# Keppel REIT (KREIT SP)

# Leasing Up

## Stronger leasing, slower DPU growth

KREIT's distributable income jumped 20.8% YoY in 9M21, and 44.0% YoY in 3Q21, with contributions from Victoria Police Centre (in Melbourne), Pinnacle Office Park (Sydney) and Keppel Bay Tower (Singapore). The performance was in line with our estimates and the street. Portfolio occupancy rose to 97.1% (from 96.7% in 2Q21), helped by an improvement at OFC, ORQ, Keppel Tower and its Australian properties. Office demand tailwinds have strengthened KREIT's fundamentals, but DPU growth remains unexciting versus peers. Maintain HOLD with SGD1.00 DDM-based TP (COE: 7.0%, LTG: 1.0%). We prefer CICT (CICT SP, BUY, TP SGD2.55), with catalysts from DPU recovery in 2021, and redevelopment upside.

## Rental reversions eased, to stay positive in FY22

Leasing activity rose to c.995k sf in 3Q21 (from c.412k sf in 2Q21/ c.310k sf in 1Q21) with new demand and expansion led by finance (35%), TMT (22%), and manufacturing/ distribution (18%) sector tenancies. Rental reversion eased to +1.0% (from +4.1% in 2Q21, +10.7% in 1Q21, and +12.7% in 4Q20), with average weighted signing rents (of SGD10.30psfpm) lower than 2Q21 (at SGD10.93 psfpm). Grade A office rents have bottomed out and we expect rental reversion to remain positive in 2022, against our estimate of +5% YoY recovery, versus its SGD10.38 psfpm expiring rents.

## Australia occupancies resilient

Occupancies were stable at Pinnacle Office Park (at 90.0%), and improved at 8 Exhibition (from 96.0% to 98.7%), while 8 Chifley Square, the Victoria Police Centre and David Malcolm Justice Centre remain fully occupied. In Seoul, while T Tower's occupancy dipped to 94.2% (from 100%) from tenant downsizing, backfilling efforts are underway, and should improve in 4Q21. With lockdowns eased, we see stronger demand recovery and rental growth prospects for prime grade occupancies across Australia's office submarkets in FY22.

## Gearing improves, low deal visibility

Gearing improved to 37.6% (from 38.9% at end-Jun 2021), as proceeds from the 275 George Street divestment (in Jul) helped reduce borrowings, while interest cost rose slightly to 1.99% for 9M21 (from 1.97% for 1H21). KREIT is keen to redeploy capital to grow AUM in its existing core markets, with management seeing better opportunities in Sydney and Melbourne, as valuations for assets have eased on the back of higher leasing risks.

FYE Dec (SGD m)	FY19A	FY20A	FY21E	FY22E	FY23E
Revenue	164	170	219	222	225
Net property income	129	135	174	178	180
Core net profit	142	163	203	207	211
Core EPU (cts)	4.2	4.8	5.6	5.6	5.7
Core EPU growth (%)	(3.7)	14.9	16.1	0.4	0.8
DPU (cts)	5.6	5.7	5.9	6.0	6.0
DPU growth (%)	0.1	3.0	3.4	0.3	0.7
P/NTA (x)	0.9	0.8	0.8	0.8	0.8
DPU yield (%)	4.5	5.1	5.5	5.5	5.6
ROAA (%)	1.9	2.1	2.6	2.6	2.6
Debt/Assets (x)	0.28	0.31	0.30	0.30	0.30
Consensus DPU	-	-	5.9	6.0	6.0
MKE vs. Consensus (%)	-	-	(0.2)	(0.8)	(0.1)

Chua Su Tye chuasutye@maybank.com (65) 6231 5842



# HOLD

Share Price	SGD 1.08
12m Price Target	SGD 1.00 (-2%)
Previous Price Target	SGD 1.00

## **Company Description**

KREIT is a real estate investment trust that invests in income-producing properties used primarily for office purposes.

### Statistics

52w high/low (SGD)	1.25/1.00
3m avg turnover (USDm)	8.4
Free float (%)	48.7
Issued shares (m)	3,685
Market capitalisation	SGD4.0B
	USD3.0B
Major shareholders:	
Keppel Corp. Ltd.	45.9%
DBS Group Holdings Ltd.	5.2%
Keppel REIT Management Ltd.	2.1%

#### Price Performance

-Keppel REIT - (LHS, SGD)



	-1M	-3M	-12M
Absolute (%)	0	(9)	4
Relative to index (%)	(4)	(11)	(18)
Source: FactSet			

-Keppel REIT / Straits Times Index - (RHS, %)

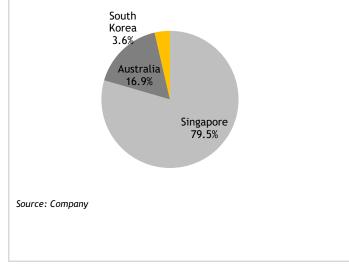


Co. Reg No: 198700034E MICA (P) : 099/03/2012

## Value Proposition

- One of the largest S-REITs at SGD8.9b AUM, with significant exposure to Singapore's Grade-A office market (at c.80% of NPI) and financial institution tenants (at c.29% of its NLA).
- Occupancy and rents expected to be pressured by weak demand in the current recession, exit of UBS as a key tenant at ORQ, and the potential space reduction with further WFH entrenchment.
- Pivot to Australian suburban office assets has extended its portfolio WALE but adds to competitive pressures with AREIT's expansion in the similar sub-market.
- Gearing has improved to 37.6% after recent EFR, but we see limited DPU-accretive deal opportunities, either from its sponsor Keppel Corp (KEP SP, Not-rated) or third parties.

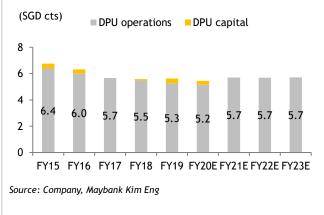
## AUM by geography (as of end-Jun 2021)



## **Financial Metrics**

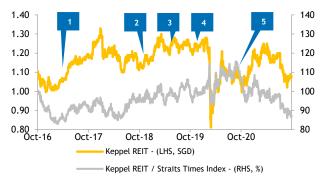
- Operating DPU to rise in FY20-22E with the completion of 311 Spencer Street, and contribution from Pinnacle Office Park from 2021.
- Office vacancies to rise to 5-10% on the back of weak demand and downsizing trends, with rental reversions to moderate in 2021.

## DPU profile



## **Price Drivers**

Historical share price trend



#### Source: Company, Maybank Kim Eng

- Jun-17: Acquires 50.0% interest in development project at 311 Spencer Street in Melbourne for AUD347.8m (SGD362.4m), fully leased to Assistant Treasurer for the State of Victoria for 30 years upon completion in 4Q19.
- 2. Nov-18: Divests 20.0% minority interest in the Ocean Financial Centre to Allianz for SGD537.3m at 16.8% above its 2011 purchase price.
- 3. Apr-19: Marks entry into South Korea with the purchase of T Tower in Seoul for KRW252.6b (SGD301.4m) at 4.7% NPI yield, with the majority of leases supported by +3.0% pa rental escalations.
- 4. Oct-19: Divests Bugis Junction Towers for SGD547.5m at 3.0% exit yield, at 6.0% premium to valuation and 243.2% above the 2006 purchase price.
- Sep-20: Acquires Pinnacle Office Park in Sydney, its first suburban office property, for AUD306.0m (SGD303.3m) at 5.25% NPI yield.

