# Maybank

# **ASEAN Banks**

# Selective opportunities

# NEUTRAL JUnchans

# Consolidating growth after 1Q24. Maintain NEUTRAL

Regional NIMs have peaked and higher-for-longer interest rates are likely to delay a fresh credit cycle. While asset quality remains benign, expect provisioning costs to be elevated as the sector navigates geo-political and high interest rate uncertainty. We expect earnings momentum to consolidate regionally without clear visibility on rate cuts and fiscal stimulus in key markets such as ID and TH. Strong balance sheets and provisioning cover gives downside protection. Maintain NEUTRAL with MY (upside risks to growth, good dividend yields) and VN (structural growth, index upgrade catalyst) as relative preferences. Top picks: BMRI, BBCA, AMMB, CIMB, DBS, TTB, KTB, TCB, VCB.

## Slow loans, toppish NIMs, consolidating growth

Regional loan prospects remain mixed in 2024, with MY and ID both set to see slowing credit momentum. SG and TH are set to see acceleration, but from a low-base. Also this is predicated on improving economic conditions in North Asia and Thai fiscal stimulus in 2H. NIMs have peaked as the Fed rate hike cycle comes to an end. Funding costs are catching up, especially in ID and MY, and as a result expect the largest NIM compressions here in the region for 2024E (-19bps YoY vs. -2bps for the rest). NoII should see improvements, especially in SG and MY, in a stabilising rate environment. Further, improved market sentiment and large pools of AUM that have been waiting on the sidelines starting to get deployed into higher risk and higher fee activities should give additional support. As a result, overall PPOP growth is set to consolidate in 2024E for most of the region. TH is in the bottom end of the range with PPOP forecast to expand just +0.7% YoY (vs. +13.7% in 2023), while VN is at the top at +13.6% YoY.

## NPLs remains benign. Expect higher provisions

Neither material deterioration of asset quality nor sectoral distress was evident in 1Q24. We expect regional NPLs to be flat at 1.9% in 2024E. Nevertheless, continued geo-political uncertainty and a high interest rate environment should fuel caution within the sector. Expect overall provisioning costs to increase for most of the region, led by MY (+25.7% YoY) and ID (+19.0%). SG is the major exception, where management overlays taken during Covid could see reversals. Concurrently, provisioning cover for the region is forecast to range from 106% to 216% in 2024E, maintaining significant cushion to meet any asset quality risks.

## Maintain NEUTRAL. MY and VN relative bright spots

We expect earnings momentum for the region to consolidate in 2024E after strong expansion in the year before. A turnaround in tighter NIMs and slow credit growth is predicated on interest rate cuts by Central Banks. The timing for this is unclear and any material impact is most likely delayed till 2025E. Amidst this backdrop, we maintain a NEUTRAL outlook in ASEAN banks. We are POSITIVE on MY given potential upsides to earnings momentum and attractive dividend yields. Similarly, we are POSITIVE on VN as a key beneficiary of China+1 supply chain shifts and potential index upgrade to EM status. Preferred regional picks: BMRI, BBCA, AMMB, CIMB, DBS, TTB, KTB, TCB, VCB.

#### **Analyst**

Thilan Wickramasinghe (65) 6231 5840 thilanw@maybank.com

#### Top picks

Stock	Ticker	Price	TP	Rating
		(LCY)	(LCY)	
Bank Central Asia	BBCA IJ	9,050	10,450	Buy
Bank Mandiri	BMRI IJ	5,750	7,000	Buy
AMMB Holdings	AMM MK	4.36	5.05	Buy
CIMB Group	CIMB MK	6.79	7.70	Buy
DBS Group	DBS SP	35.47	38.87	Buy
Krung Thai Bank	КТВ ТВ	17.10	21.00	Buy
TMBThanachart Bank	TTB TB	1.61	2.00	Buy
Vietcombank	VCB VN	86,600	135,000	Buy
Techcombank	TCB VN	24,150	64,900	Buy

