has been recorded the past 19 months (Appendix 1) and conducive for a strong PO output recovery in 2H21, after 2019-20's tree rest. But this favorable factor may have been mitigated by lower fertilizer application by growers, esp. smallholders, in 2019-20 due to the low CPO prices suffered in 2018-19, as alluded by some corporate captains of late. The proxy evidence was lower inorganic fertilizers imported by MY (-27% YoY) and ID (-24% YoY) in 2019, while 2020's volume was barely higher YoY (Fig.15). The lower fertilizer used may be partly intentional as growers stop fertilizing old trees usually 2 years before replanting while new trees require much less fertilizer. In addition, MY is experiencing a severe shortage of foreign workers (due to COVID) which may also result in 2021's yields coming in below potential. Lower-than-expected 2H21 PO supply will be supportive of CPO prices.

POSITIVE

Unchanged1

Analyst

Ong Chee Ting, CA (603) 2297 8678 ct.ong@maybank-ib.com

Regional CPO price forecast

	2021F	2022F
	MYR/t	MYR/t
Full year avg (FOB)	3,100	2,600
MDEX / MPOB prices:		
3M CPO price (19 July)	4,151	
YTD (19 July) 3M CPO ASP	3,770	
YTD (19 July) spot CPO ASP	4,058	

Plantation stocks mentioned on cover page

BBG ticker	Rec	Shr px	Tgt px
		LCY	LCY
KLK	Buy	19.72	29.60
SOP	Buy	3.49	5.67
BPlant	Buy	0.61	0.79
	ticker KLK SOP	ticker KLK Buy SOP Buy	ticker LCY KLK Buy 19.72 SOP Buy 3.49

Source: Maybank KE

Terms used in this note:

ASMC - ASEAN specialized meteorological centre

ASP - Average Selling Price

CPO - Crude Palm Oil

ECMWF - European Centre for Medium-Range Weather Forecasts

ENSO - El Nino-Southern Oscillation

ID - Indonesia/ Indonesian

IOD - Indian Ocean Dipole

LCY - Local currency

 $mt\ -\ million\ tonnes$

MY - Malaysia/ Malaysian

NCEP - National Centers for Environmental Prediction

NOAA -National Oceanic and Atmospheric Administration

PO - Palm Oil

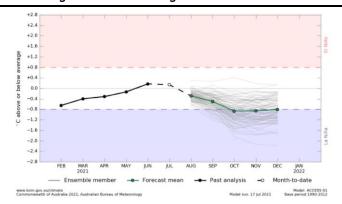
t - tonnes

YoY - year on year



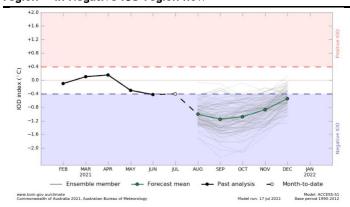
Stock	•	Mkt cap (USD'm)	Rating	Price (LC)	TP (LC)	Upside (%)	P/E (x)		P/B (x)		Div yld (%)	
							21E	22E	21E	22E	21E	22E
Sime Darby Plant	SDPL MK	6,014	Hold	3.69	4.71	29	19.4	27.1	1.8	1.7	2.8	1.8
IOI Corp	IOI MK	5,520	Buy	3.71	4.71	29	19.9	23.6	2.4	2.3	3.5	2.5
KL Kepong	KLK MK	5,046	Buy	19.72	29.60	52	18.3	20.6	1.9	1.8	3.3	2.9
First Resources	FR SP	1,540	Buy	1.33	1.88	43	11.7	10.6	1.4	1.3	4.3	4.7
Genting Plant	GENP MK	1,432	Buy	6.74	8.96	36	22.6	22.6	1.2	1.2	2.7	2.7
Bumitama Agri	BAL SP	578	Buy	0.45	0.65	46	8.3	6.0	0.9	0.8	4.8	6.7
Swk Oil Palms	SOP MK	472	Buy	3.49	5.67	66	7.9	8.6	0.8	0.7	3.8	3.5
TSH Resources	TSH MK	337	Buy	1.03	1.40	37	13.1	15.8	0.9	0.9	2.3	1.9
Boustead Plant	BPLANT MK	323	Buy	0.61	0.79	32	22.6	27.8	0.5	0.5	2.7	2.2
Ta Ann	TAH MK	284	Buy	2.70	3.45	33	9.8	11.7	0.8	0.8	5.1	4.3
TH Plantations	THP MK	99	Sell	0.48	0.44	(7)	12.0	16.4	0.7	0.7	0.0	0.0

