

# CIMB Group Holdings (CIMB MK)

# 3Q23 results above expectations

# BUY

Share Price MYR 5.65

12m Price Target MYR 6.70 (+19%)

Previous Price Target MYR 6.50

### **BUY** maintained

CIMB's 3Q23 earnings were above expectations, and we have raised FY23-24E earnings by 2-5%. Our FY23E ROE of 10.2% is at the lower end of management's target of 10.2-11%. Our TP is raised to MYR6.70 (+20sen), on an unchanged FY24E PBV of 1x, supported by a FY24E ROE of 10.2%.

### Above expectations

CIMB's 3Q23 core net profit of MYR1.85b (+31% YoY, +4% QoQ) took 9M23 core net profit to MYR5.26b (+28% YoY) - above expectations at 83%/80% of our full-year forecast and consensus respectively. The positive surprise emanated from much stronger-than-expected non-interest income (NOII) and lower-than-expected provisions in 3Q23.

### Targets largely maintained

Management's targets for FY23E are largely maintained, but positively, credit cost guidance has been lowered to 35-45bps from 40-50bps previously. Loan growth is tracking guidance of 6-7% while the group's cost/income ratio of 46.3% is in line with management's target of <46.5%. A disappointment, however, is that NIM contraction of 26bps in 9M23 is larger than management's expectation of a 15-20bps contraction. Expectation is that NIM is likely to see a bit more of a QoQ contraction in 4Q23 due to the pick-up in domestic deposit competition. Positive, however, is that the 9M23 ROE of 10.7% is trending towards the higher end of management's 10.2-11% target for the year.

### ROE estimates continue to trail management's

We raise our FY23-25E earnings by 5%/2%/2% respectively, mainly to factor in lower credit cost. Correspondingly, we now expect a higher ROE of 10.2%/10.2% for FY23/24E respectively versus 9.8%/10% before. Our ROE forecast is at the lower end of management's target of 10.2-11% this year and below the target of 11.5-12.5% for FY24 (for which management believes the lower end is more realistic).

FYE Dec (MYR m)	FY21A	FY22A	FY23E	FY24E	FY25E
Operating income	18,287	19,838	20,198	21,469	22,666
Pre-provision profit	8,868	10,492	10,375	11,195	11,924
Core net profit	4,648	5,440	6,631	6,987	7,471
Core EPS (MYR)	0.46	0.52	0.64	0.67	0.72
Core EPS growth (%)	221.8	12.5	21.9	5.4	6.9
Net DPS (MYR)	0.23	0.26	0.34	0.36	0.39
Core P/E (x)	11.8	11.1	8.9	8.4	7.9
P/BV (x)	0.9	1.0	0.9	0.9	0.8
Net dividend yield (%)	4.2	4.5	6.0	6.4	6.9
Book value (MYR)	5.76	5.86	6.29	6.59	6.90
ROAE (%)	8.1	9.0	10.2	10.2	10.4
ROAA (%)	0.8	0.8	1.0	1.0	1.0
Consensus net profit	-	-	6,498	6,998	7,542
MIBG vs. Consensus (%)	-	-	2.1	(0.2)	(0.9)

Desmond Ching, BFP, FCA desmond.chng@maybank-ib.com (603) 2297 8680

#### **Company Description**

CIMB Group Holdings engages in the provision of consumer and investment banking services. It holds a majority stake in PT CIMB Niaga.

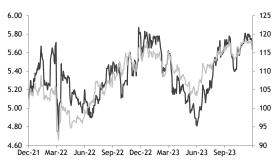
#### Statistics

52w high/low (MYR)	5.83/4.81
3m avg turnover (USDm)	15.5
Free float (%)	62.6
Issued shares (m)	10,665
Market capitalisation	MYR60.3B
	USD13.0B

#### Major shareholders:

Khazanah Nasional Bhd. (Investment Compa	23.09
Employees Provident Fund	13.89
Permodalan Nasional Bhd.	9.99

#### Price Performance



CIMB Group - (LHS, MYR) ——CIMB Group / Kuala Lumpur Composite Index - (RHS, %)