Source: FactSet, Maybank IBG Research

#### Glossary

NIM - Net interest margin

PPOP - Pre-provision operating profit

NPL - Non-performing loans

ID - Indonesia MY - Malaysia PH - Philippines SG - Singapore

TH - Thailand VN - Vietnam

# **ASEAN Banks Sector Outlook**

Fig 1: Banking sector outlook post 1024

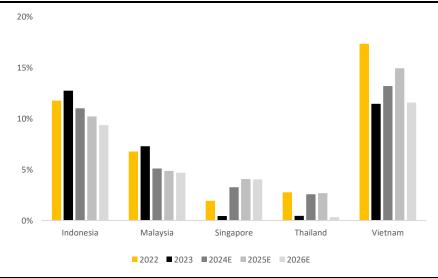
Banking System	Relative Weight	Sector Outlook	Top Picks	Analyst
ndonesia	NEUTRAL	We remain cautiously optimistic with the banking. Industry loan growth accelerated to 13.1% YoY in 4M24, however, we maintain our FY24 loan growth expectation at 10%, expecting moderation in 2H24. Deposits rose 8.1% YoY in Apr 24, steadily growing faster. Growth was driven equally by both CASA and time deposits at 7.8% YoY and 8.7% YoY, respectively. Nevertheless, deposit growth continued to lag compared to lending growth. Therefore, Net interest margins (NIM) pressure will likely continue as interest rates are expected to stay high for the year. Despite the Covid-19 relaxation scheme ending in Mar 24, NPLs remained relatively healthy in Mar 24 at 2.25% (vs. 2.53% in Apr 23). Moreover, loans at risk are still on an overall downtrend to 11.1% in Mar 24 from 13.9% in Mar 23. Meanwhile, we observed a worse trend in NPLs from medium, small, and micro enterprises (MSME) as they booked NPLs of 3.98% in Mar 24 (from 3.71% in Dec'23). Our pecking order for favoured Indonesia banks is BBCA, BMRI, BRIS, BBNI, and BBRI.	BMRI, BBCA	Jeffrosenberg Chen Lim jeffrosenberg.lim@ maybank.com
Malaysia	POSITIVE	1Q24 was an encouraging quarter in that loans expanded at a decent pace (+7.9% YoY), NIMs improved 5bps QoQ on average, and non-interest income remained robust (+29% YoY). As a result, operating profit rose 11% YoY. Credit cost was however higher YoY, and thus cumulative core pre-tax and net profit rose just 8% YoY. This compares favourably against pre-tax profit growth of just 3% in 2023 (2023 net profit climbed 14% YoY, but was aided by the absence of Cukai Makmur). All in, we now expect faster 2024E net profit growth of 6.8% (from 5.5% previously) and 2025E earnings growth of 6.1%. We forecast ROEs of 10.3% for 2024 and 10.4% for 2025. Dividend yields are attractive at over 5% on average. POSITIVE on the sector.	AMMB, CIMB	Desmond Ch'ng desmond.chng@ maybank-ib.com
ingapore	NEUTRAL	NIMs have peaked in tandem with what appears to be a peak in Fed rate hikes. However, with expectations of rate cuts being pushed back, NIMs could be supported at current levels for longer, we believe. Overall funding cost competition is expected to be rational in a slow credit growth environment. Loans are expected to see some positive momentum, although at a moderate pace given demand destruction from high rates. Improving North Asian economics could be a positive catalyst given 20-30% loan book exposure here for the sector. We expect the significant safehaven AUM inflows enjoyed by the domestic banks to be slowly put to higher risk and higher fee products in 2H24 amidst improving market sentiment. This should be a boost to Noll from higher wealth management fees. Credit cards should also be a bright spot amidst increase travel and consumer spending. Asset quality has so far remained benign in 2024, and we expect similar trends to continue for the rest of the year. There is limited sectoral stress observed and this is likely to continue given expectations of fiscal stimulus regionally especially in China, Thailand and Indonesia. Capital levels remain above Management guided highpoints, so we expect renewed focus on capital returns through higher dividends, including potential special dividends, as well as share buybacks. We see limited transformative M&A potential in 2024 given recent acquisitions by UOB (Citibank ASEAN franchise) and DBS (LVB, India and Citibank Taiwan).	DBS	Thilan Wickramasinghe thilanw@maybank.com
Thailand	NEUTRAL	We maintain a NEUTRAL stance on Thai banks due to anticipated slower earnings growth in 2024. We expect 2Q24E sector earnings to decline QoQ due to higher credit cost following the asset quality weakness. Sector NIM is likely to decline and pressure big banks' earnings. TTB remains our Top Pick due to good earnings visibility and an improving ROE outlook, thanks to its remaining tax benefits. Among big banks, we like KTB due to its low-risk loan portfolio and stable asset quality with high loan-loss reserves to loans.	ттв, ктв	Jesada Techahusdin jesada.t@maybank.com
/ietnam	POSITIVE	Based on FY23 and 1Q24 results, we maintain our constructive view on the VN banking sector. We expect under our base case that the sector will see moderate recovery in 1H24, then growth accelerating from 3Q24 when the economy strengthens. For the whole of 2024, we forecast sector net-profit growth of c.16%, sustaining ROE at 17%. Top banks can deliver above 20% ROE. The sector is trading at c.1.3x FY23 P/B (i.e. actual) and 1.2x FY24E P/B (forward-looking), which in undemanding and represent a favourable risk-and-return profile, in our view. The sector has gained 11% YTD (i.e. simple averaging), led by TCB, LPB, HDB, MBB, CTG, VCB and ACB. Under the base case, we expect c.15% upside for the banking sector for the remainder of 2024 from current level. Under the bull case (where there is clear progress in the stock market upgrade in 3Q24), we expect the sector will see stronger upside (c.30% at least) stemmed from significant P/B rerating across the sector.	TCB, VCB	Quan Trong Thanh thanh.quan@ maybank.com

Source: Maybank IBG Research

# Slow loans, toppish NIMs, consolidating growth

Regional loan prospects remain mixed in 2024, with MY and ID both set to see slowing credit momentum. SG and TH are set to see acceleration, but from a low-base. Also this is predicated on improving economic conditions in North Asia and Thai fiscal stimulus in 2H.

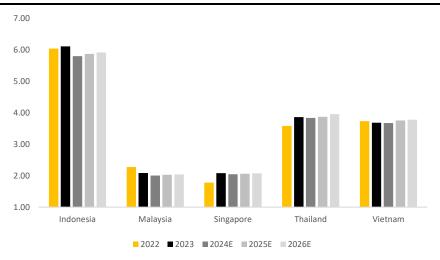
Fig 2: Regional banks coverage loans growth YoY (%)



Source: FactSet, Maybank IBG Research

NIMs have peaked as the Fed rate hike cycle comes to an end. Funding costs are catching up, especially in ID and MY, and as a result expect the largest NIM compression in the region for 2024E (-19bps YoY vs. -2bps for the rest). A stabilising rate environment, improved market sentiment and large pools of AUM that have been waiting on the sidelines starting to get deployed to higher risk and higher fee activities should support NoII improvements, especially for MY and SG.