## Swing Factors

## Upside

- Earlier-than-expected pick-up in leasing demand for office space driving improvement in occupancy.
- Better-than-anticipated rental reversions.
- Accretive acquisitions or redevelopment projects.

## Downside

- Prolonged slowdown in economic activity could reduce demand for office space, resulting in lower occupancy and rental rates.
- Termination of long-term leases contributing to weaker portfolio tenant retention rate.
- Sharper-than-expected rise in interest rates could increase cost of debt and negatively impact earnings, with higher cost of capital lowering valuations.

chuasutye@maybank.com



chuasutye@maybank-ke.com.sg

Risk Rating & Score <sup>1</sup>	16.7 (Low)
Score Momentum <sup>2</sup>	+0.6
Last Updated	26 May 2021
Controversy Score <sup>3</sup> (Updated: 21 Apr 2015)	0 - No Reported Incident

## Business Model & Industry Issues

- KREIT draws on its available funds to invest in commercial real estate, undertake asset enhancements, and redevelop properties
  to optimise value for its unit holders. It is susceptible to sustainability-focused investors with strong preference for investing in
  companies that meet specific ESG criteria, given its incessant need for additional capital.
- Its activities relating to permissible investments, leverage limits and annual reporting requirements are closely regulated by the MAS under Singapore's code on collective investment schemes. Independence, real estate and capital markets experience on its board is high, with representation by members with international experience, essential in our view, as its overseas portfolio is increasingly a growth platform.
- Made efforts to improve the scope of reporting and formalisation of targets with the formation of its sustainability committee in 2017. It is the only office S-REIT with all Singapore assets certified with the highest Platinum status under the Building and Construction Authority's Green Mark Scheme.
- Maintained its Green Star status and A rating for public disclosure in the Global Real Estate Sustainability Benchmark in 2020. It
  retained its Prime status in ISS-oekom's ESG corporate rating, and remains a constituent in the two key iEdge SG ESG Indices
  (the iEdge SG ESG Transparency Index and iEdge SG ESG Leaders Index).

## Material E issues

- All three Singapore assets maintained Platinum status under BCA's Green Mark Scheme as of end 2020, and in Australia, all four operational buildings achieved the 5 Stars National Australian Built Environment Rating System Energy rating.
- Expanded its carbon emissions tracking in 2020 to include Scope 3 emissions from business air travel, waste disposal.
- Long-term targets are explicit and based on a 2010 base year, to reduce (a) energy intensity by 30% by 2030 (was 12.7% YoY in 2020), (b) GHG emission intensity by 30% by 2030 (was -11.3% YoY in 2020), and (c) water intensity by 60% by 2030 (was -32.3% YoY in 2020).
- Secured first two green loan facilities in 2019 SGD505m to refinance its OFC property and SGD150m to finance and fund growth of its green buildings portfolio, and AUD300m in 2020 to partly fund the Pinnacle Office Park.

## Material S issues

- Leverages its sponsor's centralised human capital platform to support its talent management, leadership renewal and training and development initiatives eg. Keppel Leadership Institute (launched in 2015), Keppel Young Leaders and Advanced Leaders Programme (with INSEAD).
- Average training hours per full-time employee fell to 13.2 hours in 2020, from 33.5 in 2019, and compares to 22.1 in 2018 and 27.8 in 2017.
- Gender diversity is high, with female representation at 74% amongst all employees (in 2020), 40% at the management level, and the Chairman's seat on the board.
- Dedicated 790 hours with Keppel Capital to community outreach activities in 2020, down from 1,380 hours in 2019 due to Covid movement restrictions, as this had risen from 1,200 hours in 2018 and >700 hours in 2017.

## Key G metrics and issues

- Managed by Keppel Capital, the asset management arm of its sponsor Keppel Corp, which supports its growth via a pipeline of assets from its development activities, and access to capital markets.
- Board independence is high it does not comprise any members with executive functions, and 4 of its 7 members are independent.
- Management fee structure, with the base fee at 0.5% of its deposited property, performance fee at 3.0% pa of NPI, as well as acquisition and disposal fee at 1.0% and 0.5% deal value, is comparable to peers.
- The cumulative remuneration of its key management team including the CEO has never represented >3.0% of the REIT's distributable income since its IPO.
- Payout ratio for taxable income has been consistently maintained at 100%, above the minimum 90% threshold for tax transparency.
- Has scaled up via DPU-accretive acquisitions from its sponsor's pipeline. The deal process is rigorous; involving a review by the board's audit committee, and if valued >5% of NAV, unit holders' approval at an EGM.
- Has generated significant value from its divestment of Bugis Junction Towers in 2019 - its lowest yielding asset with minimal rental upside potential given its long 6.2-year WALE - at 243.2% above its 2006 purchase price, with the property delivering 19.4% pa asset-level returns during a 13-year holding period.
- Gearing improved in 2008 after rights issuance but rose from acquisitions since 2011, with look-through leverage (including off-balance sheet debt) higher at c.40%.
- Ranked 15<sup>th</sup> out of 45 S-REITs and business trusts in the Governance Index for Trusts 2020, which assesses governance and business risks.

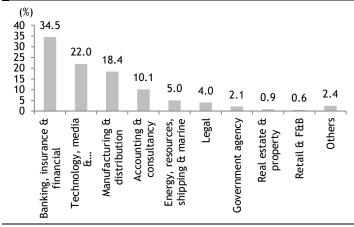
<u>Reisk Rating & Score</u> - derived by Sustainalytics and assesses the company's exposure to unmanaged ESG risks. Scores range between 0 - 50 in order of increasing severity with low/high scores & ratings representing negligible/significant risk to the company's enterprise value, respectively, from ESG-driven financial impacts. <u>Score Momentum</u> - indicates changes to the company's score since the last update - a negative integer indicates a company's improving risk score; a positive integer indicates a deterioration. <u>Controversy Score</u> - reported periodically by Sustainalytics in the event of material ESG-related incident(s), with the impact severity scores of these events ranging from Category 0-5 (0 - no reports; 1 - negligible risks; ...; 5 - poses serious risks & indicative of potential structural deficiencies at the company).

