

Eco World International (ECWI MK)

Turned into losses

Core net loss and sales in line

2QFY24 core net loss of MYR5m (vs. MYR33m core net loss/MYR2m core net profit in 2QFY23/1QFY24) and 7MFY24 property sales and reserved sales of MYR518m were in line. ECWI remains committed to paying MYR504m (21sen/shr) as dividend between FY24 and FY25. We maintain our FY24/25/26E loss projections but trim our TP to MYR0.28 (-1sen) on an unchanged rolled forward 0.6x FY25E P/B. ECWI will be in losses until it launches new projects. HOLD for the upcoming sizeable distribution.

Returned to the red as expected

Excluding MYR1.5m forex gain and MYR10.8m impairment loss, ECWI returned to the red with a core net loss of MYR4.9m, bringing 1HFY24 core net loss to MYR3.1m. This is in-line with our YoY smaller FY24 net loss forecast of MYR17m as we expect losses to widen in 2HFY24 as most of its unsold stocks are being sold where more discounts could be offered to clear these sizeable unsold units. ECWI has declared 1st interim DPS of 6 sen (Ex date: 3 Jul 2024, payment date: 24 Jul 2024).

On track to meet FY24 sales target

Including MYR85m in reserved sales, 7MFY24 outright and reserved sales totalled MYR518m or 60% of its MYR850m sales goal for FY24. Subsequent quarters' sales could be lower as bigger units may take longer to sell. As of end-May 2024, ECWI has MYR400m worth of completed stocks for sale. ECWI aims to sell all these stocks between FY24 and FY25 and distribute the excess cash as dividend to its shareholders after accounting for its working capital needs.

Maintain earnings forecasts

We maintain our FY24-26E loss projections. There are no plans to launch new projects in the short term due to a challenging market in UK, given the uncertainties over policy direction as the UK heads into a general election in July 2024. Additionally, anticipation of a rate cut in latter part of 2024 is deterring potential buyers from buying properties for now. In the absence of new projects, ECWI is expected to continue incurring losses over the medium term.

FYE Oct (MYR m)	FY22A	FY23A	FY24E	FY25E	FY26E
Revenue	160	105	35	0	0
EBITDA	(6)	7	(31)	(17)	(15)
Core net profit	(156)	(91)	(17)	(17)	(14)
Core EPS (sen)	(6.5)	(3.8)	(0.7)	(0.7)	(0.6)
Core EPS growth (%)	nm	nm	nm	nm	nm
Net DPS (sen)	0.0	39.0	14.7	6.3	0.0
Core P/E (x)	nm	nm	nm	nm	nm
P/BV (x)	0.3	0.5	0.7	0.9	0.9
Net dividend yield (%)	0.0	114.7	36.7	15.7	0.0
ROAE (%)	(8.9)	(4.2)	(1.2)	(1.4)	(1.3)
ROAA (%)	(4.7)	(3.9)	(1.2)	(1.4)	(1.3)
EV/EBITDA (x)	nm	77.2	nm	nm	nm
Net gearing (%) (incl perps)	net cash				
Consensus net profit	-	-	(17)	(17)	(15)
MIBG vs. Consensus (%)	-	-	0.0	(0.1)	0.1

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HOLD

Share Price MYR 0.40
12m Price Target MYR 0.28 (-30%)
Previous Price Target MYR 0.29

Company Description

Eco World International Bhd, a developer which has exposure in UK and Australia property markets.

Statistics

52w high/low (MYR)	0.72/0.29
3m avg turnover (USDm)	0.5
Free float (%)	51.4
Issued shares (m)	2,400
Market capitalisation	MYR960.0M
	USD204M

Major shareholders:

Eco World Development Group Bhd.	29.0%
LIEW KEE SIN	11.5%
Permodalan Nasional Bhd.	5.4%

Price Performance



 -1M
 -3M
 -12M

 Absolute (%)
 1
 18
 (33)

 Relative to index (%)
 2
 13
 (42)

-Eco World Int'l / Kuala Lumpur Composite Index - (RHS, %)