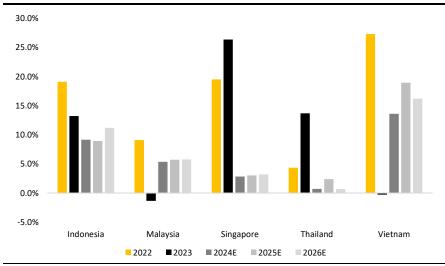
Fig 3: Sector NIMs (%)



Source: FactSet, Maybank IBG Research

As a result, overall PPOP YoY growth is set to consolidate in 2024E for most of the region. TH is the downside exception with PPOP forecast to expand just +0.7% YoY (vs. +13.7% in 2023), while VN is strong positive exception with a +13.6% YoY growth vs. -0.3% YoY in 2023E

Fig 4: PPOP Growth YoY (%)

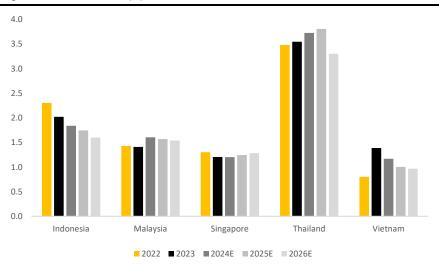


Source: FactSet, Maybank IBG Research

# NPLs remain benign. Expect higher provisions

Neither material deterioration of asset quality nor sectoral distress was evident in 1Q24. We expect regional NPLs to be flat at 1.9% in 2024E. Nevertheless, continued geo-political uncertainty and a high interest rate environment should fuel caution within the sector, we believe.

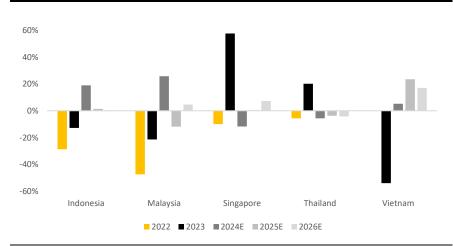
Fig 5: Gross NPL Ratio (%)



 ${\it Source: FactSet, Maybank\ IBG\ Research}$ 

We expect overall provisioning costs to increase for most of the region in 2024E, led by MY (+25.7% YoY) and ID (+19.0% YoY), SG is the major exception, where large management overlays taken during Covid could see reversals.

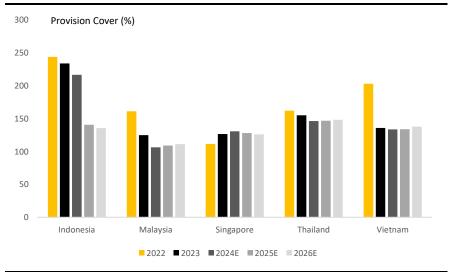
Fig 6: Provisioning costs growth YoY (%)



Source: FactSet, Maybank IBG Research

Concurrently, provisioning cover for the region is forecast to range from 106% to 216% in 2024E, maintaining significant cushion to meet any asset quality risks.

Fig 7: Provisioning Cover (%)

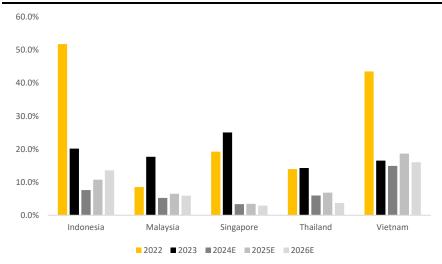


Source: FactSet, Maybank IBG Research

# Maintain NEUTRAL. MY and VN bright spots

We expect earnings momentum for the region to consolidate in 2024E after strong expansion in the year before. A turnaround in tighter NIMs and slow credit growth is predicated on interest rate cuts by Central Banks, where the timing is unclear and any material impact is most likely delayed till 2025E.

Fig 8: Core-earnings growth YoY (%)



Source: Maybank IBG Research

Amidst this backdrop, we maintain a NEUTRAL outlook in ASEAN banks. We are POSITIVE on MY given potential upsides to earnings momentum and attractive dividend yields. Similarly, we are POSITIVE on VN as a key beneficiary of China+1 supply chain shifts and potential index upgrade to EM status. Preferred regional picks: BMRI, BBCA, AMMB, CIMB, DBS, TTB, KTB, TCB, VCB.

Fig 9: ASEAN top bank picks

Stock	Ticker	Price	TP	Rating	PE (x)		PB (x)		Dividend Yield (%)		ROE (%)	
		(LCY)	(LCY)	•	2024E	2025E	2024E	2025E	2024E	2025E	2024E	2025E
Bank Central Asia	BBCA IJ	9,050	10,450	Buy	20.7	18.8	4.1	3.7	2.4	2.6	20.0	19.8
Bank Mandiri	BMRI IJ	5,750	7,000	Buy	9.3	8.5	1.9	1.7	5.8	6.4	20.3	20.1
AMMB Holdings	AMM MK	4.36	5.05	Buy	8.0	7.9	0.7	0.7	5.4	5.3	8.9	8.9
CIMB Group	CIMB MK	6.79	7.70	Buy	9.6	9.1	1.0	1.0	5.7	6.0	10.5	10.6
DBS Group	DBS SP	35.47	38.87	Buy	9.5	9.2	1.5	1.4	6.2	6.7	15.9	15.5
Krung Thai Bank	ктв тв	17.10	21.00	Buy	6.1	5.6	0.6	0.5	5.7	6.2	9.2	9.2
TMBThanachart Bank	TTB TB	1.61	2.00	Buy	7.6	7.0	0.7	0.6	7.9	9.3	8.6	9.0
Vietcombank	VCB VN	86,600	135,000	Buy	14.2	12.3	2.4	2.1	0.9	1.2	17.2	17.0
Techcombank	TCB VN	24,150	64,900	Buy	3.9	2.8	0.6	0.5	0.0	0.0	14.3	16.4