	1		
Banking, insurance & financial			30.8
Government agency		14.7	
Technology, media &		13.5	
Legal	7.0		
Manufacturing & distribution	6.8		
Energy, natural resources,	6.4		
Real estate & property services	5.9		
Accounting & consultancy	5.1		
Services	4.5		
Retail and F&B	2.5		
Others	2.8		(%)
	0	20	40

#### Fig 1: Tenants by trade sector (of NLA)

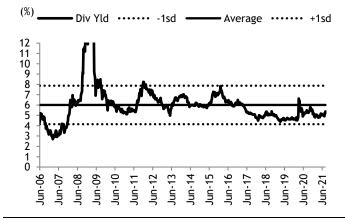
Source: Company data

#### Fig 3: New leases signed in 9M21 by trade sector



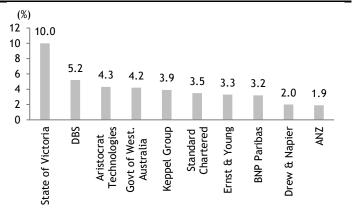
Source: Company data

# Fig 5: DPU yield has retraced its compression in 2016-19 and now at its 15-year historical average



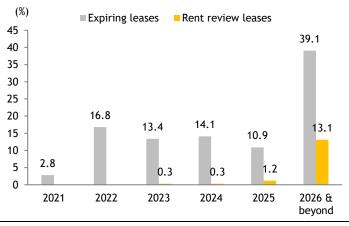
Source: Company data, Bloomberg, Maybank Kim Eng

## Fig 2: Top 10 tenants at 41.5% of NLA, 37.0% of gross rent



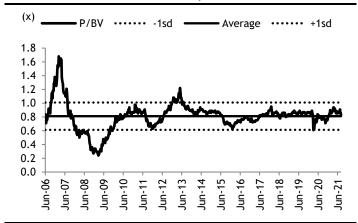
Source: Company data

### Fig 4: Lease expiries and rent reviews profile



Source: Company data

Fig 6: P/BV at 0.8x suggests that concerns on declining office rents and office values have been priced in



Source: Company data, Bloomberg, Maybank Kim Eng

## Fig 7: S-REITs valuation comparison

Company	Rec.	Price	TP	Upside	Yield	Total	MC	ADTV	Free	BVPS	P/BV	D	ividen	d yield	(%)	Gearing
						return			Float							(D/A)
		(SGD)	(SGD)	(%)	(%)	(%)	(SGD b)	(SGD m)	(%)	(SGD)	(x)	19	20	21E	22E	(%)
Retail	-	-	-		-	-	8.2	14.5	-	-	0.91	5.9	3.7	5.6	5.8	33
Frasers Ctr Trust (FCT)	Buy	2.35	2.90	23.4	5.1	28.5	4.0	7.3	59	2.31	1.02	5.1	3.8	5.1	5.5	34
Starhill Global (SGREIT)	NR	0.65					1.4	3.3	62	0.85	0.76	6.8	4.6	6.0	6.4	36
SPH REIT (SPHREIT)	Hold	0.98	0.95	(2.6)	5.5	2.9	2.7	3.9	29	1.02	0.96	5.7	2.8	5.5	5.6	30
Retail & Office							26.2	72.1			0.97	5.2	4.3	5.2	5.4	39
Cap. Int. Comm. Trust (CICT)	Buy	2.12	2.55	20.3	5.2	25.5	13.7	41.1	29	2.05	1.03	5.7	4.1	5.2	5.5	41
Mapletree Comm. (MCT)	Buy	2.15	2.35	9.3	4.5	13.8	7.1	18.0	61	1.72	1.25	3.8	4.3	4.5	4.6	34
Suntec REIT (SUN)	Hold	1.51	1.40	(7.3)	5.7	(1.5)	4.3	13.1	48	2.18	0.69	6.3	4.7	5.7	5.9	44
Lendlease REIT (LREIT)	NR	0.88		( )		( )	1.0		75	0.96	0.91	n.a.	4.3	5.4	5.7	35
Office							6.5	14.0	-		0.80	6.3	5.3	6.2	5.8	38
Keppel REIT (KREIT)	Hold	1.08	1.00	(7.4)	5.5	(1.9)	4.0	11.3	58	1.31	0.82	5.3	5.3	5.5	5.5	38
OUE Comm. (OUECT)	NR	0.46		(7.1)	5.5	(1.7)	2.5	2.7	30	0.58	0.78	7.3	5.3	6.9	6.2	38
Industrial		0.10					43.0	128.5	50	0.50	1.31	5.3	5.1	5.5	5.8	35
Ascendas REIT (AREIT)	Buy	3.07	3.65	18.9	5.1	24.0	12.9	35.9	43	2.27	1.35	3.7	4.9	5.1	5.4	37
Mapletree Ind. (MINT)	Buy	2.74	3.35	22.3	4.9	27.2	7.3	23.2	77	1.86	1.47	4.2	4.6	4.9	5.1	31
Mapletree Log. (MLT)	Buy	1.99	2.35	18.1	4.4	22.5	8.6	22.3	69	1.32	1.51	4.1	4.2	4.4	4.5	38
Keppel DC REIT (KDCREIT)	NR	2.40	2.55	10.1	7.7	22.5	4.1	16.0	80	1.21	1.98	3.2	3.8	4.2	4.4	35
Frasers Log. & Ind. (FLT)	NR	1.48					5.4	13.3	72	1.14	1.30	4.6	4.7	5.2	5.3	35
ARA Logos Trust (ALLT)		0.89	0.95	7.3	6.1	13.4	1.3	5.3	90	0.67	1.30	6.3	6.0	6.1	6.4	38
<b>3</b>	Buy			10.0												30 25
AIMS APAC (AAREIT)	Buy	1.50 0.48	1.65 0.55		6.5	16.5	1.1 1.9	3.9 8.1	66 70	1.92 0.40	0.78	6.3 8.3	6.0 5.9	6.5 6.5	6.8 6.9	
ESR REIT (ESREIT)	Buy		0.55	14.6	6.5	21.0			70							43
Sabana SC REIT (SSREIT)	NR	0.44					0.5	0.5	59	0.52	0.84	6.6	6.3	7.0	7.5	35
Hospitality							7.0	10.7			0.84	7.2	5.0	5.4	6.1	40
Ascott Res. Trust (ART)	Buy	1.03	1.30	26.2	4.0	30.2	3.4	6.8	61	1.19	0.86	6.2	2.9	4.0	5.2	36
CDL HT (CDLHT)	Hold	1.19	1.20	0.8	4.0	4.8	1.5	1.7	61	1.29	0.92	7.6	4.1	4.0	4.7	39
Far East HT (FEHT)	Buy	0.64	0.70	10.2	4.1	14.3	1.3	1.9	47	0.79	0.80	6.0	3.8	4.1	4.7	41
Frasers HT (FHT)	Hold	0.50	0.50	0.0	9.7	9.7	1.0	0.3	38	0.66	0.76	8.8	9.4	9.7	9.7	42
Offshore REITs							18.0	25.7			0.78	11.0	7.6	7.6	7.8	37
Mapletree N. Asia (MAGIC)	NR	0.99					3.5	6.6	59	1.27	0.78	7.1	6.2	7.0	7.4	42
Capita China Trust (CLCT)	NR	1.22					2.0	6.5	71	1.57	0.78	8.1	5.2	7.2	7.9	36
Ascendas India Trust (AIT)	NR	1.40					1.6	2.1	78	1.10	1.27	5.1	6.3	6.6	6.8	30
Sasseur REIT (SASSR)	Buy	0.86	1.05	22.8	7.8	30.6	1.0	1.3	41	0.94	0.91	7.6	7.6	7.8	8.4	28
Dasin Retail Trust (DASIN)	NR	0.46					0.4	0.2	22	1.41	0.33	14.8	8.6	9.8	9.8	37
BHG Retail REIT (BHGREIT)	NR	0.57					0.3	0.0	24	0.89	0.64	n.a.	n.a.	5.3	5.7	35
Lippo Malls Ind. RT (LMIRT)	NR	0.06					0.4	0.3	40	0.10	0.60	37.5	n.a.	n.a.	n.a.	43
Manulife US REIT (MUST)	Buy	0.71	1.00	40.8	7.9	48.8	1.5	1.2	91	0.71	1.00	8.4	8.3	7.9	8.0	42
Prime US REIT (PRIME)	Buy	0.86	1.10	27.9	8.1	36.0	1.4	1.7	52	0.86	1.00	5.7	8.0	8.1	8.3	34
Keppel P.O. US REIT (KORE)	NR	0.79					1.1	2.3	84	0.82	0.97	7.6	7.9	7.6	7.6	37
Cromwell REIT (CEREIT)	NR	2.60					2.3	2.3	83	6.41	0.20	6.9	6.8	6.8	7.0	36
IREIT Global (IREIT)	NR	0.65					0.7	0.4	67	0.79	0.82	7.8	7.8	6.2	6.9	33
EC World REIT (ECWREIT)	NR	0.81					0.7	0.3	42	0.93	0.86	7.5	6.4	7.5	7.5	38
United Hampshire US (UHU)	NR	0.68					0.5	0.2	92	0.75	0.90	6.3	7.5	9.2	9.4	36
Elite Commercial (ELITE)	NR	0.68					0.6	0.3	76	0.62	1.09	n.a.	6.5	7.5	7.6	42
Healthcare							3.2	3.5			1.52	16.5	3.0	3.0	3.2	36
Parkway Life REIT (PREIT)	NR	4.54					2.7	2.9	64	1.98	2.29	2.9	3.0	3.0	3.2	37
First REIT (FIRST)	NR	0.26					0.4	0.6	64	0.35	0.74	30.1	n.a.	n.a.	n.a.	35
Total REITs		-					112	269			0.99	7.9	5.6	6.2	6.5	37
S-REIT yield spread														2.5		
FSTREI Index														4.3		
SGS 10Y bond yield														1.8		
	_													1.0		