Fig 1: Monthly sea surface temperature anomalies for NINO3.4 region - in Neutral region now



Source: Australia Bureau of Meteorology (updated 20 July)

Fig 2: Monthly sea surface temperature anomalies for IOD region - in Negative IOD region now

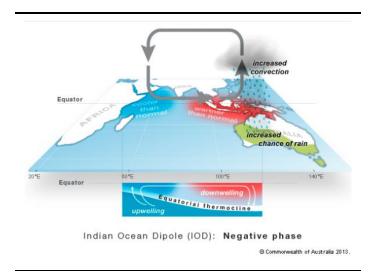


Source: Australia Bureau of Meteorology (updated 20 July)

About lesser known Indian Ocean Dipole (IOD)

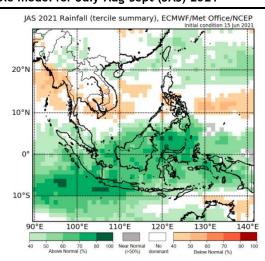
According to the Australian Bureau of Meteorology (ABM), Indian Ocean sea surface temperatures impact rainfall and temperature patterns over Australia. We understand it also brings rainfall to the southern ASEAN region. Basically, the Indian Ocean Dipole or IOD is the sustained changes in the difference between sea surface temperatures of the tropical western and eastern Indian Ocean. During a negative IOD phase (see Fig.3), there is a distinct temperature difference across the Indian Ocean, with warmer than normal water temperature in the east and cooler than normal water in the west, which then results in higher precipitation in this region.

Fig 3: About Negative IOD phase



Source: Australia Bureau of Meteorology

Fig 4: Rainfall tercile summary predictions of multi-model ensemble model for July-Aug-Sept (JAS) 2021

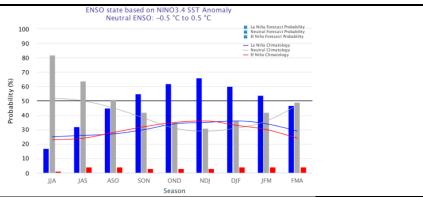


Source: ASMC

Increasing risk of La Nina?

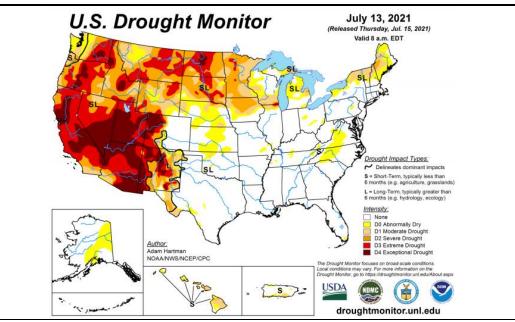
According to the NOAA (8 July update), there is a 66% probability that La Nina conditions may develop in Nov/Jan (Fig.5). La Nina usually brings above-normal rainfall to Southeast Asia. Conversely, La Nina increases the risk of below-normal rainfall in southern Brazil, central & northern Argentina. Already, some of these latter regions are presently suffering from moisture deficit and a confirmation of La Nina may cause further concerns to the market.

Fig 5: Early-July 2021 CPC/IRI Official Probabilistic ENSO forecast



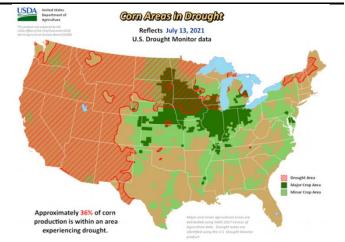
Source: CPC/ IRI

Fig 6: U.S Drought monitor (as at 13 July)



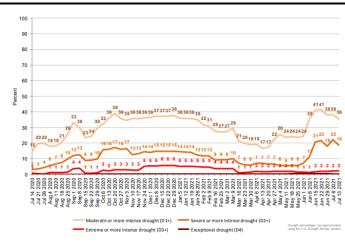
Source: USDA

Fig 7: Corn areas in drought (as at 13 July)