Source: Maybank IBG Research

# Appendix A: Regional Bank valuations

Fig 10: Regional Bank Sector Valuations

Stock	Ticker	Price	TP	Rating	PE (x)			PB (x)			Div Yld (%)			ROE (%)		
		(LCY)	(LCY)		24E	25E	26E	24E	25E	26E	24E	25E	26E	24E	25E	26
Indonesia																
Bank Central Asia	BBCA IJ	9,050	10,450	Buy	20.7	18.8	16.9	4.1	3.7	3.3	2.4	2.6	2.9	20.0	19.8	19.
Bank Mandiri	BMRI IJ	5,750	7,000	Buy	9.3	8.5	7.1	1.9	1.7	1.5	5.8	6.4	7.6	20.3	20.1	21.
Bank Negara Indonesia	BBNI IJ	4,300	5,900	Buy	7.0	6.2	5.6	1.0	0.9	0.8	6.5	7.3	8.1	14.2	14.6	14.
Bank Rakyat Indonesia	BBRI IJ	4,100	5,525	Buy	9.7	8.7	7.8	1.9	1.7	1.6	6.5	7.3	8.1	19.5	19.9	20.
Average					11.7	10.5	9.3	2.2	2.0	1.8	5.3	5.9	6.7	18.5	18.6	19.
Malaysia																
AMMB Holdings	AMM MK	4.36	5.05	Buy	8.0	7.9	7.5	0.7	0.7	0.7	5.4	5.3	5.6	8.9	8.9	8.
CIMB Group	CIMB MK	6.79	7.70	Buy	9.6	9.1	8.7	1.0	1.0	0.9	5.7	6.0	6.3	10.5	10.6	10
Hong Leong Bank	HLBK MK	19.18	23.00	Buy	10.0	9.4	8.7	1.1	1.1	1.0	3.7	3.7	4.0	11.3	11.2	11
Public Bank	PBK MK	4.04	4.85	Buy	11.5	10.8	10.1	1.4	1.3	1.2	5.0	5.7	5.9	12.0	12.2	12
	RHBBANK MK	5.50	5.90	Hold	8.3	7.7	7.4	0.7	0.7	0.7	7.0	7.1	7.1	9.0	9.4	9
Average					9.5	9.0	8.5	1.0	1.0	0.9	5.4	5.6	5.8	10.4	10.5	10
Singapore																
DBS Group	DBS SP	35.47	38.87	Buy	9.5	9.2	8.9	1.5	1.4	1.3	6.2	6.7	7.1	15.9	15.5	15
OCBC Bank	OCBC SP	14.16	15.21	Hold	8.4	8.2	7.9	1.1	1.0	1.0	6.3	6.4	6.3	13.0	12.4	12
United Overseas Bank	UOB SP	30.85	31.03	Hold	8.5	8.1	8.0	1.0	1.0	0.9	5.9	6.1	6.3	12.4	12.1	11.
Average	0020.	55.55	303		8.8	8.5	8.3	1.2	1.1	1.1	6.1	6.4	6.6	13.8	13.4	12
Thailand																
Kasikornbank	KBANK TB	124.50	145.00	Buy	6.6	6.1	5.8	0.5	0.5	0.5	6.0	6.4	6.8	8.0	8.1	8.
Kiatnakin Phatra Bank	KKP TB	47.75	58.00	Buy	6.7	5.9	5.5	0.6	0.6	0.6	6.3	7.3	9.1	9.4	10.0	10.
Krung Thai Bank	KTB TB	17.10	21.00	Buy	6.1	5.6	5.3	0.6	0.5	0.5	5.7	6.2	6.6	9.2	9.2	9.
SCB X	SCB TB	105.50	120.00	Buy	8.0	7.7	7.3	0.7	0.7	0.7	10.0	10.4	8.2	9.1	9.3	9.
Thanachart Capital	TCAP TB	46.00	54.00	Hold	6.8	6.3	NA	0.7	0.6	NA	7.0	7.2	NA	9.6	9.8	N
TISCO Financial Group	TISCO TB	96.00	108.00	Hold	10.4	9.8	9.3	1.8	1.7	1.6	8.1	8.3	8.3	16.9	17.3	17
TMBThanachart Bank	ТТВ ТВ	1.61	2.00	Buy	7.6	7.0	6.5	0.7	0.6	0.6	7.9	9.3	10.8	8.6	9.0	9
Average				,	7.5	7.0	6.6	0.8	0.8	0.7	7.3	7.9	8.3	10.2	10.5	10.
Vietnam																
Asia Commercial Bank	ACB VN	24,650	27,739	Buy	6.1	5.2	NA	1.2	1.0	NA	0.0	0.0	NA	20.4	19.4	N
Sacombank	STB VN	30,900	41,100	Buy	6.0	4.6	3.6	1.1	0.9	0.7	0.0	0.0	0.0	17.5	18.5	19
Vietcombank	VCB VN	86,600	135,000	Buy	14.2	12.3	10.2	2.4	2.1	1.8	0.9	1.2	1.2	17.3	17.0	17
Techcombank	TCB VN	24,150	64,900	Buy	3.9	2.8	2.5	0.6	0.5	0.4	0.0	0.0	0.0	14.3	16.4	15
Average	. 05 ,11	, .55	0.,700	Juy	7.6	6.2	5.4	1.3	1.1	1.0	0.2	0.3	0.4	17.3	17.8	17

Source: Maybank IBG Research

## **Research Offices**

#### **ECONOMICS**

Suhaimi ILIAS Chief Economist Malaysia | Philippines | Global (603) 2297 8682 suhaimi\_ilias@maybank-ib.com

**CHUA Hak Bin** 

Regional Thematic Macroeconomist chuahb@maybank.com

Dr Zamros DZULKAFLI Malaysia | Philippines (603) 2082 6818 zamros.d@maybank-ib.com

Erica TAY China | Thailand (65) 6231 5844

erica.tay@maybank.com

Brian LEE Shun Rong Indonesia | Singapore | Vietnam (65) 6231 5846 brian.lee1@maybank.com

