

Parkway Life REIT (PREIT SP)

Consistent delivery

Growing distribution steadily; maintain BUY

PREIT reported 1QDPU of SGD3.84c, +6.1% QoQ/+1.3% YoY. Growth was underpinned by prior acquisitions and step-up leases, partially offset by enlarged unit base and JPY depreciation. While gearing was relatively unchanged, interest expense rose and coverage ratio deteriorated on higher JPY rates and larger debt. PREIT divested its Malaysia exposure at slight premium to sponsor while asset enhancement initiatives (AEI) at Mount Elizabeth Orchard remains on schedule. Maintain BUY.

Steady operations and prudent capital management

1Q revenue of SGD39m rose 5.9% QoQ and 7.3% YoY. NPI of SGD36.8m was up 7.6% QoQ and 7.5% YoY. Top-line growth was driven by acquisitions in Japan and France in 2H24 and step-up leases in Singapore, partially offset by JPY depreciation. Interest cost rose 18% QoQ/26% YoY due to larger debt related to acquisition and ongoing AEI as well as higher JPY base rates. Interest cost for AEI-related capex (est. c.SGD2m) was capitalised and did not affect distributable amount (DI). 1QFY25 DI was SGD25m. vs. SGD23.1m in 4Q and SGD22.9m in 1QFY24, a 8.5% QoQ/9.1% YoY increase. Factoring in 7.8% YoY increase in unit base, DPU rose 6.1% QoQ/1.3% YoY. Gearing was steady at 36.1% while cost of debt rose to 1.5% (1.48% 4Q, 1.3% in 1QFY24) and coverage ratio was lower at 9.3x (9.8x 4Q, 11.1x 1Q).

Focus on AEIs; patient on larger M&As

We hosted a meeting with investors. Outlook for next 4 quarters remains positive. Subsequently, income from completed AEI will offset higher financing cost. On investments, local AEI/redevelopment opportunities and M&As will be prioritised. That said, PREIT also wants to diversify away from Japan given lack of growth. M&As in France/Europe will help. DPU accretion remains main criteria for any equity fund raising. Given macro uncertainties, mgmt. is holding back on M&As. More details overleaf.

Maintain BUY

1Q DPU came in at 25.1% of our full-year estimate. We leave our forecasts, TP of SGD4.5 and BUY rating unchanged. While PREIT continues to trade at tight yield of 3.6% and 70% premium to book, visible DPU growth, strong track record and attractive sub-sector thematic keeps us on BUY.

FYE Dec (SGD m)	FY23A	FY24A	FY25E	FY26E	FY27E
Revenue	155	145	169	172	173
Net property income	130	119	140	143	144
Core net profit	100	91	100	121	123
Core EPU (cts)	16.6	15.0	15.3	18.5	18.8
Core EPU growth (%)	144.3	(9.6)	1.8	21.0	1.7
DPU (cts)	14.8	14.9	15.3	18.5	18.8
DPU growth (%)	2.7	1.0	2.5	21.0	1.7
P/NTA (x)	1.6	1.6	1.7	1.7	1.7
DPU yield (%)	4.0	4.0	3.6	4.4	4.4
ROAE (%)	7.1	na	na	na	na
ROAA (%)	4.3	3.7	3.8	4.5	4.5
Debt/Assets (x)	0.35	0.35	0.35	0.36	0.36
Consensus DPU	-	-	15.2	18.0	17.0
MIBG vs. Consensus (%)	-	-	0.7	3.1	10.6

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BUY

Share Price SGD 4.23
 12m Price Target SGD 4.50 (+10%)
 Previous Price Target SGD 4.50

Company Description

Parkway Life Real Estate Investment Trust engages in the business of investing in investment properties in the healthcare sector.