Source: USDA Source: USDA

Fig 8: Percent of United States corn located in drought



USDA Crop Progress and Condition: Corn in United States, 2021 NASS August September October Good + Excellent 75% Condition Year 2017 70% 2018 2017 2018 65% 2019 2020 60% 2021 2019 55% 100% Condition Type Condition (percent) Excellent
Good
Fair
Poor
Very Poor 60% 40% 20% 0% 100% Doughing 80% Emerged Dented Progress (percent) 60% Mature 40% Plainted Harvested 20% July September October August **-** 2021 ----- 2020 ·· Progress Year(s) -Source: National Agricultural Statistics Service (NASS), Crop Progress Report

Fig 9: USDA's Crop Progress and Condition: Corn (as at 18 July)

Source: NASS, Crop Progress Report

Fig 10: Soybean areas in drought (as at 13 July)

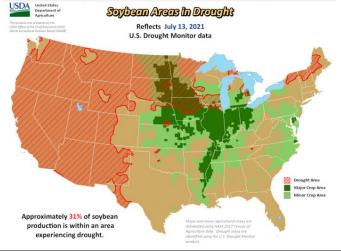
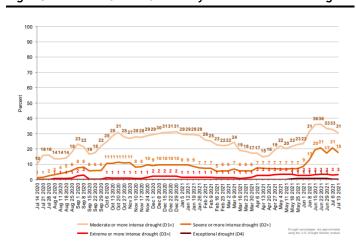


Fig 11:Percent of United States soybeans located in drought

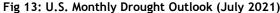


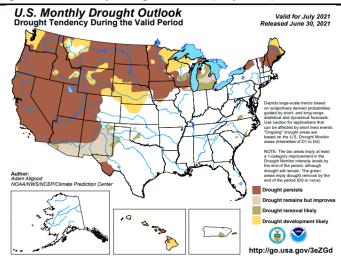
Source: USDA Source: USDA

USDA Crop Progress and Condition: Soybeans in United States, 2021 **NASS** 75% Good + Excellent 70% Condition Year (percent) 2018 65% 2018 2019 60% 2020 2021 55% 2019 100% 80% **Condition Type** Condition (percent) ■ Excellent ■ Good 60% ☐ Fair ☐ Poor 40% Very Poor 20% 0% 100% 80% **Dropping Jeaves** Progress (percent) 60% 40% Setting pods Planted Harvested 20% 0% August 2021 ----- 2020 Progress Year(s) -

Fig 12: USDA's Crop Progress and Condition: Soybeans (as at 18 July)

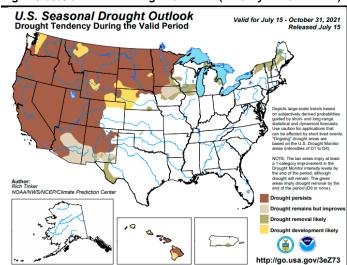
Source: NASS, Crop Progress Report





Source: NOAA

Fig 14: U.S. Seasonal Drought Outlook (15 July-31 Oct 2021)



Source: NOAA

MY total fertiliser imports ID total fertiliser imports tonnes MY (% YoY) ID (% YoY) 9000000 100% 80% 7500000 60% 6000000 40% 4500000 20% 0% 3000000 -20% 1500000 -40% -60% 2006 2017

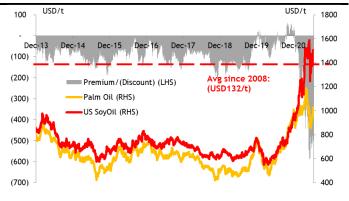
Fig 15: Total fertilizer imports by MY and ID (in tonnes)

Source: UN COMTRADE statistics, BPS- Statistics Indonesia, Department of Statistics Malaysia