Fatin Nabila MOHD ZAINI (603) 2297 8685 fatinnabila.mohdzaini@maybank-ib.com

Luong Thu Huong (65) 6231 8467 hana.thuhuong@maybank.com

(65) 6231 5843

jiayu.lee@maybank.com

Saktiandi SUPAAT Head of FX Res (65) 6320 1379 saktiandi@maybank.com

Fiona LIM (65) 6320 1374 fionalim@maybank.com

Alan LAU, CFA (65) 6320 1378 alanlau@maybank.com

Shaun LIM (65) 6320 1371 shaunlim@maybank.com

## STRATEGY

Anand PATHMAKANTHAN

(603) 2297 8783 anand.pathmakanthan@maybank-ib.com

FIXED INCOME

Winson PHOON, FCA Head of Fixed Income (65) 6231 5831 winsonphoon@maybank.com

SE THO Mun Yi, CFA (603) 2074 7606 munyi.st@maybank-ib.com

PORTFOLIO STRATEGY

**ONG Seng Yeow** (65) 6231 5839

MIBG SUSTAINABILITY RESEARCH

Head of Sustainability Research (91) 22 4223 2632 jigars@maybank.com

Neeray DALAL (91) 22 4223 2606 neerav@mavbank.com

#### **REGIONAL EQUITIES**

Anand PATHMAKANTHAN Head of Regional Equity Research (603) 2297 8783 anand.pathmakanthan@maybank-ib.com

WONG Chew Hann, CA Head of ASEAN Equity Research (603) 2297 8686 wchewh@maybank-ib.com

#### ΜΑΙ ΔΥSΙΔ

WONG Chew Hann, CA Head of Research (603) 2297 8686 wchewh@maybank-ib.com • Equity Strategy • Non-Bank Financials (stock exchange) • Construction & Infrastructure

Anand PATHMAKANTHAN (603) 2297 8783 anand.pathmakanthan@maybank-ib.com
• Equity Strategy

Desmond CH'NG, BFP, FCA

(603) 2297 8680 desmond.chng@maybank-ib.com • Banking & Finance

ONG Chee Ting, CA (603) 2297 8678 ct.ong@maybank-ib.com

· Plantations - Regional YIN Shao Yang, CPA

(603) 2297 8916 • Gaming - Regional • Media • Aviation • Non-Bank Financials

TAN Chi Wei. CFA (603) 2297 8690 chiwei.t@maybank-ib.com Power • Telcos

WONG Wei Sum, CFA (603) 2297 8679 weisum@maybank-ib.com
• Property • Glove

(603) 2297 8687 jade.tam@maybank-ib.com

Consumer Staples & Discretionary

Nur Farah SYIFAA

(603) 2297 8675 nurfarahsyifaa.mohamadfuad@maybank-ib.com
• Renewable Energy • REITs

(603) 2297 8687 lohyanjin.loh@maybank-ib.com · Ports · Automotive · Technology (EMS)

Jeremie YAP (603) 2297 8688 jeremie.yap@maybank-ib.com
• Oil & Gas • Petrochemicals

LOH Yan Jin

Arvind JAYARATNAM (603) 2297 8692 arvind.jayaratnam@maybank.com
• Technology (Semicon & Software)

TEE Sze Chiah Head of Retail Research (603) 2082 6858 szechiah.t@maybank-ib.com
• Retail Research

Nik Ihsan RAJA ABDULLAH, MSTA, CFTe (603) 2297 8694 nikmohdihsan.ra@maybank-ib.com

 Chartist Amirah AZMI

(603) 2082 8769 amirah.azmi@maybank-ib.com Retail Research

#### SINGAPORE

Thilan WICKRAMASINGHE Head of Research (65) 6231 5840 thilanw@maybank.com
Banking & Finance - Regional
Consumer

Eric ONG (65) 6231 5849

ericong@maybank.com
• Healthcare • Transport • SMIDs

LI Jialin (65) 6231 5845 jialin.li@maybank.com • REITs

Jarick SEET (65) 6231 5848 jarick.seet@maybank.com Technology

Krishna GUHA (65) 6231 5842 krishna.guha@maybank.com
REITs • Industrials

Hussaini SAIFEE (65) 6231 5837 hussaini.saifee@maybank.com
• Telcos • Internet

#### **PHILIPPINES**

Daphne SZE (63) 2 5322 5008 daphne.sze@maybank.com Consumer

Raffy MENDOZA (63) 2 5322 5010 joserafael.mendoza@maybank.com
• Property • REITs • Gaming

Michel ALONSO (63) 2 5322 5007 michelxavier.alonso@maybank.com Conglomerates

#### THAILAND

Chak REUNGSINPINYA Head of Research (66) 2658 5000 ext 1399 chak.reungsinpinya@maybank.com • Strategy • Energy

(66) 2658 5000 ext 1395

jesada.t@maybank.com
• Banking & Finance Wasu MATTANAPOTCHANART

(66) 2658 5000 ext 1392 wasu.m@maybank.com • Telcos • Technology • REITs • Property Consumer Discretionary

Surachai PRAMUALCHAROENKIT (66) 2658 5000 ext 1470 surachai.p@maybank.com • Auto • Conmat • Contractor • Steel

Suttatip PEERASUB (66) 2658 5000 ext 1430 suttatip.p@maybank.com
• Food & Beverage • Commerce

Natchaphon RODJANAROWAN

(66) 2658 5000 ext 1393 natchaphon.rodjanarowan@maybank.com • Utilities Boonvakorn AMORNSANK

(66) 2658 5000 ext 1394 boonyakorn.amornsank@maybank.com Services

#### INDONESIA

Jeffrosenberg CHENLIM Head of Research (62) 21 8066 8680 jeffrosenberg.lim@maybank.com • Strategy • Banking & Finance • Property

Willy GOUTAMA (62) 21 8066 8500 willy.goutama@maybank.com • Consumer

Etta Rusdiana PUTRA (62) 21 8066 8683 etta.putra@maybank.com
• Telcos • Internet • Construction