-1M	-3M	-12M
(1)	0	(3)
(1)	1	0
		(1) 0

Source: FactSet



Fig 1: CIMB - Results summary

	Quarterly results				Cumulative			
FYE Dec (MYR m)	3Q23	3Q22	% YoY	2Q23	% QoQ	9M23	9M22	% YoY
Interest income	6,548.3	4,782.9	36.9	6,171.9	6.1	18,438.0	13,020.8	41.6
Interest Expense	(3,707.7)	(1,802.9)	105.7	(3,415.6)	8.6	(10,127.6)	(4,498.4)	125.1
Net Interest income	2,840.6	2,980.1	(4.7)	2,756.2	3.1	8,310.4	8,522.4	(2.5)
Islamic banking income	1,089.5	1,066.1	2.2	1,061.5	2.6	3,140.1	2,967.6	5.8
Non-interest income	1,378.0	951.0	44.9	1,516.2	(9.1)	4,188.8	3,127.8	33.9
Operating income	5,308.1	4,997.1	6.2	5,334.0	(0.5)	15,639.3	14,617.9	7.0
Operating expenses	(2,491.8)	(2,281.0)	9.2	(2,405.1)	3.6	(7,240.3)	(6,858.0)	5.6
Operating Profit	2,816.3	2,716.2	3.7	2,928.9	(3.8)	8,398.9	7,759.8	8.2
Loan impairment allowance	(296.7)	(488.5)	(39.3)	(558.1)	(46.8)	(1,160.8)	(1,231.1)	(5.7)
Other provisions	(15.6)	(22.8)	(31.4)	123.0	NM	(31.3)	(185.8)	(83.1)
Associates & JVs	(11.8)	(3.0)	292.9	(12.4)	(4.3)	3.2	11.4	(71.9)
Pretax profit	2,492.1	2,201.9	13.2	2,481.5	0.4	7,210.0	6,354.4	13.5
Taxation	(600.9)	(755.3)	(20.4)	(660.7)	(9.0)	(1,808.3)	(2,116.6)	(14.6)
Minority interest	(43.4)	(39.3)	10.4	(47.8)	(9.2)	(135.9)	(122.9)	10.6
Net profit	1,847.8	1,407.2	31.3	1,773.1	4.2	5,265.8	4,114.9	28.0
Recurring net profit	1,847.8	1,407.2	31.3	1,773.1	4.2	5,265.8	4,114.9	28.0
EPS (sen) (basic)	17.3	13.4	29.0	16.6	4.3	49.4	39.7	24.4
DPS (sen)	-	-	-	17.50	-	17.5	13.0	34.6
Cost-to-income (%)	46.9	45.6	1.3	45.1	1.9	46.3	46.9	(0.6)
Tax rate (%)	24.1	34.3	(10.2)	26.6	(2.5)	25.1	33.3	(8.2)
Balance sheet (MYR m)	Sep-23	Sep-22	% YoY	Jun-23	% QoQ	Sep-23	Dec 22	YTD chg
Customer loans (gross)	431,802	406,004	6.4	426,990	1.1	431,802	407,057	6.1
Customer loans (net)	418,677	391,718	6.9	413,824	1.2	418,677	394,555	6.1
Deposits from customers	474,042	437,719	8.3	471,355	0.6	474,042	446,635	6.1
			ppt chg		ppt chg			ppt chg
LDR (%)	91.1	92.8	(1.7)	90.6	0.5	91.1	91.1	(0.0)
Gross impaired loans	13,713	14,163	(3.2)	14,284	(4.0)	13,713	13,321	2.9
Gross impaired loans ratio (%)	3.2	3.5	(0.3)	3.3	(0.2)	3.2	3.3	(0.1)

Sources: Company Announcement



### Key highlights

**Loan growth:** Stripping out FX effects, group loans expanded 5.2% YoY with growth of 4.2% in Malaysia, 5.2% in Indonesia, 11.8% in Thailand and 7.0% in Singapore. Reported loans growth of 6.4% is tracking management's loan growth target of 6-7% for FY23E.

**Deposit growth:** Group deposit growth was 7.4% YoY (excluding forex), but CASA expanded at a slower pace of 2.1% YoY. The CASA ratio improved slightly QoQ to 39.2% end-Sep 2023 from 38.5% end-June 2023. Deposits rose 5.0% and 6.0% in Malaysia and Indonesia respectively. It rose 16% in Thailand and 16.2% in Singapore.