Weather risk premium built into prices

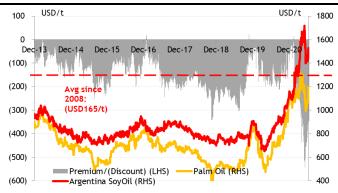
The market is presently pricing in some weather risk premium, especially the drought risk in the US, amidst present global tight supplies of oils and fats. CPO prices have benefited from the weather risk premium too of late despite favourable weather here. However, CPO price continues to trade at healthy discounts to other major vegetable oils, namely SBO (USD350-443/t) and EU rapeseed oil (USD251/t) - Figs.16-19. If weather risk weakens, we should see large supplies of US soybean/soybean oil in 2H21 to help ease the present tightness of global oils supplies. Still, a normalization of overall supplies may still take another 12 months. Nonetheless, we should see CPO price easing somewhat from its present lofty levels on seasonally high output in 2H21. Overall, the risk to our 2021 CPO ASP forecast of MYR3,100/t is on the upside if (i) the anticipated strong PO output recovery in 2H21 did not materialize, which in part, could be contributed by the acute shortage of workers in MY, and (ii) there is a slower-than-expected build-up in MY's PO inventory by year end.

Fig 16: 1M palm oil price at a steep discount to US soybean oil at USD443/t (19 July 2021)



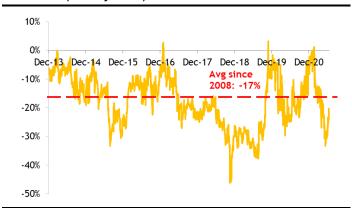
Source: Bloomberg

Fig 17: Rotterdam Palm Oil CIF price discount to Argentina Soybean Oil at USD350/t (19 July 2021)



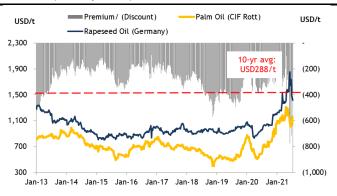
Source: Bloomberg

Fig 18: Palm oil price discount (in %) to Argentina soybean oil at -23% (19 July 2021)



Source: Bloomberg

Fig 19: Palm Oil price discount to Germany rapeseed oil at USD251/t (17 July 2021)



Source: Bloomberg (quoted weekly)

Risk statement

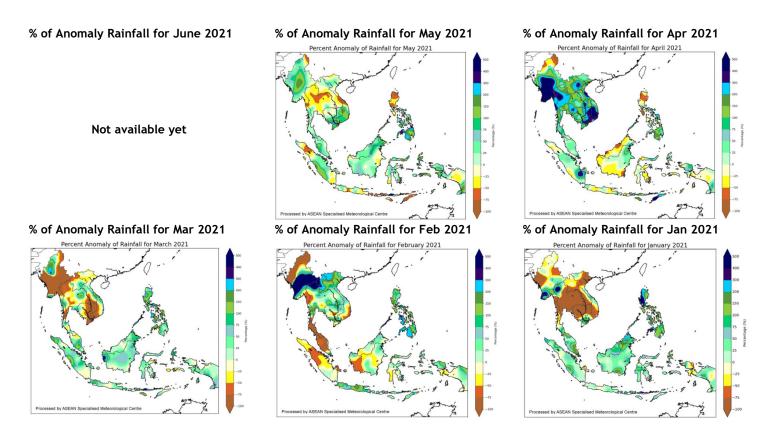
There are several risk factors that may affect our sector view, earnings estimates, price targets, and ratings of stocks under coverage. Key risks to the sector and companies are:

Upside risks: (i) Weaker-than-expected production recovery of palm oil and other vegetable oils in 2021; (ii) Brent crude oil price recovers closer to USD80/barrel; (iii) Weather anomalies at major palm oil and oilseeds producing regions.

Downside risks: (i) Reversal of Brent crude oil price to sharply below USD40/barrel; (ii) Negative policies imposed by importing countries; (iii) Unfriendly government policies at producing or exporting countries; (iv) Production in 2021 turns out much stronger than expected; (v) Global demand turns out to be weaker than expected; and (v) Weaker competing oil prices (like soybean and rapeseed).