William Jefferson W (62) 21 8066 8563 william.jefferson@maybank.com

Paulina MARGARETA (62) 21 8066 8690 paulina.tjoa@maybank.com

· Property · Materials

 Autos Jocelyn SANTOSO (62) 21 8066 8689

jocelyn.santoso@maybank.com • Consumer

Adi WICAKSONO (62) 21 8066 8686 adi.wicaksono@maybank.com Plantations

Satriawan HARYONO, CEWA, CTA (62) 21 8066 8682 satriawan@maybank.com Chartist

#### VIETNAM

Quan Trong Thanh Head of Research (84 28) 44 555 888 ext 8184 thanh.quan@maybank.com
Strategy • Banks

Hoang Huy, CFA (84 28) 44 555 888 ext 8181 hoanghuy@maybank.com
Strategy • Technology

Le Nguyen Nhat Chuyen (84 28) 44 555 888 ext 8082 chuyen.le@maybank.com • Oil & Gas • Logistics

Nguyen Thi Sony Tra Mi (84 28) 44 555 888 ext 8084 trami.nguyen@maybank.com Consumer Discretionary

Tran Thi Thanh Nhan (84 28) 44 555 888 ext 8088 nhan.tran@maybank.com
• Consumer Staples

Nguyen Le Tuan Loi (84 28) 44 555 888 ext 8182 loi.nguyen@maybank.com • Property

Nguven Thanh Hai (84 28) 44 555 888 ext 8081 thanhhai.nguyen@maybank.com Industrials

Nguyen Thanh Lam (84 28) 44 555 888 ext 8086 thanhlam.nguyen@maybank.com Retail Research

#### APPENDIX I: TERMS FOR PROVISION OF REPORT, DISCLAIMERS AND DISCLOSURES

#### **DISCLAIMERS**

This research report is prepared for general circulation and for information purposes only and under no circumstances should it be considered or intended as an offer to sell or a solicitation of an offer to buy the securities referred to herein. Investors should note that values of such securities, if any, may fluctuate and that each security's price or value may rise or fall. Opinions or recommendations contained herein are in form of technical ratings and fundamental ratings. Technical ratings may differ from fundamental ratings as technical valuations apply different methodologies and are purely based on price and volume-related information extracted from the relevant jurisdiction's stock exchange in the equity analysis. Accordingly, investors' returns may be less than the original sum invested. Past performance is not necessarily a guide to future performance. This report is not intended to provide personal investment advice and does not take into account the specific investment objectives, the financial situation and the particular needs of persons who may receive or read this report. Investors should therefore seek financial, legal and other advice regarding the appropriateness of investing in any securities or the investment strategies discussed or recommended in this report.

The information contained herein has been obtained from sources believed to be reliable but such sources have not been independently verified by Maybank Investment Bank Berhad, its subsidiary and affiliates (collectively, "Maybank IBG") and consequently no representation is made as to the accuracy or completeness of this report by Maybank IBG and it should not be relied upon as such. Accordingly, Maybank IBG and its officers, directors, associates, connected parties and/or employees (collectively, "Representatives") shall not be liable for any direct, indirect or consequential losses or damages that may arise from the use or reliance of this report. Any information, opinions or recommendations contained herein are subject to change at any time, without prior notice.

This report may contain forward looking statements which are often but not always identified by the use of words such as "anticipate", "believe", "estimate", "intend", "plan", "expect", "forecast", "predict" and "project" and statements that an event or result "may", "will", "can", "should", "could" or "might" occur or be achieved and other similar expressions. Such forward looking statements are based on assumptions made and information currently available to us and are subject to certain risks and uncertainties that could cause the actual results to differ materially from those expressed in any forward looking statements. Readers are cautioned not to place undue relevance on these forward-looking statements. Maybank IBG expressly disclaims any obligation to update or revise any such forward looking statements to reflect new information, events or circumstances after the date of this publication or to reflect the occurrence of unanticipated events.

Maybank IBG and its officers, directors and employees, including persons involved in the preparation or issuance of this report, may, to the extent permitted by law, from time to time participate or invest in financing transactions with the issuer(s) of the securities mentioned in this report, perform services for or solicit business from such issuers, and/or have a position or holding, or other material interest, or effect transactions, in such securities or options thereon, or other investments related thereto. In addition, it may make markets in the securities mentioned in the material presented in this report. One or more directors, officers and/or employees of Maybank IBG may be a director of the issuers of the securities mentioned in this report to the extent permitted by law.

This report is prepared for the use of Maybank IBG's clients and may not be reproduced, altered in any way, transmitted to, copied or distributed to any other party in whole or in part in any form or manner without the prior express written consent of Maybank IBG and Maybank IBG and its Representatives accepts no liability whatsoever for the actions of third parties in this respect.

This report is not directed to or intended for distribution to or use by any person or entity who is a citizen or resident of or located in any locality, state, country or other jurisdiction where such distribution, publication, availability or use would be contrary to law or regulation. This report is for distribution only under such circumstances as may be permitted by applicable law. The securities described herein may not be eligible for sale in all jurisdictions or to certain categories of investors. Without prejudice to the foregoing, the reader is to note that additional disclaimers, warnings or qualifications may apply based on geographical location of the person or entity receiving this report.

#### Malaysia

Opinions or recommendations contained herein are in the form of technical ratings and fundamental ratings. Technical ratings may differ from fundamental ratings as technical valuations apply different methodologies and are purely based on price and volume-related information extracted from Bursa Malaysia Securities Berhad in the equity analysis.

#### Singapore

This report has been produced as of the date hereof and the information herein may be subject to change. Maybank Research Pte. Ltd. ("MRPL") in Singapore has no obligation to update such information for any recipient. For distribution in Singapore, recipients of this report are to contact MRPL in Singapore in respect of any matters arising from, or in connection with, this report. If the recipient of this report is not an accredited investor, expert investor or institutional investor (as defined under Section 4A of the Singapore Securities and Futures Act), MRPL shall be legally liable for the contents of this report, with such liability being limited to the extent (if any) as permitted by law.