Prices as of 25 Oct 2021. NR = Not Rated.

Source: Bloomberg, FactSet, Companies, Maybank Kim Eng

FYE 31 Dec	FY19A	FY20A	FY21E	FY22E	FY23E
Key Metrics					
Price/DPU(x)	22.3	19.5	18.2	18.1	18.0
P/BV (x)	0.9	0.8	0.8	0.8	0.8
P/NTA (x)	0.9	0.8	0.8	0.8	0.8
DPU yield (%)	4.5	5.1	5.5	5.5	5.6
FCF yield (%)	1.8	2.5	0.9	3.8	3.8
INCOME STATEMENT (SGD m)					
Revenue	164.1	170.2	219.4	222.4	225.4
Net property income	128.9	135.5	173.8	177.8	180.1
Management and trustee fees	(59.4)	(55.0)	(56.2)	(56.7)	(57.2)
Net financing costs	(64.5)	(50.6)	(57.9)	(58.8)	(58.8)
Associates & JV	106.4	117.6	112.9	113.9	115.5
Exceptionals	21.9	(172.0)	67.8	54.4	48.9
Other pretax income/expenses	1.9	0.0	0.0	0.0	0.0
Pretax profit	128.7	(34.6)	240.4	230.6	228.5
Income tax	(11.3)	(4.6)	(8.3)	(8.4)	(8.5)
Minorities	0.0	0.0	0.0	0.0	0.0
Discontinued operations	24.8	202.3	(28.6)	(14.9)	(9.1)
Total return avail to unitholders	117.3	(39.2)	232.1	222.2	220.1
Core net profit	142.1	163.1	203.5	207.3	211.0
BALANCE SHEET (SGD m)					
Cash & Short Term Investments	124.8	155.3	378.7	378.7	378.7
Accounts receivable	0.0	0.0	0.0	0.0	0.0
Property, Plant & Equip (net)	0.0	0.0	0.0	0.0	0.0
Inverstment properties	3,730,3	4,080.3	4,156.6	4,211.0	4,259.9
Intangible assets	0.0	0.0	0.0	0.0	4,237.7
Investment in Associates & JVs	3,576.6	3,508.5	3,500.0	3,500.0	3,500.0
Other assets	17.6	20.2	20.2	20.2	20.2
Total assets	7,449.4	7,764.4	8,055.5	8,109.9	8,158.8
ST interest bearing debt	0.0	0.0	0.0	0.0	0.0
Accounts payable	52.9	47.0	47.0	47.0	47.0
LT interest bearing debt	2,121.5	2,375.1	2,452.0	2,452.0	2,452.0
Other liabilities	111.2	122.1	122.1	122.1	122.1
Total Liabilities	2,285.6	2,544.2	2,621.1	2,621.1	2,621.1
Shareholders Equity	4,734.6	4,800.4	5,014.6	5,069.0	5,117.9
Minority Interest	429.2	419.7	419.7	419.7	419.7
Total shareholder equity	5.163.8	5,220.1	5,434.4	5,488.8	5,537.6
Total liabilities and equity	7,449.4	7,764.4	8,055.5	8,109.9	8,158.8
	.,	.,	-,	-,	-,
CASH FLOW (SGD m)					
Cash flow from operations	92.6	104.5	36.4	152.2	154.3
Capex	(16.2)	(10.7)	0.0	0.0	0.0
Acquisitions & investments	271.0	(339.5)	0.0	0.0	0.0
Disposal of FA & investments	0.0	0.0	0.0	0.0	0.0
Dividend income from associates	103.4	112.2	112.9	113.9	115.5
Other investing cash flow	30.0	18.2	17.6	17.6	17.6
CF from investing activities	388.2	(219.9)	130.5	131.5	133.1
Dividends paid	(188.3)	(141.9)	(216.3)	(220.2)	(223.9)
Interest expense	(188.3)	(141.9) (47.1)	(210.3)	(58.8)	(223.9) (58.8)
Change in debt		(47.1) 204.4			
5	(468.1)		76.9 270.0	0.0	0.0
Equity raised / (purchased)	(82.1)	0.0	270.0	0.0	0.0
Other financial activities	180.1	(164.6)	(4.7)	(4.7)	(4.7) (287.4)
CF from financing activities	(617.7)	(149.2)	67.9	(283.8)	(287.4)
Effect of exchange rate changes	(11.1)	(6.3)	0.0	0.0	0.0
Net cash flow	(148.1)	(271.0)	234.8	0.0	0.0