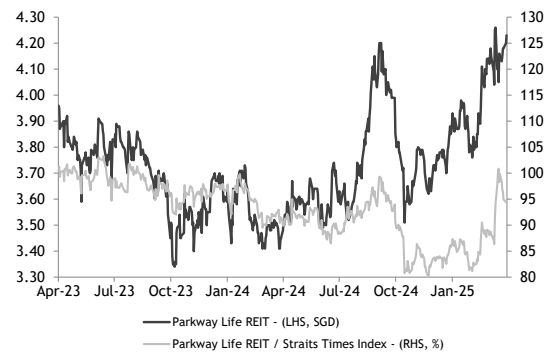
Statistics

52w high/low (SGD) 4.26/3.48
 3m avg turnover (USDm) 4.3
 Free float (%) 64.3
 Issued shares (m) 652
 Market capitalisation SGD2.8B
 USD2.1B

Major shareholders:

IHH Healthcare Bhd. 35.5%

Price Performance



	-1M	-3M	-12M
Absolute (%)	2	10	22
Relative to index (%)	7	10	5

Source: FactSet

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 Tear Sheet Insert

1. 1QFY25 business update

Fig 1: 1Q result highlights

SGDm.	1Q25	4Q24	1Q24	%QoQ	%YoY	FY25e	1QFY25e
Gross revenue	39	37	36	5.9	7.3	169	23.1
NPI	37	34	34	7.6	7.5	162	22.8
Trust expenses	(5)	(4)	(5)			(19)	27.6
Finance costs	(3)	(3)	(3)	18.1	26.0	(15)	21.4
FX gains	2	(1)	3			7	30.7
Total return	19	27	26				
Distributable amount	25	23	23	8.5	9.1	100	25.1
DPU, SGDc.	3.84	3.62	3.79	6.1	1.3	15.29	25.1
Gearing, %	36.1	34.8	36.4				
Cost of debt, YTD, %	1.50	1.48	1.30				
ICR, YTD, x	9.3	9.8	11.1				

Source: Maybank IBG Research

2. Meeting takeaways

Near-term outlook

Mgmt. expressed confidence in operational and financial performance for next 4 quarters given contribution from acquired assets, negligible refinancing until Sep 2026 and hedged position for overseas income and assets.

Project Renaissance (AEI at Mount Elizabeth Orchard) is scheduled for a soft handover to the sponsor as early as July this year. Mgmt. indicated that its earlier guidance of 27.6% of pro-forma DPU growth for FY26 from SGD13.79c in FY20 remains intact.

Potential upside from Project Renaissance can come from higher realized inflation than the 1% used in pro-forma numbers as well as improved utilization and yield maximization of the new beds and hospital facilities.

With the resetting of base and variable rent following the new lease term (from August 2022) for Mount Elizabeth Orchard, mgmt. expects Mount Elizabeth Orchard to benefit from variable rent (3.8% of adjusted hospital revenue) in the initial years.

Views on M&As and AEIs in Singapore and Overseas

Singapore

Preference is build up further presence in Singapore before expanding overseas.

In Singapore, there are three potential opportunities. First is full/partial acquisition of Mount Elizabeth Novena. Second is AEI of Gleneagles hospital. Finally, is joining hands with sponsor for new development opportunities.

While sponsor is supportive of Mount Elizabeth Novena M&A, there are considerations on the structure of the deal and timeline will depend upon the use of cash proceeds by the sponsor and how the transaction improves sponsor's profitability. On structure, main consideration is whether to buy full or partial stake and structuring the transaction for tax transparency.

There is a sense of urgency for AEI for Mount Gleneagles for both sponsor and PREIT. The key is to decide the scale of AEI and deal with associated

complexity. First option includes modernizing and enhancing the existing facilities without any increase in GFA. This will be like the existing AEI of Mount Elizabeth Orchard. The second option includes increasing GFA by 10K sq. mt. and will involve redevelopment of existing buildings. For the second option, PREIT will have to take MCST approval from existing strata unit holders and compensation them for operational downtime. Approval for GFA increase is already there from authorities. New GFA will be used mostly for hospital facilities rather than medical suites.

Depending upon above choice of options, capex will range between SGD200-300m to SGD500-600m. Structure is likely to be similar to AEI of Mount Elizabeth Orchard with co-funding by the sponsor and rental guarantees and step-ups during and after the AEI phase respectively.