## Thailand

Except as specifically permitted, no part of this presentation may be reproduced or distributed in any manner without the prior written permission of Maybank Securities (Thailand) Public Company Limited. Maybank Securities (Thailand) Public Company Limited ("MST") accepts no liability whatsoever for the actions of third parties in this respect.

Due to different characteristics, objectives and strategies of institutional and retail investors, the research products of MST Institutional and Retail Research departments may differ in either recommendation or target price, or both. MST reserves the rights to disseminate MST Retail Research reports to institutional investors who have requested to receive it. If you are an authorised recipient, you hereby tacitly acknowledge that the research reports from MST Retail Research are first produced in Thai and there is a time lag in the release of the translated English version.

The disclosure of the survey result of the Thai Institute of Directors Association ("IOD") regarding corporate governance is made pursuant to the policy of the Office of the Securities and Exchange Commission. The survey of the IOD is based on the information of a company listed on the Stock Exchange of Thailand and the market for Alternative Investment disclosed to the public and able to be accessed by a general public investor. The result, therefore, is from the perspective of a third party. It is not an evaluation of operation and is not based on inside information. The survey result is as of the date appearing in the Corporate Governance Report of Thai Listed Companies. As a result, the survey may be changed after that date. MST does not confirm nor certify the accuracy of such survey result.

The disclosure of the Anti-Corruption Progress Indicators of a listed company on the Stock Exchange of Thailand, which is assessed by Thaipat Institute, is made in order to comply with the policy and sustainable development plan for the listed companies of the Office of the Securities and Exchange Commission. Thaipat Institute made this assessment based on the information received from the listed company, as stipulated in the form for the assessment of Anti-corruption which refers to the Annual Registration Statement (Form 56-1), Annual Report (Form 56-2), or other relevant documents or reports of such listed company. The assessment result is therefore made from the perspective of Thaipat Institute that is a third party. It is not an assessment of operation and is not based on any inside information. Since this assessment result as of the date appearing in the assessment result, it may be changed after that date or when there is any change to the relevant information. Nevertheless, MST does not confirm, verify, or certify the accuracy and completeness of the assessment result.

#### US

This third-party research report is distributed in the United States ("US") to Major US Institutional Investors (as defined in Rule 15a-6 under the Securities Exchange Act of 1934, as amended) only by Wedbush Securities Inc. ("Wedbush"), a broker-dealer registered in the US (registered under Section 15 of the Securities Exchange Act of 1934, as amended). All responsibility for the distribution of this report by Wedbush in the US shall be borne by Wedbush. This report is not directed at you if Wedbush is prohibited or restricted by any legislation or regulation in any jurisdiction from making it available to you. You should satisfy yourself before reading it that Wedbush is permitted to provide research material concerning investments to you under relevant legislation and regulations. All U.S. persons receiving and/or accessing this report and wishing to effect transactions in any security mentioned within must do so with: Wedbush Securities Inc. 1000 Wilshire Blvd, Los Angeles, California 90017, +1 (646) 604-4232 and not with the issuer of this report.



#### UK

This document is being distributed by Maybank Securities (London) Ltd ("MSUK") which is authorized and regulated, by the Financial Conduct Authority and is for Informational Purposes only. This document is not intended for distribution to anyone defined as a Retail Client under the Financial Services and Markets Act 2000 within the UK. Any inclusion of a third party link is for the recipients convenience only, and that the firm does not take any responsibility for its comments or accuracy, and that access to such links is at the individuals own risk. Nothing in this report should be considered as constituting legal, accounting or tax advice, and that for accurate guidance recipients should consult with their own independent tax advisers.

#### **DISCLOSURES**

#### Legal Entities Disclosures

Malaysia: This report is issued and distributed in Malaysia by Maybank Investment Bank Berhad (15938- H) which is a Participating Organization of Bursa Malaysia Berhad and a holder of Capital Markets and Services License issued by the Securities Commission in Malaysia. Singapore: This report is distributed in Singapore by MRPL (Co. Reg No 198700034E) which is regulated by the Monetary Authority of Singapore. Indonesia: PT Maybank Sekuritas Indonesia ("PTMSI") (Reg. No. KEP-251/PM/1992) is a member of the Indonesia Stock Exchange and is regulated by the Financial Services Authority (Indonesia). Thailand: MST (Reg. No.0107545000314) is a member of the Stock Exchange of Thailand and is regulated by the Ministry of Finance and the Securities and Exchange Commission. Philippines: Maybank Securities Inc (Reg. No.01-2004-00019) is a member of the Philippines Stock Exchange and is regulated by the Securities and Exchange Commission. Vietnam: Maybank Securities Limited (License Number: 117/GP-UBCK) is licensed under the State Securities Commission of Vietnam. Hong Kong: MIB Securities (Hong Kong) Limited (Central Entity No AAD284) is regulated by the Securities and Futures Commission. India: MIB Securities India Private Limited ("MIBSI") is a participant of the National Stock Exchange of India Limited and the Bombay Stock Exchange and is regulated by Securities and Exchange Board of India ("SEBI") (Reg. No. INZ000010538). MIBSI is also registered with SEBI as Category 1 Merchant Banker (Reg. No. INM 000011708) and as Research Analyst (Reg No: INH000000057). UK: Maybank Securities (London) Ltd (Reg No 2377538) is authorized and regulated by the Financial Conduct Authority.

#### **Disclosure of Interest**

Malaysia: Maybank IBG and its Representatives may from time to time have positions or be materially interested in the securities referred to herein and may further act as market maker or may have assumed an underwriting commitment or deal with such securities and may also perform or seek to perform investment banking services, advisory and other services for or relating to those companies.