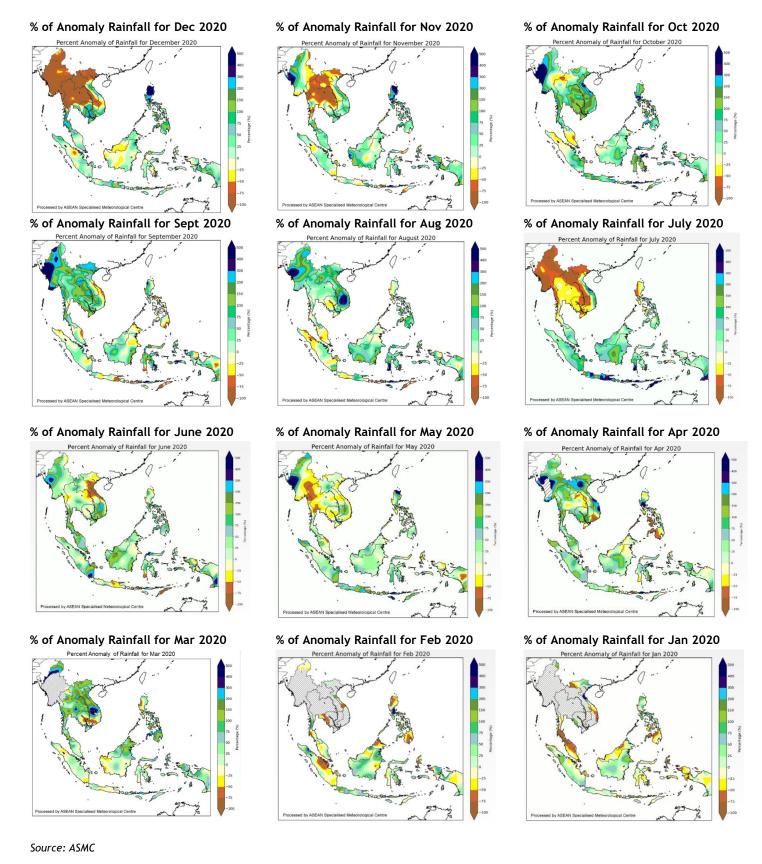
Appendix 1

Percentage of Monthly Normal of Rainfall for Jan-May 2021

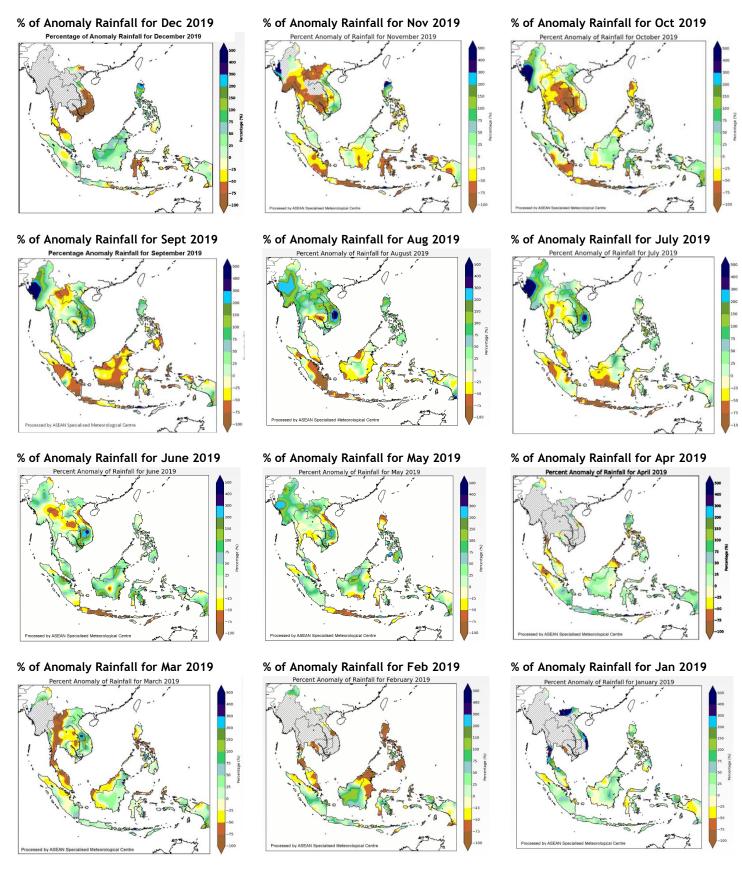


Source: ASMC

Percentage of Monthly Normal of Rainfall for Jan-Dec 2020



Percentage of Monthly Normal of Rainfall for Jan-Dec 2019



Source: ASMC

Research Offices

ECONOMICS

Suhaimi ILIAS Chief Economist Malaysia | Philippines | Global (603) 2297 8682 suhaimi_ilias@maybank-ib.com