Timeline for the potential Gleneagles AEI is likely to be next year. Sequencing between AEI and Novena M&A is bit more difficult to pin as it would depend upon considerations at the sponsor end for the utilization of the cash proceeds.

Other opportunities in Singapore include potential partnership with the sponsor for development opportunities. It may also include expansion in step-down care centres and ambulatory services in line with sponsor's strategy. These will help to handle day operations and in turn lower average stay in hospitals and improve turnover. Mgmt. indicated potential bidding Sata CommHealth's health and medical-care site in Bedok, a 60-year leasehold site, which is up for sale for indicative SGD63m.

Purchase of other hospital assets/groups in Singapore may invoke anti-competitive laws.

Overseas

Mgmt. acknowledged investor concern on the French acquisition on pricing and execution risks.

Mgmt. indicated Singapore will continue to be the core while France will complement Japan. PREIT wants to diversify away from Japan as revenue from Japan is not growing despite higher JPY base rates and depreciating JPY. Near term hedging of JPY income will only delay the eventual decline. Mgmt. is trying to link Japan leases to CPI with little success.

France and developed Europe has a developed healthcare industry and mitigates the risk of potential bankruptcy of operator. Further, while such assets trade at c.4% cap rate, PREIT benefitted from a dislocation in the market to acquire the assets at c.6.5% yield.

On credit exposure stemming from the operator, mgmt. holds the opinion that govt. wont allow it to fail. While there is risk that healthcare spending in France may be lowered to fund other areas such as defense, PREIT is mitigating it by focussing on assets catering to mid-to-upper population segment.

On potential impact from Johor-Singapore SEZ, mgmt. holds the view that Singapore has always faced competition. However, patients continue to prefer Singapore for complex medical procedures. As such, there should be any noticeable impact for next 4-5 years.

On timeline for M&As in Singapore or overseas, comments suggest PREIT is holding back on M&As until macro uncertainty reduces.

Discussion on financing

Mgmt. indicated that decision from Singapore tax authorities on the 17% tax exemption on overseas income from the France portfolio should be available by next quarter. If exempted, pro-forma accretion will increase from 1.6% to 3.0% as indicated during the acquisition.

PREIT has not drawn down any debt for the France acquisition and is fully funded the prior equity fund raise. The currency mismatch on balance sheet has been hedged by a 2-year EURSGD cross currency swap. Mgmt. intends to roll forward the swap opportunistically.

Mgmt. acknowledged that appreciation of recent EUR and JPY against SGD have resulted in mark to market losses for the swap positions for EUR. However, on a portfolio basis, the JPY contracts are still in the money.

On 2026 refinancing, existing loans are mostly in/hedged into JPY and all-in financing rates at 60-90bps. Currently, 7-yr JPY debt is priced at 120bps.

On financing of AEI or redevelopment opportunities in Singapore, it will involve both debt and equity. Mgmt. will target DPU accretion from year 1 for any equity fund raise.

3. Valuation

We value PREIT using a three-stage dividend discount model. We use cost of equity of 7% (in-line with peers) and medium-term growth rate of 2%. With DPU tracking 25% of our full year estimate, we leave our estimates and TP of SGD2.50 unchanged. Maintain BUY.

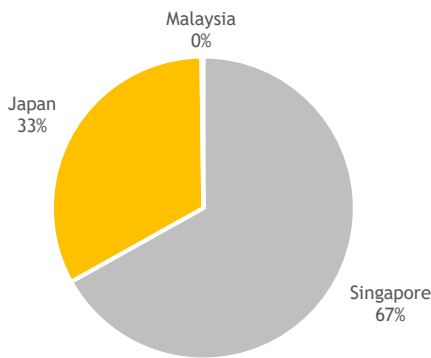
4. Risks

Japan operator bankruptcy, execution and credit risks in France/Europe, competition for medical tourism/change in insurance policies in Singapore, FX volatility