**Net interest margin (NIM):** NIM held steady and improved 1bps QoQ to 2.25% in 3Q23. 9M23 NIM of 2.25% compares to a NIM average of 2.51% in FY22, down 26bps YoY. This is larger than management's earlier guidance for a contraction of 15-20bps, and expectations are that NIM may compress a bit more in 4Q23 due to the year-end pick-up in domestic deposit competition.

**Non-interest income (NOII):** NOII jumped 45% YoY in 3Q23 and was up 34% YoY in 9M23. This was mainly driven by a) MTM investment gains as opposed to losses in 9M22, b) much lower forex losses and c) and gains from NPL sales.

**Operating expenses:** Operating expense rose 5.6% YoY in 9M23, with personnel costs up 6.0% YoY. Spending on technology increased 8.6% YoY. The group reported positive JAWS in 9M23, and its CIR improved to 46.3% in 9M23 from 46.9% in 9M22.

**Credit cost:** Asset quality held steady with the gross impaired loans (GIL) ratio declining slightly to 3.2% end-Sep 2023 from 3.3% end-June 2023. Loan loss charge declined to just 21bps in 3Q23 from 39bps in 2Q23, averaging 32bps in 9M23 versus 51bps in FY22. This is lower than management's earlier credit cost guidance of 40-50bps for FY23E and guidance has been lowered to 35-45bps. Loan loss coverage end-Sep 2023 averaged a higher 95% versus 91.6% end-June 2023.

**Capital ratios:** The group's CET1 ratio was comfortable at 14.4% end-Sep 2023. The group had earlier raised its dividend payout ratio to 55% from 50%, against a dividend payout policy of 40-60%.

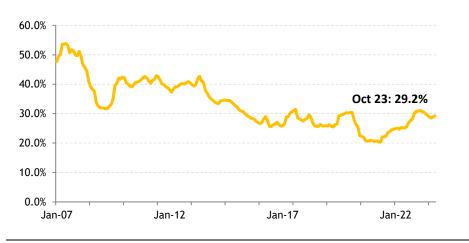
### Risk statement

As the second largest domestic financial institution in Malaysia in terms of asset size, any economic slowdown in the country would have a knock-on effect on the group's operating performance. Moreover, with regional exposures in key markets such as Indonesia, Thailand and Singapore, economic volatility in the region would have a bearing on overall operations. Further decreases in Indonesia's interest rates could squeeze margins in the near term, while the weakening of the IDR could impact the translation of Niaga's earnings.

December 1, 2023

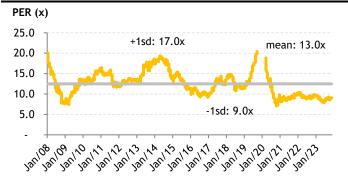


Fig 2: CIMB Group's foreign shareholding



Source: Company

Fig 3: CIMB Group: One-year forward rolling PER (x)