FYE 31 Dec	FY19A	FY20A	FY21E	FY22E	FY23E
Key Ratios					
Growth ratios (%)					
Revenue growth	(1.1)	3.8	28.9	1.4	1.3
Net property income growth	(3.2)	5.1	28.3	2.3	1.3
Core net profit growth	(3.7)	14.7	24.8	1.9	1.8
Distributable income growth	na	na	na	na	na
Profitability ratios (%)					
Net property income margin	78.6	79.6	79.2	79.9	79.9
Core net profit margin	86.6	95.8	92.7	93.2	93.6
Payout ratio	133.2	119.4	106.3	106.2	106.1
DuPont analysis					
Total return margin (%)	71.5	nm	nm	99.9	97.6
Gross revenue/Assets (x)	0.0	0.0	0.0	0.0	0.0
Assets/Equity (x)	1.6	1.6	1.6	1.6	1.6
ROAE (%)	na	na	na	na	na
ROAA (%)	1.9	2.1	2.6	2.6	2.6
Leverage & Expense Analysis					
Asset/Liability (x)	3.3	3.1	3.1	3.1	3.1
Net gearing (%) (excl. perps)	38.7	42.5	38.2	37.8	37.4
Net interest cover (x)	1.0	1.4	2.0	2.1	2.1
Debt/EBITDA (x)	nm	nm	nm	nm	19.9
Capex/revenue (%)	9.9	6.3	0.0	0.0	0.0
Net debt/ (net cash)	1,996.6	2,219.8	2,073.3	2,073.3	2,073.3
Debt/Assets (x)	0.28	0.31	0.30	0.30	0.30

Source: Company; Maybank

## **Research Offices**

#### ECONOMICS

Suhaimi ILIAS Chief Economist Malaysia | Philippines | Global (603) 2297 8682 suhaimi\_ilias@maybank-ib.com

CHUA Hak Bin Regional Thematic Macroeconomist (65) 6231 5830 chuahb@maybank.com

LEE Ju Ye Singapore | Thailand | Indonesia (65) 6231 5844 leejuye@maybank.com

Linda LIU Singapore | Vietnam | Cambodia | Myanmar | Laos (65) 6231 5847 lindaliu@maybank.com

Dr Zamros DZULKAFLI (603) 2082 6818 zamros.d@maybank-ib.com

#### FΧ

Saktiandi SUPAAT Head of FX Research (65) 6320 1379 saktiandi@maybank.com.sg

Christopher WONG (65) 6320 1347 wongkl@maybank.com.sg

TAN Yanxi (65) 6320 1378 tanyx@maybank.com.sg

Fiona LIM (65) 6320 1374 fionalim@maybank.com.sg

#### STRATEGY

Anand PATHMAKANTHAN ASEAN (603) 2297 8783 anand.pathmakanthan@maybank-ib.com

#### FIXED INCOME

Winson PHOON, ACA (65) 6340 1079 winsonphoon@maybank.com

SE THO Mun Yi (603) 2074 7606 munyi.st@maybank-ib.com

#### REGIONAL EQUITIES

Anand PATHMAKANTHAN Head of Regional Equity Research (603) 2297 8783 anand.pathmakanthan@maybank-ib.com

WONG Chew Hann, CA Head of ASEAN Equity Research (603) 2297 8686 wchewh@maybank-ib.com

ONG Seng Yeow Research, Technology & Innovation (65) 6231 5839 ongsengyeow@maybank.com

#### MALAYSIA

Anand PATHMAKANTHAN Head of Research (603) 2297 8783 anand.pathmakanthan@maybank-ib.com • Strategy

WONG Chew Hann, CA (603) 2297 8686 wchewh@maybank-ib.com • Non-Bank Financials (stock exchange) • Construction & Infrastructure

Desmond CH'NG, BFP, FCA (603) 2297 8680 desmond.chng@maybank-ib.com • Banking & Finance

LIAW Thong Jung (603) 2297 8688 tjliaw@maybank-ib.com • Oil & Gas Services- Regional • Automotive

ONG Chee Ting, CA (603) 2297 8678 ct.ong@maybank-ib.com • Plantations - Regional

YIN Shao Yang, CPA (603) 2297 8916 samuel.y@maybank-ib.com • Gaming - Regional • Media • Aviation • Non-Bank Financials

TAN Chi Wei, CFA (603) 2297 8690 chiwei.t@maybank-ib.com • Power • Telcos

WONG Wei Sum, CFA (603) 2297 8679 weisum@maybank-ib.com • Property • Glove

Jade TAM (603) 2297 8687 jade.tam@maybank-ib.com • Consumer Staples & Discretionary

Fahmi FARID (603) 2297 8676 fahmi.farid@maybank-ib.com • Software Syifaa' Nur FARAH (603) 2297 8675

vorsation (vorsation)
 vorsation (vorsation)
 vorsation (vorsation)
 vorsation (vorsation)
 vorsation (vorsation)
 vorsation)
 vorsation(vorsation)
 vorsation(vorsation)

(603) 2297 8692 arvind.jayaratnam@maybank.com • Ports • Shipping • Petrochemicals • Technology

TEE Sze Chiah Head of Retail Research (603) 2082 6858 szechiah.t@maybank-ib.com

Nik Ihsan RAJA ABDULLAH, MSTA, CFTe (603) 2297 8694 nikmohdihsan.ra@maybank-ib.com • Chartist

Amirah AZMI (603) 2082 8769 amirah.azmi@maybank-ib.com • Retail Research

#### SINGAPORE

Thilan WICKRAMASINGHE Head of Research (65) 6231 5840 thilanw@maybank.com • Banking & Finance - Regional • Consumer

CHUA Su Tye (65) 6231 5842 chuasutye@maybank.com • REITs - Regional

LAI Gene Lih, CFA (65) 6231 5832 laigenelih@maybank.com • Technology • Healthcare

Kareen CHAN (65) 6231 5926 kareenchan@maybank.com • Transport • Telcos • Consumer

Eric ONG (65) 6231 5924 ericong@maybank.com • SMIDs

Matthew SHIM (65) 6231 5929 matthewshim@maybank.com • REITs

PHILIPPINES Jacqui de JESUS Head of Research (63) 2 8849 8840 jacqui.dejesus@maybank.com • Strategy • Conglomerates

Rachelleen RODRIGUEZ, CFA (63) 2 8849 8843 rachelleen.rodriguez@maybank.com • Banking & Finance • Transport • Telcos

Daphne SZE (63) 2 8849 8847 daphne.sze@maybank.com • Consumer

Miguel SEVIDAL (63) 2 8849 8844 miguel.sevidal@maybank.com • REITs

VIETNAM Quan Trong Thanh Head of Research (84 28) 44 555 888 ext 8184

Banks

Hoang Huy, CFA (84 28) 44 555 888 ext 8181 hoanghuy@maybank-kimeng.com.vn • Strategy • Technology • Industrials

thanh.guan@maybank-kimeng.com.vn

Le Nguyen Nhat Chuyen (84 28) 44 555 888 ext 8082 chuyen.le@maybank-kimeng.com.vn • Oil & Gas • Logistics