Value Proposition

- PREIT is Asia's largest-listed healthcare REITs. It invests in income-producing real estate used primarily for healthcare and healthcare-related purposes. As at 31 Aug 2024, total portfolio size stood at 64 properties valued at SGD2.2b.
- Presence in Singapore, Malaysia, Japan and soon in Europe with four hospitals/medical centres, and sixty nursing homes.
- Sponsor IHH Healthcare, one of the world's largest healthcare networks, with > 80 hospitals in 10 countries.
- Defensive and stable distribution profile with built-in growth from master leased assets. Further growth with completion of asset enhancement and expansion in Europe by initiating collaboration with new partner and portfolio optimization.

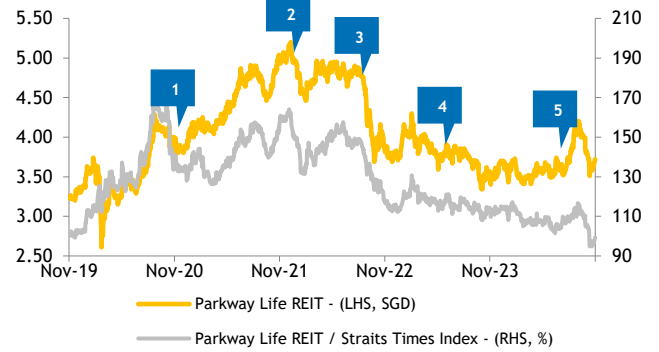
Asset Mix



Source: Company

Price Drivers

Historical share price trend



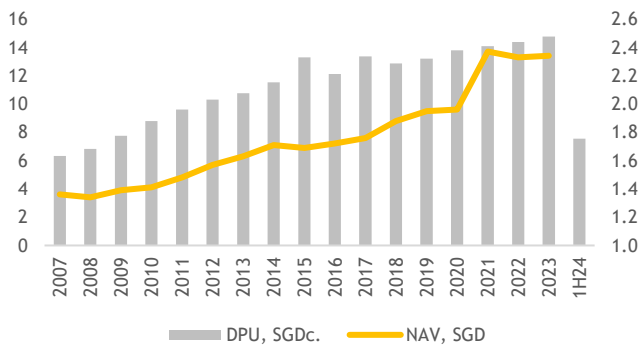
Source: Company, Maybank IBG Research

1. PREIT joins FTSE EPRA NAREIT Global Developed Index
2. Acquires third Japan nursing home in 2021
3. Acquires 5 Japan nursing homes, SREITs impacted by rates
4. PLIFE and sponsor jointly conduct major refurbishment works at Mount Elizabeth Orchard hospital.
5. Maiden investment in Europe for EUR111.2m

Financial Metrics

- Estimate DPU CAGR of 7.2% from FY23 until FY26E.
- Growth driven by completion of asset enhancement in Mount Elizabeth Orchard and is back-ended. FY26E DPU +20.6% YoY.
- Gearing 37.5% as of Sep-2024. Low debt cost due to JPY asset mostly hedged by JPY debt; 65% JPY debt of the total debt.
- Accelerated recycling of mature assets in Japan and investing in Singapore could be beneficial. Foray into Europe entails diversification but we remain watchful of execution risks. Sponsor has deep and historical presence in Malaysia.

DPU and NAV trend



Source: Company

Swing Factors

Upside

- DPU growth from completion of asset enhancement
- Lower bond yields supporting valuation
- Recycling Japan and building up scale in Europe through accretive acquisitions. FX gains supporting distribution

Downside

- Change in healthcare regulation in catchment markets, competition in healthcare tourism
- Execution missteps in Europe expansion
- Negative impact from currency volatility

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Risk Rating & Score ¹	na
Score Momentum ²	na
Last Updated	27 Nov. 24
Controversy Score ³ (Updated: 27 Nov. 24)	na