CHUA Hak Bin

Regional Thematic Macroeconomist (65) 6231 5830 chuahb@maybank.com

LEE Ju Ye Singapore | Thailand | Indonesia (65) 6231 5844 leejuye@maybank.com

Linda LIU Singapore | Vietnam | Cambodia | Myanmar | Laos (65) 6231 5847

Dr Zamros DZULKAFLI (603) 2082 6818 zamros.d@maybank

Ramesh LANKANATHAN (603) 2297 8685 ramesh@maybank-ib.com

Saktiandi SUPAAT Head of FX Research (65) 6320 1379 saktiandi@maybank.com.sg

Christopher WONG (65) 6320 1347 wongkl@maybank.com.sg

(65) 6320 1378 tanvx@mavbank.com.sg

(65) 6320 1374 fionalim@maybank.com.sg

STRATEGY

Anand PATHMAKANTHAN (603) 2297 8783 anand.pathmakanthan@maybank-ib.com

FIXED INCOME

Winson PHOON, ACA (65) 6340 1079 winsonphoon@maybank.com

SE THO Mun Yi (603) 2074 7606 munyi.st@maybank-ib.com

REGIONAL EQUITIES

Anand PATHMAKANTHAN Head of Regional Equity Research (603) 2297 8783 anand.pathmakanthan@maybank-ib.com

WONG Chew Hann, CA Head of ASEAN Equity Research (603) 2297 8686 wchewh@maybank-ib.com

ONG Seng Yeow

Research, Technology & Innovation (65) 6231 5839 ongsengyeow@maybank.com

MALAYSIA

Anand PATHMAKANTHAN Head of Research (603) 2297 8783 anand.pathmakanthan@maybank-ib.com

Strategy

WONG Chew Hann (603) 2297 8686

wchewh@maybank-ib.com
• Non-Bank Financials (stock exchange)
• Construction & Infrastructure

Desmond CH'NG, BFP, FCA (603) 2297 8680 desmond.chng@maybank-ib.com • Banking & Finance

LIAW Thong Jung (603) 2297 8688 tjliaw@maybank-ib.com · Oil & Gas Services- Regional Automotive

ONG Chee Ting, CA (603) 2297 8678 ct.ong@maybank-ib.com Plantations - Regional

YIN Shao Yang, CPA (603) 2297 8916 samuel.y@maybank-ib.com

Gaming - Regional
 Media • Aviation • Non-Bank Financials

TAN Chi Wei, CFA (603) 2297 8690 chiwei.t@maybank-ib.com Power • Telcos

WONG Wei Sum, CFA (603) 2297 8679 weisum@maybank-ib.com

• Property • Glove

(603) 2082 6824 kevin.wong@maybank-ib.com REITs • Technology

Jade TAM (603) 2297 8687 jade.tam@maybank-ib.com Consumer Staples & Discretionary

Fahmi FARID (603) 2297 8676 fahmi.farid@maybank-ib.com

TEE Sze Chiah Head of Retail Research (603) 2082 6858 szechiah.t@maybank-ib.com

Nik Ihsan RAJA ABDULLAH, MSTA, CFTe (603) 2297 8694 nikmohdihsan.ra@maybank-ib.com Chartist

INDIA

Amirah AZMI (603) 2082 8769 amirah.azmi@maybank-ib.com

Retail Research

Jigar SHAH Head of Research (91) 22 4223 2632 jigars@maybank.com • Strategy • Oil & Gas • Automobile • Cement

Neerav DALAL (91) 22 4223 2606 neerav@maybank.com Software Technology • Telcos

Vikram RAMALINGAM (91) 22 4223 2607 vikram@maybank.com • Automobile • Media

SINGAPORE

Thilan WICKRAMASINGHE Head of Research (65) 6231 5840 thilanw@maybank.com • Banking & Finance - Regional

• Consumer

CHUA Su Tye (65) 6231 5842 chuasutye@maybank.com

• REITs - Regional

LAI Gene Lih, CFA (65) 6231 5832 laigenelih@maybank.com • Technology • Healthcare

Kareen CHAN (65) 6231 5926 kareenchan@maybank.com • Transport • Telcos • Consumer