Nguyen Thi Sony Tra Mi (84 28) 44 555 888 ext 8084 mi.nguyen@maybank-kimeng.com.vn • Consumer

Tyler Manh Dung Nguyen (84 28) 44 555 888 ext 8085 dung.nguyen@maybank-kimeng.com.vn • Utilities • Property

Nguyen Thi Ngan Tuyen Head of Retail Research (84 28) 44 555 888 ext 8081 tuyen.nguyen@maybank-kimeng.com.vn • Retail Research

Nguyen Thanh Lam (84 28) 44 555 888 ext 8086 thanhlam.nguyen@maybank-kimeng.com.vn • Technical Analysis INDIA

Jigar SHAH Head of Research (91) 22 4223 2632 jigars@maybank.com • Strategy • Oil & Gas • Automobile • Cement

Neerav DALAL (91) 22 4223 2606 neerav@maybank.com • Software Technology • Telcos

Vikram RAMALINGAM (91) 22 4223 2607 vikram@maybank.com • Automobile • Media

INDONESIA

Rahmi MARINA (62) 21 8066 8689 rahmi.marina@maybank-ke.co.id • Banking & Finance

Willy GOUTAMA (62) 21 8066 8500 willy.goutama@maybank-ke.co.id • Consumer

Farah OKTAVIANI (62) 21 8066 8691 farah.oktaviani@maybank-ke.co.id • Construction

#### THAILAND

Maria LAPIZ Head of Institutional Research Dir (66) 2257 0250 | (66) 2658 6300 ext 1399 Maria.L@maybank-ke.co.th • Strategy • Consumer • Materials • Services

Jesada TECHAHUSDIN, CFA (66) 2658 6300 ext 1395 jesada.t@maybank-ke.co.th • Banking & Finance

Kaushal LADHA, CFA, CESGA (66) 2658 6300 ext 1392 Kaushal.l@maybank-ke.co.th • Oil & Gas - Regional • Petrochemicals - Regional • Utilities

Vanida GEISLER, CPA (66) 2658 6300 ext 1394 Vanida.G@maybank-ke.co.th • Property • REITs

Yuwanee PROMMAPORN (66) 2658 6300 ext 1393 Yuwanee.P @maybank-ke.co.th • Services • Healthcare

Ekachai TARAPORNTIP Head of Retail Research (66) 2658 5000 ext 1530 Ekachai.t@maybank-ke.co.th

Surachai PRAMUALCHAROENKIT (66) 2658 5000 ext 1470 Surachai.p@maybank-ke.co.th • Auto • Conmat • Contractor • Steel

Suttatip PEERASUB (66) 2658 5000 ext 1430 suttatip.p@maybank-ke.co.th • Food & Beverage • Commerce

Jaroonpan WATTANAWONG (66) 2658 5000 ext 1404 jaroonpan.w@maybank-ke.co.th • Transportation • Small cap

Thanatphat SUKSRICHAVALIT (66) 2658 5000 ext 1401 thanaphat.s@maybank-ke.co.th • Media • Electronics

Wijit ARAYAPISIT (66) 2658 5000 ext 1450 wijit.a@maybank-ke.co.th • Strategist

Theerasate PROMPONG (66) 2658 5000 ext 1400 theerasate.p@maybank-ke.co.th • Equity Portfolio Strategist

Apiwat TAVESIRIVATE (66) 2658 5000 ext 1310 apiwat.t@maybank-ke.co.th • Chartist and TFEX

## APPENDIX I: TERMS FOR PROVISION OF REPORT, DISCLAIMERS AND DISCLOSURES

#### DISCLAIMERS

This research report is prepared for general circulation and for information purposes only and under no circumstances should it be considered or intended as an offer to sell or a solicitation of an offer to buy the securities referred to herein. Investors should note that values of such securities, if any, may fluctuate and that each security's price or value may rise or fall. Opinions or recommendations contained herein are in form of technical ratings and fundamental ratings. Technical ratings may differ from fundamental ratings as technical valuations apply different methodologies and are purely based on price and volume-related information extracted from the relevant jurisdiction's stock exchange in the equity analysis. Accordingly, investors' returns may be less than the original sum invested. Past performance is not necessarily a guide to future performance. This report is not intended to provide personal investment advice and does not take into account the specific investment objectives, the financial situation and the particular needs of persons who may receive or read this report. Investors should therefore seek financial, legal and other advice regarding the appropriateness of investing in any securities or the investment strategies discussed or recommended in this report.

The information contained herein has been obtained from sources believed to be reliable but such sources have not been independently verified by Maybank Investment Bank Berhad, its subsidiary and affiliates (collectively, "MKE") and consequently no representation is made as to the accuracy or completeness of this report by MKE and it should not be relied upon as such. Accordingly, MKE and its officers, directors, associates, connected parties and/or employees (collectively, "Representatives") shall not be liable for any direct, indirect or consequential losses or damages that may arise from the use or reliance of this report. Any information, opinions or recommendations contained herein are subject to change at any time, without prior notice.

This report may contain forward looking statements which are often but not always identified by the use of words such as "anticipate", "believe", "estimate", "intend", "plan", "expect", "forecast", "predict" and "project" and statements that an event or result "may", "will", "can", "should", "could" or "might" occur or be achieved and other similar expressions. Such forward looking statements are based on assumptions made and information currently available to us and are subject to certain risks and uncertainties that could cause the actual results to differ materially from those expressed in any forward looking statements. Readers are cautioned not to place undue relevance on these forward-looking statements. MKE expressly disclaims any obligation to update or revise any such forward looking statements to reflect new information, events or circumstances after the date of this publication or to reflect the occurrence of unanticipated events.

MKE and its officers, directors and employees, including persons involved in the preparation or issuance of this report, may, to the extent permitted by law, from time to time participate or invest in financing transactions with the issuer(s) of the securities mentioned in this report, perform services for or solicit business from such issuers, and/or have a position or holding, or other material interest, or effect transactions, in such securities or options thereon, or other investments related thereto. In addition, it may make markets in the securities mentioned in the material presented in this report. One or more directors, officers and/or employees of MKE may be a director of the issuers of the securities mentioned in this report to the extent permitted by law.

This report is prepared for the use of MKE's clients and may not be reproduced, altered in any way, transmitted to, copied or distributed to any other party in whole or in part in any form or manner without the prior express written consent of MKE and MKE and its Representatives accepts no liability whatsoever for the actions of third parties in this respect.

This report is not directed to or intended for distribution to or use by any person or entity who is a citizen or resident of or located in any locality, state, country or other jurisdiction where such distribution, publication, availability or use would be contrary to law or regulation. This report is for distribution only under such circumstances as may be permitted by applicable law. The securities described herein may not be eligible for sale in all jurisdictions or to certain categories of investors. Without prejudice to the foregoing, the reader is to note that additional disclaimers, warnings or qualifications may apply based on geographical location of the person or entity receiving this report.