Source: Bloomberg data, Maybank IBG Research

Fig 4: CIMB Group: One-year forward rolling P/BV



Source: Bloomberg data, Maybank IBG Research



FYE 31 Dec	FY21A	FY22A	FY23E	FY24E	FY25E
Key Metrics					
Core P/E (x)	11.8	11.1	8.9	8.4	7.9
Core FD P/E (x)	12.7	11.1	8.9	8.4	7.9
P/BV (x)	0.9	1.0	0.9	0.9	0.8
P/NTA (x)	1.1	1.1	1.0	1.0	0.9
Net dividend yield (%)	4.2	4.5	6.0	6.4	6.9
INCOME STATEMENT (MYR m)					
Interest income	16,095.7	18,645.8	22,965.9	24,036.2	24,997.1
Interest expense	(5,221.3)	(7,016.1)	(12,489.8)	(12,955.4)	(13,322.4)
Net interest income	10,874.4	11,629.6	10,476.1	11,080.8	11,674.7
Islamic banking income	3,533.5	3,999.8	4,319.8	4,665.4	5,038.7
Net insurance income	0.0	0.0	0.0	0.0	0.0
Net fees and commission	2,067.3	2,206.0	2,095.7	2,200.5	2,310.5
Other income	1,812.1	2,002.1	3,306.7	3,522.5	3,642.6
Total non-interest income	3,879.3	4,208.1	5,402.3	5,723.0	5,953.1
Operating income	18,287.2	19,837.6	20,198.3	21,469.2	22,666.4
Staff costs	(5,428.4)	(5,539.4)	(5,816.4)	(6,107.2)	(6,412.6)
Other operating expenses	(3,990.5)	(3,806.1)	(4,007.3)	(4,167.2)	(4,330.1)
Operating expenses	(9,418.9)	(9,345.5)	(9,823.7)	(10,274.4)	(10,742.6)
Pre-provision profit	8,868.3	10,492.1	10,374.6	11,194.8	11,923.8
Loan impairment allowances	(2,613.6)	(1,952.7)	(1,463.9)	(1,758.2)	(1,839.1)
Other allowances	(1,758.9)	(208.5)	(50.0)	(100.0)	(100.0)
Associates & JV income	68.0	40.2	42.3	44.4	46.5
Pretax profit	4,563.8	8,371.1	8,902.9	9,381.0	10,031.2
Income tax	(1,396.9)	(2,778.1)	(2,136.7)	(2,251.4)	(2,407.5)
Minorities	(97.3)	(153.1)	(135.3)	(142.6)	(152.5)
Discontinued operations	0.0	0.0	0.0	0.0	0.0
Reported net profit	3,069.6	5,439.9	6,630.9	6,987.0	7,471.3
Core net profit	4,648.2	5,439.9	6,630.9	6,987.0	7,471.3
BALANCE SHEET (MYR m)					
Cash & deposits with banks	50,283.2	47,105.3	49,460.6	51,933.6	54,530.3
Sec. under resale agreements	5,885.5	9,751.3	10,726.4	11,799.0	12,978.9
Derivatives financial assets	11,989.6	18,072.2	18,975.8	19,924.6	20,920.8
Dealing securities	40,279.2	33,200.3	33,532.3	33,867.6	34,206.3
Available-for-sale securities	116,448.9	123,209.8	129,370.2	135,838.8	142,630.7
Investment securities	0.0	0.0	0.0	0.0	0.0
Loans & advances	364,684.8	394,557.2	418,035.4	437,647.6	457,425.8
Central bank deposits	4,676.2	10,905.1	11,998.4	12,560.3	13,126.1
Investment in associates/JVs	2,952.1	2,467.0	2,537.9	2,613.8	2,694.9
Insurance assets	0.0	0.0	0.0	0.0	0.0
Fixed assets	2,748.6	2,656.3	2,789.1	2,928.6	3,075.0
Intangible assets	8,301.6	8,181.0	8,181.0	8,181.0	8,181.0
Other assets	13,657.3	16,616.0	16,888.0	17,165.4	17,448.5
Total assets	621,907.1	666,721.2	702,495.0	734,460.1	767,218.2
Deposits from customers	432,845.3	446,634.6	475,040.2	497,326.8	519,802.0
Deposits from banks & FIs	30,701.9	34,189.2	35,898.7	37,693.6	39,578.3
Derivatives financial instruments	10,895.5	17,460.5	18,333.6	19,250.2	20,212.7
Subordinated debt	10,128.6	11,014.5	11,014.5	11,014.5	11,014.5
Other securities in issue	13,379.0	9,918.2	9,918.2	9,918.2	9,918.2
Other borrowings	37,292.9	44,188.0	47,945.6	52,065.8	56,584.4
Insurance liabilities	0.0	0.0	0.0	0.0	0.0
Other liabilities	26,555.2	39,532.3	35,784.8	35,344.8	34,747.2
Total liabilities	561,798.3	602,937.4	633,935.6	662,613.9	691,857.4
Share capital	27,099.7	29,094.5	29,094.5	29,094.5	29,094.5
Reserves	31,763.6	33,396.7	38,036.9	41,181.1	44,543.2
Shareholders' funds	58,863.3	62,491.2	67,131.5	70,275.6	73,637.7
Preference shares	200.0	200.0	200.0	200.0	200.0
Minority interest	1,045.5	1,092.6	1,228.0	1,370.6	1,523.0
Total equity	60,108.7	63,783.9	68,559.5	71,846.2	75,360.7
Total liabilities & equity	621,907.1	666,721.2	702,495.0	734,460.1	767,218.2