Business Model & Industry Issues

- Parkway Life Real Estate Investment Trust engages in the business of investing in investment properties in the healthcare sector. It operates through the following business segments: Hospitals, Medical Centers and Nursing Homes in SG, JP, MY and soon in Europe. It may be critically analysed by ESG-focused investors given the real estate sector's contribution to GHG emissions, PREIT's exposure to a socially significant sector and PREIT's continued need to access capital for growth.
- The board's role includes setting strategic objectives, with a focus on sustainability. The board determines, monitors and manages the material ESG factors. It is helped by Sustainability Steering Committee and Sustainability Task Force.
- PREIT is guided by IHH Group and targets net zero carbon emissions by 2050, and has been actively engaging with the sponsor/tenant and operator/property manager to reduce its carbon footprint through on-going capital expenditure initiatives
- Winner of Singapore Corporate Sustainability Award 2023 under the REITs and Business Trusts Category.

Material E issues

- PREIT also recognizes Economic category as a key pillar of ESG reporting along with usual "E", "S" and "G". Material issues under economic category include economic contribution, risk management and sustainable investment;
- Under economic category, targets include all acquisitions to be screened in accordance with the operating policy, all assets to have 10-year capex projection and all assets to be regularly checked for enhancement opportunities.
- Material E issues include climate change and resource management; targets include annual review and update of transitional and physical risk and better energy efficiency.
- Mount Elizabeth Hospital AEI of SGD150m to lead to obtaining Green Mark Platinum status. Significant capex allocated for energy efficiency improvements.
- Target to initiate energy efficiency improvements for up to 10% of properties annually, with full coverage by 2050

Material S issues

- Material social issues include diversity and inclusion, people and learning, and stakeholder engagement; Targets include zero cases of serious injuries and discrimination, completion of mandatory training, maintaining board diversity.
- Diversity, inclusion and non-discrimination as in 2023 - 70% of staff in the age bracket of 30-50 years; workforce made up of 74% females, women 54% of management team; quarter of board is female; zero cases of discrimination;
- Zero incidents of serious office injuries, average 27.8 hours of training per employee in 2023; hybrid work in place;
- Significant attrition in 2023 (22% of headcount) but replacements found after benchmarking salaries;
- Engages with key stakeholders - unitholders and prospective investors, employees, tenants/operators and community on a continual basis.

Key G metrics and issues

- Material governance issues: Cyber-readiness, security and data privacy and, ethics, compliance and reporting; Targets include zero incidents of significant fines and non-monetary sanctions against PREIT and its manager.
- PREIT is an externally managed REIT and the manager is a wholly owned subsidiary of its sponsor IHH Healthcare, which supports its growth via its network of hospitals, and access to capital markets and funding partners
- Board independence and diversity: The board comprises of eight members, seven of whom are non-executive directors. The board comprises of three independent NEDs. Chairperson is independent and separate from CEO; 25% of representation from female directors with goal to increase to 30% overtime to achieve greater gender parity; NRC and ARC are chaired by and comprise majority of IDs.
- Fee structure: Base fee of 0.3% per annum of the value of all the assets of PREIT; performance fee of 4.5% per annum of the net property income of PREIT for that financial year; lease management fee and property management fee of 1% and 2% of revenue, respectively, of owned and managed assets, excluding Singapore hospitals; Acquisition and divestment fees are 1% and 0.5% of asset, respectively.
- Remuneration paid to key management personnel in FY23 is not disclosed and can't be normalized to paid dividend.
- Since its IPO in 2007, PREIT has grown organically through higher valuation and inorganically through third party acquisitions. PREIT is a member of the FTSE NAREIT Global Developed Index,

¹**Risk Rating & Score** - derived by Sustainalytics and assesses the company's exposure to unmanaged ESG risks. Scores range between 0 - 50 in order of increasing severity with low/high scores & ratings representing negligible/significant risk to the company's enterprise value, respectively, from ESG-driven financial impacts. ²**Score Momentum** - indicates changes to the company's score since the last update - a **negative** integer indicates a company's improving risk score; a **positive** integer indicates a deterioration. ³**Controversy Score** - reported periodically by Sustainalytics in the event of material ESG-related incident(s), with the impact severity scores of these events ranging from Category 0-5 (0 - no reports; 1 - negligible risks; ...; 5 - poses serious risks & indicative of potential structural deficiencies at the company).