#### Malaysia

Opinions or recommendations contained herein are in the form of technical ratings and fundamental ratings. Technical ratings may differ from fundamental ratings as technical valuations apply different methodologies and are purely based on price and volume-related information extracted from Bursa Malaysia Securities Berhad in the equity analysis.

#### Singapore

This report has been produced as of the date hereof and the information herein may be subject to change. Maybank Kim Eng Research Pte. Ltd. ("Maybank KERPL") in Singapore has no obligation to update such information for any recipient. For distribution in Singapore, recipients of this report are to contact Maybank KERPL in Singapore in respect of any matters arising from, or in connection with, this report. If the recipient of this report is not an accredited investor, expert investor or institutional investor (as defined under Section 4A of the Singapore Securities and Futures Act), Maybank KERPL shall be legally liable for the contents of this report, with such liability being limited to the extent (if any) as permitted by law.

#### Thailand

Except as specifically permitted, no part of this presentation may be reproduced or distributed in any manner without the prior written permission of Maybank Kim Eng Securities (Thailand) Public Company Limited ("MBKET") accepts no liability whatsoever for the actions of third parties in this respect.

Due to different characteristics, objectives and strategies of institutional and retail investors, the research products of MBKET Institutional and Retail Research departments may differ in either recommendation or target price, or both. MBKET reserves the rights to disseminate MBKET Retail Research reports to institutional investors who have requested to receive it. If you are an authorised recipient, you hereby tacitly acknowledge that the research reports from MBKET Retail Research are first produced in Thai and there is a time lag in the release of the translated English version.

The disclosure of the survey result of the Thai Institute of Directors Association ("IOD") regarding corporate governance is made pursuant to the policy of the Office of the Securities and Exchange Commission. The survey of the IOD is based on the information of a company listed on the Stock Exchange of Thailand and the market for Alternative Investment disclosed to the public and able to be accessed by a general public investor. The result, therefore, is from the perspective of a third party. It is not an evaluation of operation and is not based on inside information. The survey result is as of the date appearing in the Corporate Governance Report of Thai Listed Companies. As a result, the survey may be changed after that date. MBKET does not confirm nor certify the accuracy of such survey result.

The disclosure of the Anti-Corruption Progress Indicators of a listed company on the Stock Exchange of Thailand, which is assessed by Thaipat Institute, is made in order to comply with the policy and sustainable development plan for the listed companies of the Office of the Securities and Exchange Commission. Thaipat Institute made this assessment based on the information received from the listed company, as stipulated in the form for the assessment of Anti-corruption which refers to the Annual Registration Statement (Form 56-1), Annual Report (Form 56-2), or other relevant documents or reports of such listed company. The assessment result is therefore made from the perspective of Thaipat Institute that is a third party. It is not an assessment of operation and is not based on any inside information. Since this assessment is only the assessment result as of the date appearing in the assessment result, it may be changed after that date or when there is any change to the relevant information. Nevertheless, MBKET does not confirm, verify, or certify the accuracy and completeness of the assessment result.

#### US

This third-party research report is distributed in the United States ("US") to Major US Institutional Investors (as defined in Rule 15a-6 under the Securities Exchange Act of 1934, as amended) only by Maybank Kim Eng Securities USA Inc ("Maybank KESUSA"), a broker-dealer registered in the US (registered under Section 15 of the Securities Exchange Act of 1934, as amended). All responsibility for the distribution of this report by Maybank KESUSA in the US shall be borne by Maybank KESUSA. This report is not directed at you if MKE is prohibited or restricted by any legislation or regulation in any jurisdiction from making it available to you. You should satisfy yourself before reading it that Maybank KESUSA is permitted to provide research material concerning investments to you under relevant legislation and regulations. All U.S. persons receiving and/or accessing this report and wishing to effect transactions in any security mentioned within must do so with: Maybank Kim Eng Securities USA Inc. 400 Park Avenue, 11th Floor, New York, New York 10022, 1-(212) 688-8886 and not with, the issuer of this report.

## UK

This document is being distributed by Maybank Kim Eng Securities (London) Ltd ("Maybank KESL") which is authorized and regulated, by the Financial Conduct Authority and is for Informational Purposes only. This document is not intended for distribution to anyone defined as a Retail Client under the Financial Services and Markets Act 2000 within the UK. Any inclusion of a third party link is for the recipients convenience only, and that the firm does not take any responsibility for its comments or accuracy, and that access to such links is at the individuals own risk. Nothing in this report should be considered as constituting legal, accounting or tax advice, and that for accurate guidance recipients should consult with their own independent tax advisers.

## DISCLOSURES

## Legal Entities Disclosures

Malaysia: This report is issued and distributed in Malaysia by Maybank Investment Bank Berhad (15938- H) which is a Participating Organization of Bursa Malaysia Berhad and a holder of Capital Markets and Services License issued by the Securities Commission in Malaysia. Singapore: This report is distributed in Singapore by Maybank KERPL (Co. Reg No 198700034E) which is regulated by the Monetary Authority of Singapore. Indonesia: PT Maybank Kim Eng Securities ("PTMKES") (Reg. No. KEP-251/PM/1992) is a member of the Indonesia Stock Exchange and is regulated by the Financial Services Authority (Indonesia). Thailand: MBKET (Reg. No.0107545000314) is a member of the Stock Exchange of Thailand and is regulated by the Ministry of Finance and the Securities and Exchange Commission. Philippines: Maybank ATRKES (Reg. No.01-2004-00019) is a member of the Philippines Stock Exchange and is regulated by the Securities and Exchange Commission. Vietnam: Maybank Kim Eng Securities Limited (License Number: 117/GP-UBCK) is licensed under the State Securities Commission of Vietnam. Hong Kong: KESHK (Central Entity No AAD284) is regulated by the Securities and Exchange Board of India ("SEBI") (Reg. No. INZ000010538). KESI is also registered with SEBI as Category 1 Merchant Banker (Reg. No. INM 000011708) and as Research Analyst (Reg No: INH000000057) US: Maybank KESUSA is a member of / and is authorized and regulated by the FINRA - Broker ID 27861. UK: Maybank KESL (Reg No 2377538) is authorized and regulated by the Financial Conduct Authority.

## **Disclosure of Interest**

Malaysia: MKE and its Representatives may from time to time have positions or be materially interested in the securities referred to herein and may further act as market maker or may have assumed an underwriting commitment or deal with such securities and may also perform or seek to perform investment banking services, advisory and other services for or relating to those companies.

Singapore: As of 26 October 2021, Maybank KERPL and the covering analyst do not have any interest in any companies recommended in this research report.

Thailand: MBKET may have a business relationship with or may possibly be an issuer of derivative warrants on the securities /companies mentioned in the research report. Therefore, Investors should exercise their own judgment before making any investment decisions. MBKET, its associates, directors, connected parties and/or employees may from time to time have interests and/or underwriting commitments in the securities mentioned in this report.

Hong Kong: As of 26 October 2021, KESHK and the authoring analyst do not have any interest in any companies recommended in this research report.