Eric ONG (65) 6231 5924 ericong@maybank.com

SMIDs

Matthew SHIM (65) 6231 5929 matthewshim@maybank.com

 Retail Research **PHILIPPINES**

Jacqui de JESUS Head of Research (63) 2 8849 8840 jacqui.dejesus@maybank.com
• Strategy • Conglomerates

Rachelleen RODRIGUEZ, CFA (63) 2 8849 8843 rachelleen.rodriguez@maybank.com

· Banking & Finance · Transport · Telcos

Benedict CLEMENTE (63) 2 8849 8846 benedict.clemente@maybank.com Utilities

Daphne SZE (63) 2 8849 8847 daphne.sze@maybank.com
• Consumer

VIETNAM

Quan Trong Thanh Head of Research (84 28) 44 555 888 ext 8184 thanh.guan@maybank-kimeng.com.vn • Banks

Hoang Huy, CFA (84 28) 44 555 888 ext 8181 hoanghuy@maybank-kimeng.com.vn • Strategy • Technology

Le Nguyen Nhat Chuyen (84 28) 44 555 888 ext 8082 chuyen.le@maybank-kimeng.com.vn
• Oil & Gas

Nguyen Thi Sony Tra Mi (84 28) 44 555 888 ext 8084 mi.nguyen@maybank-kimeng.com.vn Consumer

Tyler Manh Dung Nguyen (84 28) 44 555 888 ext 8085 dung.nguyen@maybank-kimeng.com.vn
• Utilities • Property

Tran Thi Thu Thao (84 28) 44 555 888 ext 8180 thao.tran@maybank-kimeng.com.vn Industrials

Nguyen Thi Ngan Tuyen Head of Retail Research (84 28) 44 555 888 ext 8081 tuyen.nguyen@maybank-kimeng.com.vn • Retail Research

Nguyen Thanh Lam (84 28) 44 555 888 ext 8086 thanhlam.nguyen@maybank-kimeng.com.vn Technical Analysis

INDONESIA

Isnaputra ISKANDAR Head of Research (62) 21 8066 8680 isnaputra.iskandar@maybank-ke.co.id

Strategy • Metals & Mining • Cement
 Autos • Consumer • Utility

Rahmi MARINA (62) 21 8066 8689

rahmi.marina@maybank-ke.co.id

Banking & Finance

Willy GOUTAMA

(62) 21 8066 8500 willy.goutama@maybank-ke.co.id

Consumer

Farah OKTAVIANI (62) 21 8066 8691 farah.oktaviani@maybank-ke.co.id

 Construction THAILAND

Maria LAPIZ Head of Institutional Research Dir (66) 2257 0250 | (66) 2658 6300 ext 1399 Maria.L@maybank-ke.co.th • Strategy • Consumer • Materials • Services

Jesada TECHAHUSDIN, CFA (66) 2658 6300 ext 1395 jesada.t@maybank-ke.co.th Banking & Finance

Kaushal LADHA, CFA (66) 2658 6300 ext 1392 Kaushal.l@mavbank-ke.co.th

 Oil & Gas - Regional
 Petrochemicals - Regional Utilities

Vanida GEISLER, CPA (66) 2658 6300 ext 1394 Vanida.G@maybank-ke.co.th · Property · REITs

Yuwanee PROMMAPORN (66) 2658 6300 ext 1393 Yuwanee.P @maybank-ke.co.th
• Services • Healthcare

Ekachai TARAPORNTIP Head of Retail Research (66) 2658 5000 ext 1530 Ekachai.t@maybank-ke.co.th

Surachai PRAMUALCHAROENKIT (66) 2658 5000 ext 1470 Surachai.p@maybank-ke.co.th

• Auto • Conmat • Contractor • Steel

Suttatip PEERASUB (66) 2658 5000 ext 1430 suttatip.p@maybank-ke.co.th • Food & Beverage • Commerce

Jaroonpan WATTANAWONG (66) 2658 5000 ext 1404 jaroonpan.w@maybank-ke.co.th • Transportation • Small cap

Thanatphat SUKSRICHAVALIT (66) 2658 5000 ext 1401 thanaphat.s@maybank-ke.co.th Media • Electronics