FYE 31 Dec	FY23A	FY24A	FY25E	FY26E	FY27E
Key Metrics					
Price/DPU(x)	24.8	25.1	27.7	22.9	22.5
P/BV (x)	1.6	1.6	1.7	1.7	1.7
P/NTA (x)	1.6	1.6	1.7	1.7	1.7
DPU yield (%)	4.0	4.0	3.6	4.4	4.4
FCF yield (%)	0.5	2.1	1.6	4.2	4.3
INCOME STATEMENT (SGD m)					
Revenue	155.0	145.3	168.7	171.9	173.0
Net property income	130.2	118.5	140.1	142.8	143.8
Management and trustee fees	1.2	na	na	na	na
Net financing costs	(9.4)	(12.1)	(15.4)	(15.7)	(15.7)
Associates & JV	0.0	na	na	na	na
Exceptionals	0.0	na	na	na	na
Other pretax income/expenses	0.0	(18.0)	42.3	10.1	(27.8)
Pretax profit	108.3	101.7	179.3	149.6	112.6
Income tax	(7.8)	(6.7)	(7.7)	(7.8)	(7.9)
Minorities	0.0	na	na	na	na
Discontinued operations	0.0	na	na	na	na
Total return avail to unitholders	100.5	95.0	171.7	141.8	104.8
Preferred Dividends	0.0	na	na	na	na
Core net profit	100.5	91.4	99.7	120.7	122.7
BALANCE SHEET (SGD m)					
Cash & Short Term Investments	28.5	29.5	9.6	34.5	13.6
Accounts receivable	5.3	8.6	10.0	10.2	10.3
Property, Plant & Equip (net)	0.0	0.0	0.0	0.0	0.0
Investment properties	2,231.0	2,464.8	2,610.0	2,650.0	2,651.0
Intangible assets	0.0	0.0	0.0	0.0	0.0
Investment in Associates & JVs	0.0	0.0	0.0	0.0	0.0
Other assets	69.4	48.3	48.3	48.3	48.3
Total assets	2,334.1	2,551.1	2,678.0	2,743.0	2,723.1
ST interest bearing debt	53.6	17.8	18.7	90.0	90.0
Accounts payable	0.0	40.4	46.9	47.7	48.0
LT interest bearing debt	774.9	866.2	916.0	890.0	890.0
Other liabilities	91.1	54.7	54.7	54.7	54.7
Total Liabilities	919.6	979.1	1,036.3	1,082.5	1,082.8
Shareholders Equity	1,414.6	1,570.0	1,641.7	1,660.5	1,640.3
Minority Interest	0.0	0.0	0.0	0.0	0.0
Total shareholder equity	1,414.6	1,570.0	1,641.7	1,660.5	1,640.3
Total liabilities and equity	2,334.1	2,549.1	2,678.0	2,743.0	2,723.1
CASH FLOW (SGD m)					
Cash flow from operations	99.0	97.8	124.7	140.9	142.5
Capex	0.0	(49.1)	(80.0)	(25.0)	(25.0)
Acquisitions & investments	(49.6)	(191.9)	0.0	0.0	0.0
Disposal of FA & investments	0.0	0.0	0.0	0.0	0.0
Dividend income from associates	0.0	0.0	0.0	0.0	0.0
Other investing cash flow	0.0	0.0	0.0	0.0	0.0
CF from investing activities	(49.6)	(241.0)	(80.0)	(25.0)	(25.0)
Dividends paid	(88.4)	(121.1)	(99.7)	(120.7)	(122.7)
Interest expense	9.7	(10.4)	(15.4)	(15.7)	(15.7)
Change in debt	30.2	379.2	50.7	45.3	0.0
Equity raised / (purchased)	0.0	180.0	0.0	0.0	0.0
Other financial activities	0.0	0.0	0.0	0.0	0.0
CF from financing activities	(58.2)	427.7	(64.5)	(91.1)	(138.4)
Effect of exchange rate changes	(2.7)	0.0	0.0	0.0	0.0
Net cash flow	(11.5)	284.5	(19.8)	24.8	(20.9)