Source: FactSet

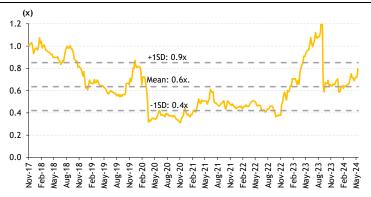


Fig 1: ECWI's results summary table

FY Oct	•		Quarterly			(Cumulative	
(MYRm)	2Q24	2Q23	%YoY	1Q24	%QoQ	6M24	6M23	%YoY
Turnover	0.2	22.7	(99.3)	31.7	(99.5)	31.8	45.1	(29.4)
LBIT/EBIT	(16.2)	34.0	>- 100	(2.8)	>-100	(19.0)	7.6	>-100
Associate	2.4	(28.7)	>+100	4.3	(44.9)	6.7	(24.6)	>+100
Finance costs	0.0	(7.4)	>+100	0.0	NA	0.0	(15.4)	>+100
Pretax loss/profit	(13.9)	(2.1)	>-100	1.5	>- 100	(12.3)	(32.5)	62.0
Tax	(0.2)	(2.3)	92.1	(1.2)	84.9	(1.4)	(2.7)	48.6
MI	(0.1)	(0.1)	19.8	(0.1)	39.2	(0.2)	(0.2)	(22.2)
Net loss/profit	(14.1)	(4.6)	>-100	0.2	>-100	(13.9)	(35.4)	60.6
Net loss/profit ex-El	(4.9)	(33.2)	85.3	1.8	>-100	(3.1)	(38.0)	91.9
DPS (sen)	6.0	0.0	NA	0.0	NA	6.0	0.0	NA
			+/- ppt		+/- ppt			+/- ppt
EBIT/LBIT margin (%)	(107.6)	149.6	(257.2)	(8.8)	(98.8)	(59.8)	16.8	(76.5)
Tax rate (%)	1.3	110.6	(109.3)	(80.2)	81.6	11.4	8.4	3.0

Source: Company

Fig 2: ECWI's 1-year forward PBV (2018-2023)



Source: Bloomberg, Company data, Maybank IBG Research

Risk statement

There are several risk factors to our earnings estimates, target price and rating for ECWI. Risks could come from further policy tightening measures by the UK and Australia authorities, rising interest rate, competition from nearby property projects and delay in property launches.



FYE 31 Oct	FY22A	FY23A	FY24E	FY25E	FY26E
Key Metrics					
P/E (reported) (x)	nm	nm	nm	nm	nm
Core P/E (x) P/BV (x)	nm 0.3	nm 0.5	nm 0.7	nm 0.9	nm 0.9
P/NTA (x)	0.3	0.5	0.7	0.9	0.9
Net dividend yield (%)	0.0	114.7	36.7	15.7	0.9
FCF yield (%)	16.9	10.2	0.4	nm	nm
EV/EBITDA (x)	nm	77.2	nm	nm	nm
EV/EBIT (x)	15.6	nm	nm	nm	nm
INCOME STATEMENT (MYR m)					
Revenue	160.0	104.8	35.4	0.0	0.0
EBITDA	(6.2)	6.8	(30.8)	(17.1)	(14.9)
Depreciation	0.0	0.0	(1.9)	(1.9)	(1.9)
Amortisation	0.0	0.0	0.0	0.0	0.0
EBIT	29.7	(62.9)	3.4	(1.9)	(1.9)
Net interest income /(exp)	(42.1)	(16.6)	9.0	6.0	5.9
Associates & JV	(102.9)	(75.0)	13.8	1.7	1.4
Exceptionals	(78.2)	5.3	0.0	0.0	0.0
Other pretax income	0.0	0.0	0.0	0.0	0.0
Pretax profit	(229.4)	(79.5)	(11.8)	(13.2)	(11.5)
Income tax	(3.9)	(5.5)	(5.1)	(3.0)	(2.6)
Minorities	(1.2)	(0.4)	(0.4)	(0.4)	(0.4)
Discontinued operations	0.0	0.0	0.0	0.0	0.0
Reported net profit	(234.4)	(85.4)	(17.3)	(16.6)	(14.5)
•	(156.2)				, ,
Core net profit	(136.2)	(90.7)	(17.3)	(16.6)	(14.5)
BALANCE SHEET (MYR m)	(55.2)	205.2	454.0	200.2	204.0
Cash & Short Term Investments	655.3	295.2	451.9	298.2	294.0
Accounts receivable	22.5	23.3	7.9	0.0	0.0
Inventory	114.4	31.4	0.0	0.0	0.0
Reinsurance assets	0.0	0.0	0.0	0.0	0.0
Property, Plant & Equip (net)	1.7	1.3	6.4	6.5	6.5
Intangible assets	0.3	0.0	0.0 741.1	0.0 731.7	0.0
Investment in Associates & JVs Other assets	1,205.0	876.4			721.3 81.1
Total assets	953.3 2,952.7	441.9 1,669.5	81.1 1,288.5	81.1 1.117.5	1,103.0
ST interest bearing debt	482.8	0.0	0.0	0.0	0.0
J	14.3	9.3	3.1	0.0	0.0
Accounts payable Insurance contract liabilities	0.0	0.0	0.0	0.0	0.0
LT interest bearing debt	0.0	0.0	0.0	0.0	0.0
J					
Other liabilities Total Liabilities	7.0 504.5	5.0 14.0	0.0 3.2	0.0 0.0	0.0 0.0
Shareholders Equity	2,447.2	1,654.8	1,284.6	1,116.7	1,102.3
Minority Interest	1.0	0.7	0.7	0.7	0.7
Total shareholder equity	2,448.2	1,655.6	1,285.3	1,117.5	1,103.0
Total liabilities and equity	2,952.7	1,669.5	1,288.5	1,117.5	1,103.0
CACILELOW (MVD)					
CASH FLOW (MYR m)	(220.4)	(70 E)	(14.0)	(12.2)	(44 5)
Pretax profit Depresiation & amortisation	(229.4)	(79.5)	(11.8)	(13.2)	(11.5)
Depreciation & amortisation	0.0	0.0	1.9	1.9	1.9
Adj net interest (income)/exp	0.2	0.7	9.0	6.0	5.9
Change in working capital	116.1	84.4	9.4	4.8	0.0
Cash taxes paid	(0.1)	(4.4)	(5.1)	(3.0)	(2.6)
Other operating cash flow	183.0	82.4	0.0	0.0	0.0
Cash flow from operations	107.2	83.5	3.4	(3.6)	(6.3)
Capex	(0.0)	0.1	0.1	0.1	0.1
Free cash flow	107.2	83.6	3.5	(3.5)	(6.2)
Dividends paid	0.0	(792.0)	(496.8)	(151.2)	0.0
Equity raised / (purchased)	0.0	0.0	0.0	0.0	0.0
Change in Debt	(417.7)	(482.8)	0.0	0.0	0.0
Other invest/financing cash flow	599.2	873.1	650.0	1.0	2.0
Effect of exch rate changes	0.0	0.0	0.0	0.0	0.0
Net cash flow	288.7	(318.1)	156.7	(153.7)	(4.2)