FYE 31 Dec	FY21A	FY22A	FY23E	FY24E	FY25E
Key Ratios					
Growth (%)					
Net interest income	6.4	6.9	(9.9)	5.8	5.4
Non-interest income	(1.5)	8.5	28.4	5.9	4.0
Operating expenses	4.9	(0.8)	5.1	4.6	4.6
Pre-provision profit	9.2	18.3	(1.1)	7.9	6.5
Core net profit	225.1	17.0	21.9	5.4	6.9
Gross loans	3.3	7.7	5.5	4.7	4.5
Customer deposits	6.7	3.2	6.4	4.7	4.5
Total assets	3.2	7.2	5.4	4.6	4.5
Profitability (%)					
Non-int. income/Total income	21.2	21.2	26.7	26.7	26.3
Average lending yields	3.48	3.82	4.37	4.37	4.38
Average cost of funds	1.23	1.57	2.60	2.56	2.51
Net interest margin	2.45	2.51	2.24	2.27	2.31
Cost/income	51.5	47.1	48.6	47.9	47.4
Liquidity (%)					
Loans/customer deposits	84.3	88.3	88.0	88.0	88.0
Asset quality (%)					
Net NPL	1.5	1.5	1.7	1.7	1.7
Gross NPL	3.5	3.3	3.2	3.2	3.2
(SP+GP)/average gross loans	0.7	0.5	0.4	0.4	0.4
Loan loss coverage	100.2	93.1	83.7	83.7	83.7
Capital adequacy (%)					
CET1	14.2	14.2	15.6	15.7	15.9
Tier 1 capital	15.1	15.1	16.4	16.5	16.7
Risk-weighted capital	18.0	18.0	19.1	19.2	19.2
Returns (%)					
ROAE	8.1	9.0	10.2	10.2	10.4
ROAA	0.8	0.8	1.0	1.0	1.0
Shareholders equity/assets	9.5	9.4	9.6	9.6	9.6

Source: Company; Maybank IBG Research



### **Research Offices**

#### **ECONOMICS**

Suhaimi ILIAS Chief Economist Malaysia | Philippines | Global (603) 2297 8682 suhaimi\_ilias@maybank-ib.com

**CHUA Hak Bin** 

Regional Thematic Macroeconomist chuahb@maybank.com

Dr Zamros DZULKAFLI Malaysia | Philippines (603) 2082 6818 zamros.d@maybank-ib.com

Erica TAY China | Thailand (65) 6231 5844 erica.tay@maybank.com

Brian LEE Shun Rong Indonesia | Singapore | Vietnam (65) 6231 5846 brian.lee1@maybank.com

Fatin Nabila MOHD ZAINI (603) 2297 8685 fatinnabila.mohdzaini@maybank-ib.com

Luong Thu Huong (65) 6231 8467 hana.thuhuong@maybank.com

#### FX

Head of FX Research (65) 6320 1379 saktiandi@maybank.com

Saktiandi SUPAAT

(65) 6320 1374 fionalim@maybank.com

Alan LAU (65) 6320 1378 alanlau@maybank.com

Shaun LIM (65) 6320 1371 shaunlim@maybank.com

### STRATEGY

Anand PATHMAKANTHAN

(603) 2297 8783 anand.pathmakanthan@maybank-ib.com

### FIXED INCOME

Winson PHOON, FCA Head of Fixed Income (65) 6340 1079 winsonphoon@maybank.com

(603) 2074 7606 munyi.st@maybank-ib.com

#### PORTFOLIO STRATEGY

#### MIBG SUSTAINABILITY RESEARCH

Jigar SHAH Head of Sustainability Research (91) 22 4223 2632 jigars@maybank.com

Neerav DALAL (91) 22 4223 2606 neerav@maybank.com

#### **REGIONAL EQUITIES**

Anand PATHMAKANTHAN Head of Regional Equity Research (603) 2297 8783 anand.pathmakanthan@maybank-ib.com

WONG Chew Hann, CA Head of ASEAN Equity Research (603) 2297 8686 wchewh@maybank-ib.com

#### ΜΑΙ ΔΥSΙΔ

WONG Chew Hann, CA Head of Research (603) 2297 8686

(003) 2297 8060
wchewh@maybank-ib.com
Equity Strategy
Non-Bank Financials (stock exchange)
Construction & Infrastructure

Anand PATHMAKANTHAN (603) 2297 8783

anand.pathmakanthan@maybank-ib.com
• Equity Strategy

Desmond CH'NG, BFP, FCA (603) 2297 8680 desmond.chng@maybank-ib.com

Banking & Finance

ONG Chee Ting, CA (603) 2297 8678 ct.ong@maybank-ib.com

· Plantations - Regional

YIN Shao Yang, CPA (603) 2297 8916 • Gaming - Regional • Media • Aviation • Non-Bank Financials