Singapore: As of 20 June 2024, Maybank Research Pte. Ltd. and the covering analyst do not have any interest in any companies recommended in this research report.

**Thailand:** MST may have a business relationship with or may possibly be an issuer of derivative warrants on the securities /companies mentioned in the research report. Therefore, Investors should exercise their own judgment before making any investment decisions. MST, its associates, directors, connected parties and/or employees may from time to time have interests and/or underwriting commitments in the securities mentioned in this report.

Hong Kong: As of 20 June 2024, MIB Securities (Hong Kong) Limited and the authoring analyst do not have any interest in any companies recommended in this research report.

India: As of 20 June 2024, and at the end of the month immediately preceding the date of publication of the research report, MIBSI, authoring analyst or their associate / relative does not hold any financial interest or any actual or beneficial ownership in any shares or having any conflict of interest in the subject companies except as otherwise disclosed in the research report. In the past twelve months MIBSI and authoring analyst or their associate did not receive any compensation or other benefits from the subject companies or third party in connection with the research report on any account what so ever except as otherwise disclosed in the research report.

Maybank IBG may have, within the last three years, served as manager or co-manager of a public offering of securities for, or currently may make a primary market in issues of, any or all of the entities mentioned in this report or may be providing, or have provided within the previous 12 months, significant advice or investment services in relation to the investment concerned or a related investment and may receive compensation for the services provided from the companies covered in this report.

#### **OTHERS**

#### **Analyst Certification of Independence**

The views expressed in this research report accurately reflect the analyst's personal views about any and all of the subject securities or issuers; and no part of the research analyst's compensation was, is or will be, directly or indirectly, related to the specific recommendations or views expressed in the report.

#### Reminder

Structured securities are complex instruments, typically involve a high degree of risk and are intended for sale only to sophisticated investors who are capable of understanding and assuming the risks involved. The market value of any structured security may be affected by changes in economic, financial and political factors (including, but not limited to, spot and forward interest and exchange rates), time to maturity, market conditions and volatility and the credit quality of any issuer or reference issuer. Any investor interested in purchasing a structured product should conduct its own analysis of the product and consult with its own professional advisers as to the risks involved in making such a purchase.

No part of this material may be copied, photocopied or duplicated in any form by any means or redistributed without the prior consent of Maybank IBG.

## **Definition of Ratings**

Maybank IBG Research uses the following rating system

BUY Return is expected to be above 10% in the next 12 months (including dividends)
HOLD Return is expected to be between 0% to 10% in the next 12 months (including dividends)
SELL Return is expected to be below 0% in the next 12 months (including dividends)

#### **Applicability of Ratings**

The respective analyst maintains a coverage universe of stocks, the list of which may be adjusted according to needs. Investment ratings are only applicable to the stocks which form part of the coverage universe. Reports on companies which are not part of the coverage do not carry investment ratings as we do not actively follow developments in these companies.

# Malaysia

Maybank Investment Bank Berhad (A Participating Organisation of Bursa Malaysia Securities Berhad) 33rd Floor, Menara Maybank, 100 Jalan Tun Perak, 50050 Kuala Lumpur

Tel: (603) 2059 1888; Fax: (603) 2078 4194

Stockbroking Business: Level 8, Tower C, Dataran Maybank, No.1, Jalan Maarof

59000 Kuala Lumpur Tel: (603) 2297 8888 Fax: (603) 2282 5136

# Singapore

Maybank Securities Pte Ltd Maybank Research Pte Ltd 50 North Canal Road Singapore 059304

Tel: (65) 6336 9090

# Indonesia

PT Maybank Sekuritas Indonesia Sentral Senayan III, 22<sup>nd</sup> Floor Jl. Asia Afrika No. 8 Gelora Bung Karno, Senayan Jakarta 10270, Indonesia

Tel: (62) 21 2557 1188 Fax: (62) 21 2557 1189

### Thailand

Maybank Securities (Thailand) PCL 999/9 The Offices at Central World, 20<sup>th</sup> - 21<sup>st</sup> Floor, Rama 1 Road Pathumwan, Bangkok 10330, Thailand

Tel: (66) 2 658 6817 (sales) Tel: (66) 2 658 6801 (research)

# Sales Trading

Indonesia Helen Widjaja helen.widjaja@maybank.com Tel: (62) 21 2557 1188

Philippines Keith Roy keith\_roy@maybank.com Tel: (63) 2 5322 3184 London

Greg Smith gsmith@maybank.com Tel: (44) 207 332 0221

India

Sanjay Makhija sanjaymakhija@maybank.com Tel: (91) 22 6623 2629

# London

Maybank Securities (London) Ltd PNB House 77 Queen Victoria Street London EC4V 4AY, UK

Tel: (44) 20 7332 0221 Fax: (44) 20 7332 0302

# India

MIB Securities India Pte Ltd 1101, 11<sup>th</sup> floor, A Wing, Kanakia Wall Street, Chakala, Andheri -Kurla Road, Andheri East, Mumbai City - 400 093, India

Tel: (91) 22 6623 2600 Fax: (91) 22 6623 2604

# Vietnam

Maybank Securities Limited Floor 10, Pearl 5 Tower, 5 Le Quy Don Street, Vo Thi Sau Ward, District 3 Ho Chi Minh City, Vietnam

Tel: (84) 28 44 555 888 Fax: (84) 28 38 271 030

# Hong Kong

MIB Securities (Hong Kong)
Limited
28/F, Lee Garden Three,
1 Sunning Road, Causeway Bay,
Hong Kong

Tel: (852) 2268 0800 Fax: (852) 2877 0104

# Philippines

Maybank Securities Inc 17/F, Tower One & Exchange Plaza Ayala Triangle, Ayala Avenue Makati City, Philippines 1200

Tel: (63) 2 8849 8888 Fax: (63) 2 8848 5738

www.maybank.com/investment-banking www.maybank-keresearch.com