FYE 31 Dec	FY23A	FY24A	FY25E	FY26E	FY27E
Key Ratios					
Growth ratios (%)					
Revenue growth	16.2	(6.3)	16.2	1.9	0.6
Net property income growth	18.7	(9.0)	18.2	1.9	0.7
Core net profit growth	144.2	(9.0)	9.1	21.0	1.7
Distributable income growth	na	na	na	na	na
Profitability ratios (%)					
Net property income margin	84.0	81.6	83.0	83.1	83.1
Core net profit margin	64.8	62.9	59.1	70.2	70.9
Payout ratio	88.9	95.6	58.1	85.1	117.1
DuPont analysis					
Total return margin (%)	64.8	65.4	101.7	82.5	60.6
Gross revenue/Assets (x)	0.1	0.1	0.1	0.1	0.1
Assets/Equity (x)	1.7	1.6	1.6	1.7	1.7
ROAE (%)	7.1	na	na	na	na
ROAA (%)	4.3	3.7	3.8	4.5	4.5
Leverage & Expense Analysis					
Asset/Liability (x)	2.5	2.6	2.6	2.5	2.5
Net gearing (%) (excl. perps)	56.6	54.4	56.3	56.9	58.9
Net interest cover (x)	13.7	na	na	na	na
Debt/EBITDA (x)	nm	na	na	na	na
Capex/revenue (%)	0.0	33.8	47.4	14.5	14.5
Net debt/ (net cash)	800.0	854.6	925.1	945.5	966.4
Debt/Assets (x)	0.35	0.35	0.35	0.36	0.36

Source: Company; Maybank IBG Research

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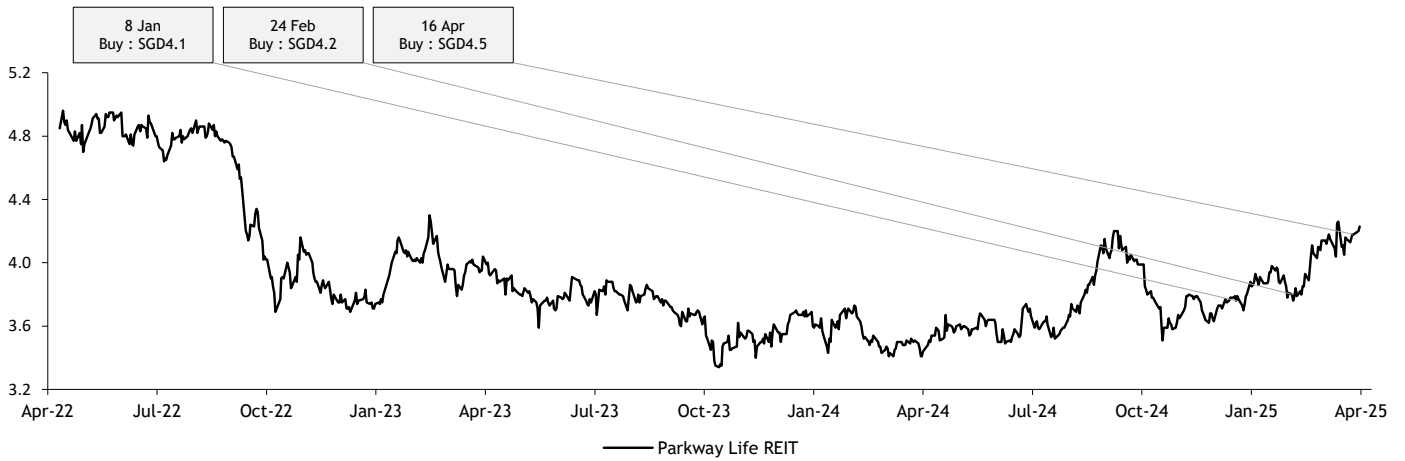
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