FYE 31 Oct	FY22A	FY23A	FY24E	FY25E	FY26E
Key Ratios					
Growth ratios (%)					
Revenue growth	(72.1)	(34.5)	(66.2)	nm	na
EBITDA growth	nm	nm	nm	nm	nm
EBIT growth	(75.3)	nm	nm	nm	nm
Pretax growth	nm	nm	nm	nm	nm
Reported net profit growth	nm	nm	nm	nm	nm
Core net profit growth	nm	nm	nm	nm	nm
Profitability ratios (%)					
EBITDA margin	nm	6.4	nm	nm	nm
EBIT margin	18.6	nm	9.7	nm	nm
Pretax profit margin	nm	nm	nm	nm	nm
Payout ratio	0.0	nm	nm	nm	0.0
DuPont analysis					
Net profit margin (%)	nm	nm	nm	nm	nm
Revenue/Assets (x)	0.1	0.1	0.0	0.0	0.0
Assets/Equity (x)	1.2	1.0	1.0	1.0	1.0
ROAE (%)	(8.9)	(4.2)	(1.2)	(1.4)	(1.3)
ROAA (%)	(4.7)	(3.9)	(1.2)	(1.4)	(1.3)
Leverage & Expense Analysis					
Asset/Liability (x)	5.9	nm	nm	nm	nm
Net gearing (%) (incl perps)	net cash				
Net gearing (%) (excl. perps)	net cash				
Net interest cover (x)	0.7	na	na	0.3	0.3
Debt/EBITDA (x)	nm	0.0	0.0	0.0	0.0
Capex/revenue (%)	0.0	nm	nm	nm	nm
Net debt/ (net cash)	(172.5)	(295.2)	(451.9)	(298.2)	(294.0)

Source: Company; Maybank IBG Research



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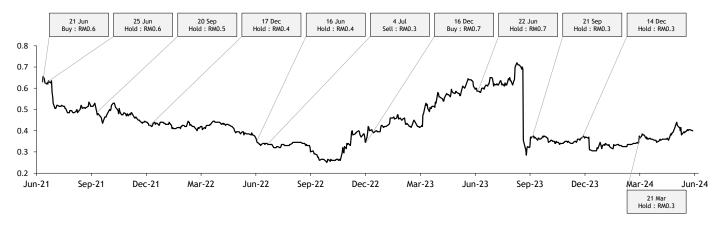
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—— Eco World International

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