TAN Chi Wei. CFA (603) 2297 8690 chiwei.t@maybank-ib.com Power • Telcos

WONG Wei Sum, CFA (603) 2297 8679 weisum@maybank-ib.com Property • Glove

(603) 2297 8687 jade.tam@maybank-ib.com

Consumer Staples & Discretionary

Nur Farah SYIFAA (603) 2297 8675 nurfarahsyifaa.mohamadfuad@maybank-ib.com
• Renewable Energy • REITs

LOH Yan Jin

(603) 2297 8687 lohyanjin.loh@maybank-ib.com · Ports · Automotive · Technology (EMS)

Jeremie YAP (603) 2297 8688

jeremie.yap@maybank-ib.com
• Oil & Gas • Petrochemicals

(603) 2297 8692 arvind.jayaratnam@maybank.com
• Technology (Semicon & Software)

TEE Sze Chiah Head of Retail Research (603) 2082 6858 szechiah.t@maybank-ib.com • Retail Research

Nik Ihsan RAJA ABDULLAH, MSTA, CFTe (603) 2297 8694 nikmohdihsan.ra@maybank-ib.com

Chartist

(603) 2082 8769 amirah.azmi@maybank-ib.com Retail Research

Amirah AZMI

#### SINGAPORE

Thilan WICKRAMASINGHE Head of Research (65) 6231 5840 thilanw@maybank.com
Banking & Finance - Regional
Consumer

Eric ONG

(65) 6231 5849 ericong@maybank.com
• Healthcare • Transport • SMIDs

Kelvin TAN (65) 6231 5837 kelvin.tan1@maybank.com Telcos • Industrials

LI Jialin (65) 6231 5845 jialin.li@maybank.com REITs

Jarick SEET (65) 6231 5848 jarick.seet@maybank.com
• Technology

Krishna GUHA (65) 6231 5842 krishna.guha@maybank.com
REITs

#### **PHILIPPINES**

Rachelleen RODRIGUEZ, CFA Head of Research (63) 2 8849 8843

rachelleen.rodriguez@maybank.com Banking & Finance • Transport • Telcos
 Utilities

Daphne SZE (63) 2 8849 8847 daphne.sze@maybank.com Consumer

Alexa Mae CARVAJAL (63) 2 8849 8838 alexamae.carvajal@maybank.com
Consumer • Gaming • Property • REITs

Chak REUNGSINPINYA Head of Research (66) 2658 5000 ext 1399 chak.reungsinpinya@maybank.com
• Strategy • Energy

Jesada TECHAHUSDIN, CFA

(66) 2658 5000 ext 1395 jesada.t@maybank.com • Banking & Finance

Wasu MATTANAPOTCHANART (66) 2658 5000 ext 1392

wasu.m@maybank.com
• Telcos • Technology • REITs • Property
• Consumer Discretionary

Surachai PRAMUALCHAROENKIT

(66) 2658 5000 ext 1470 surachai.p@maybank.com
• Auto • Conmat • Contractor • Steel

Suttatip PEERASUB (66) 2658 5000 ext 1430 suttatip.p@maybank.com • Food & Beverage • Commerce

Natchaphon RODJANAROWAN (66) 2658 5000 ext 1393 natchaphon.rodjanarowan@maybank.com

Utilities

#### INDONESIA

Jeffrosenberg CHENLIM Head of Research (62) 21 8066 8680 jeffrosenberg.lim@maybank.com • Strategy • Banking & Finance • Property

Willy GOUTAMA (62) 21 8066 8500 willy.goutama@maybank.com • Consumer

Etta Rusdiana PUTRA (62) 21 8066 8683 etta.putra@maybank.com
• Telcos • Internet • Construction

William Jefferson W (62) 21 8066 8563 william.jefferson@maybank.com

Adi WICAKSONO (62) 21 8066 8686 adi.wicaksono@mavbank.com Plantations

Satriawan HARYONO, CEWA, CTA (62) 21 8066 8682 satriawan@maybank.com Chartist

#### VIETNAM

Property

Quan Trong Thanh Head of Research (84 28) 44 555 888 ext 8184 thanh.quan@maybank.com • Strategy • Banks

Hoang Huy, CFA (84 28) 44 555 888 ext 8181 hoanghuy@maybank.com • Strategy • Technology