India: As of 26 October 2021, and at the end of the month immediately preceding the date of publication of the research report, KESI, authoring analyst or their associate / relative does not hold any financial interest or any actual or beneficial ownership in any shares or having any conflict of interest in the subject companies except as otherwise disclosed in the research report.

In the past twelve months KESI and authoring analyst or their associate did not receive any compensation or other benefits from the subject companies or third party in connection with the research report on any account what so ever except as otherwise disclosed in the research report.

MKE may have, within the last three years, served as manager or co-manager of a public offering of securities for, or currently may make a primary market in issues of, any or all of the entities mentioned in this report or may be providing, or have provided within the previous 12 months, significant advice or investment services in relation to the investment concerned or a related investment and may receive compensation for the services provided from the companies covered in this report.

## OTHERS

#### Analyst Certification of Independence

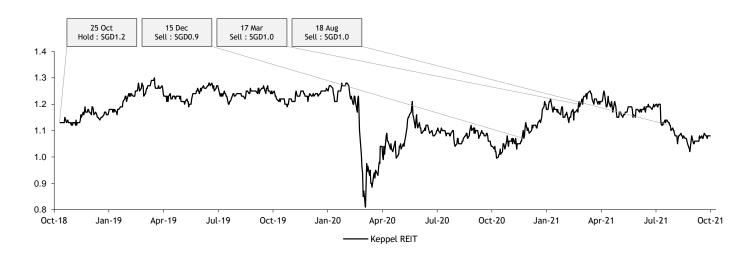
The views expressed in this research report accurately reflect the analyst's personal views about any and all of the subject securities or issuers; and no part of the research analyst's compensation was, is or will be, directly or indirectly, related to the specific recommendations or views expressed in the report.

#### Reminder

Structured securities are complex instruments, typically involve a high degree of risk and are intended for sale only to sophisticated investors who are capable of understanding and assuming the risks involved. The market value of any structured security may be affected by changes in economic, financial and political factors (including, but not limited to, spot and forward interest and exchange rates), time to maturity, market conditions and volatility and the credit quality of any issuer or reference issuer. Any investor interested in purchasing a structured product should conduct its own analysis of the product and consult with its own professional advisers as to the risks involved in making such a purchase.

No part of this material may be copied, photocopied or duplicated in any form by any means or redistributed without the prior consent of MKE.

### Historical recommendations and target price: Keppel REIT (KREIT SP)



### **Definition of Ratings**

Maybank Kim Eng Research uses the following rating system

BUY	Return is expected to be above 10% in the next 12 months (including dividends)
	Deturn is supported to be between 0% to 10% in the post 12 months (including divid

- HOLD Return is expected to be between 0% to 10% in the next 12 months (including dividends)
- SELL Return is expected to be below 0% in the next 12 months (including dividends)

## **Applicability of Ratings**

The respective analyst maintains a coverage universe of stocks, the list of which may be adjusted according to needs. Investment ratings are only applicable to the stocks which form part of the coverage universe. Reports on companies which are not part of the coverage do not carry investment ratings as we do not actively follow developments in these companies.

### 👩 Malaysia

Maybank Investment Bank Berhad (A Participating Organisation of Bursa Malaysia Securities Berhad) 33rd Floor, Menara Maybank, 100 Jalan Tun Perak, 50050 Kuala Lumpur Tel: (603) 2059 1888; Fax: (603) 2078 4194

Stockbroking Business: Level 8, Tower C, Dataran Maybank, No.1, Jalan Maarof 59000 Kuala Lumpur Tel: (603) 2297 8888 Fax: (603) 2282 5136

### Philippines

Maybank ATR Kim Eng Securities Inc. 17/F, Tower One & Exchange Plaza Ayala Triangle, Ayala Avenue Makati City, Philippines 1200

Tel: (63) 2 8849 8888 Fax: (63) 2 8848 5738

## 👩 Sales Trading

Kevin Foy Regional Head Sales Trading kevinfoy@maybank.com Tel: (65) 6636-3620 US Toll Free: 1-866-406-7447

Indonesia Iwan Atmadjaja iatmadjaja2@bloomberg.net (62) 21 8066 8555

New York James Lynch jlynch@maybank-keusa.com Tel: (212) 688 8886

Philippines Keith Roy keith\_roy@maybank-atrke.com Tel: (63) 2 848-5288 📀 Singapore

Maybank Kim Eng Securities Pte Ltd Maybank Kim Eng Research Pte Ltd 50 North Canal Road Singapore 059304

Tel: (65) 6336 9090

## 👩 Hong Kong

Kim Eng Securities (HK) Ltd 28/F, Lee Garden Three, 1 Sunning Road, Causeway Bay, Hong Kong

Tel: (852) 2268 0800 Fax: (852) 2877 0104

## 👩 Thailand

London

India Sanjay Makhija

Greg Smith

gsmith@maybank-ke.co.uk Tel: (44) 207-332-0221

Tel: (91)-22-6623-2629

sanjaymakhija@maybank-ke.co.in

Maybank Kim Eng Securities (Thailand) Public Company Limited 999/9 The Offices at Central World, 20<sup>th</sup> - 21<sup>st</sup> Floor, Rama 1 Road Pathumwan, Bangkok 10330, Thailand

Tel: (66) 2 658 6817 (sales) Tel: (66) 2 658 6801 (research) 🛃 London

#### Maybank Kim Eng Securities (London) Ltd PNB House 77 Queen Victoria Street London EC4V 4AY, UK

Tel: (44) 20 7332 0221 Fax: (44) 20 7332 0302

## 👩 Indonesia

**PT Maybank Kim Eng Securities** Sentral Senayan III, 22<sup>nd</sup> Floor Jl. Asia Afrika No. 8 Gelora Bung Karno, Senayan Jakarta 10270, Indonesia

Tel: (62) 21 2557 1188 Fax: (62) 21 2557 1189

#### 🌏 Vietnam

Maybank Kim Eng Securities Limited 4A-15+16 Floor Vincom Center Dong Khoi, 72 Le Thanh Ton St. District 1 Ho Chi Minh City, Vietnam

Tel : (84) 844 555 888 Fax : (84) 8 38 271 030

### 👩 New York

Maybank Kim Eng Securities USA Inc 400 Park Avenue, 11th Floor New York, New York 10022, U.S.A.

Tel: (212) 688 8886 Fax: (212) 688 3500

### 🌏 India

Kim Eng Securities India Pvt Ltd 1101, 11<sup>th</sup> floor, A Wing, Kanakia Wall Street, Chakala, Andheri -Kurla Road, Andheri East, Mumbai City - 400 093, India

Tel: (91) 22 6623 2600 Fax: (91) 22 6623 2604

### Saudi Arabia

In association with Anfaal Capital Ground Floor, KANOO Building No.1 - Al-Faisaliyah,Madina Road, P.O.Box 126575 Jeddah 21352 Kingdom of Saudi Arabia

Tel: (966) 920023423

www.maybank-ke.com | www.maybank-keresearch.com