(66) 2658 5000 ext 1450 wijit.a@maybank-ke.co.th

Theerasate PROMPONG (66) 2658 5000 ext 1400 theerasate.p@maybank-ke.co.th • Equity Portfolio Strategist

Apiwat TAVESIRIVATE (66) 2658 5000 ext 1310 apiwat.t@maybank-ke.co.th Chartist and TFEX



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Malaysia

Maybank Investment Bank Berhad (A Participating Organisation of Bursa Malaysia Securities Berhad) 33rd Floor, Menara Maybank, 100 Jalan Tun Perak, 50050 Kuala Lumpur Tel: (603) 2059 1888;

Fax: (603) 2078 4194

Stockbroking Business: Level 8, Tower C, Dataran Maybank, No.1, Jalan Maarof 59000 Kuala Lumpur Tel: (603) 2297 8888 Fax: (603) 2282 5136

Philippines

Maybank ATR Kim Eng Securities Inc. 17/F, Tower One & Exchange Plaza Ayala Triangle, Ayala Avenue Makati City, Philippines 1200

Tel: (63) 2 8849 8888 Fax: (63) 2 8848 5738

South Asia Sales Trading

Kevin Foy Regional Head Sales Trading kevinfoy@maybank-ke.com.sg Tel: (65) 6636-3620 US Toll Free: 1-866-406-7447

Indonesia

Iwan Atmadjaja iatmadjaja2@bloomberg.net (62) 21 8066 8555

New York James Lynch jlynch@maybank-keusa.com Tel: (212) 688 8886

Philippines Keith Roy

keith_roy@maybank-atrke.com Tel: (63) 2 848-5288

Singapore

Maybank Kim Eng Securities Pte Ltd Maybank Kim Eng Research Pte Ltd 50 North Canal Road Singapore 059304

Tel: (65) 6336 9090

Hong Kong

Kim Eng Securities (HK) Ltd 28/F, Lee Garden Three, 1 Sunning Road, Causeway Bay, Hong Kong

Tel: (852) 2268 0800 Fax: (852) 2877 0104

Thailand

Maybank Kim Eng Securities (Thailand) Public Company Limited 999/9 The Offices at Central World, 20th - 21st Floor, Rama 1 Road Pathumwan, Bangkok 10330, Thailand

Tel: (66) 2 658 6817 (sales) Tel: (66) 2 658 6801 (research)

North Asia Sales Trading

Andrew Lee andrewlee@kimeng.com.hk Tel: (852) 2268 0283 US Toll Free: 1 877 837 7635

London Greg Smith gsmith@maybank-ke.co.uk Tel: (44) 207-332-0221

India Sanjay Makhija sanjaymakhija@maybank-ke.co.in Tel: (91)-22-6623-2629

London

Maybank Kim Eng Securities (London) Ltd PNB House 77 Queen Victoria Street London EC4V 4AY, UK

Tel: (44) 20 7332 0221 Fax: (44) 20 7332 0302

Indonesia

PT Maybank Kim Eng Securities Sentral Senayan III, 22nd Floor Jl. Asia Afrika No. 8 Gelora Bung Karno, Senayan Jakarta 10270, Indonesia

Tel: (62) 21 2557 1188 Fax: (62) 21 2557 1189

Vietnam

Maybank Kim Eng Securities Limited 4A-15+16 Floor Vincom Center Dong Khoi, 72 Le Thanh Ton St. District 1 Ho Chi Minh City, Vietnam

Tel: (84) 844 555 888 Fax: (84) 8 38 271 030

New York

Maybank Kim Eng Securities USA 400 Park Avenue, 11th Floor New York, New York 10022, U.S.A.

Tel: (212) 688 8886 Fax: (212) 688 3500

India

Kim Eng Securities India Pvt Ltd 1101, 11th floor, A Wing, Kanakia Wall Street, Chakala, Andheri Kurla Road, Andheri East, Mumbai City - 400 093, India

Tel: (91) 22 6623 2600 Fax: (91) 22 6623 2604

Saudi Arabia

In association with Anfaal Capital Ground Floor, KANOO Building No.1 - Al-Faisaliyah, Madina Road, P.O.Box 126575 Jeddah 21352 Kingdom of Saudi Arabia

Tel: (966) 920023423

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