Le Nguyen Nhat Chuyen (84 28) 44 555 888 ext 8082 chuyen.le@maybank.com
• Oil & Gas • Logistics

Nguyen Thi Sony Tra Mi (84 28) 44 555 888 ext 8084 trami.nguyen@maybank.com
Consumer Discretionary

Tran Thi Thanh Nhan (84 28) 44 555 888 ext 8088 nhan.tran@maybank.com Consumer Staples

Nguyen Le Tuan Loi (84 28) 44 555 888 ext 8182 loi.nguyen@maybank.com Property

Nguyen Thanh Hai (84 28) 44 555 888 ext 8081 thanhhai.nguyen@maybank.com
• Industrials

Nguven Thanh Lam (84 28) 44 555 888 ext 8086 thanhlam.nguyen@maybank.com • Retail Research

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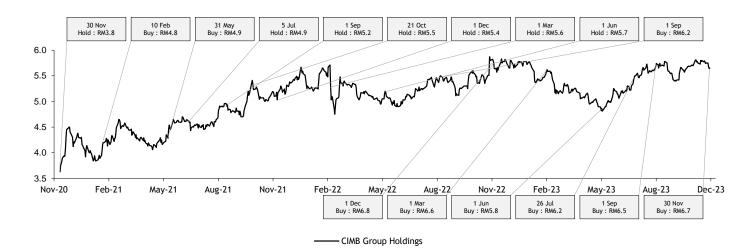
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# Maybank

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## Malaysia

Maybank Investment Bank Berhad (A Participating Organisation of Bursa Malaysia Securities Berhad) 33rd Floor, Menara Maybank, 100 Jalan Tun Perak, 50050 Kuala Lumpur

Tel: (603) 2059 1888; Fax: (603) 2078 4194

Stockbroking Business: Level 8, Tower C, Dataran Maybank, No.1, Jalan Maarof

59000 Kuala Lumpur Tel: (603) 2297 8888 Fax: (603) 2282 5136

## Singapore

Maybank Securities Pte Ltd Maybank Research Pte Ltd 50 North Canal Road Singapore 059304

Tel: (65) 6336 9090

## Indonesia

PT Maybank Sekuritas Indonesia Sentral Senayan III, 22nd Floor Jl. Asia Afrika No. 8 Gelora Bung Karno, Senayan Jakarta 10270, Indonesia

Tel: (62) 21 2557 1188 Fax: (62) 21 2557 1189

### Thailand

Maybank Securities (Thailand) PCL 999/9 The Offices at Central World, 20th - 21st Floor, Rama 1 Road Pathumwan.

Tel: (66) 2 658 6817 (sales)

Bangkok 10330, Thailand

Tel: (66) 2 658 6801 (research)

Indonesia Helen Widjaja helen.widjaja@maybank.com (62) 21 2557 1188

Philippines Keith Roy keith\_roy@maybank.com Tel: (63) 2 848-5288

Sales Trading

London **Greg Smith** 

gsmith@maybank.com Tel: (44) 207-332-0221

Sanjay Makhija sanjaymakhija@maybank.com Tel: (91)-22-6623-2629

## London

Maybank Securities (London) Ltd PNB House 77 Queen Victoria Street London EC4V 4AY, UK

Tel: (44) 20 7332 0221 Fax: (44) 20 7332 0302

## India

MIB Securities India Pte Ltd 1101, 11th floor, A Wing, Kanakia Wall Street, Chakala, Andheri -Kurla Road, Andheri East, Mumbai City - 400 093, India

Tel: (91) 22 6623 2600 Fax: (91) 22 6623 2604

### Vietnam

Maybank Securities Limited Floor 10, Pearl 5 Tower, 5 Le Quy Don Street, Vo Thi Sau Ward, District 3 Ho Chi Minh City, Vietnam

Tel: (84) 28 44 555 888 Fax: (84) 28 38 271 030

## Hong Kong

MIB Securities (Hong Kong) Limited 28/F, Lee Garden Three, 1 Sunning Road, Causeway Bay, Hong Kong

Tel: (852) 2268 0800 Fax: (852) 2877 0104

## Philippines

Maybank Securities Inc 17/F, Tower One & Exchange Plaza Ayala Triangle, Ayala Avenue Makati City, Philippines 1200

Tel: (63) 2 8849 8888 Fax: (63) 2 8848 5738

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