# Maybank Investment Bank

## Genting Malaysia (GENM MK)

# Could have been better but still improved sequentially

## Maintain BUY with lower SOTP-TP to MYR1.95 (-6%)

Results underperformed our expectations and consensus. Yet, they were a lot better QoQ on margin recovery. We trim our earnings estimates by 6-8% on on higher interest rates. Employing a higher WACC of 13.0% as we raise Beta to 1.4x from 1.3x to reflect higher risk profile (12.4% previously), we trim our SOTP-TP to MYR1.95 from MYR2.08 but maintain our BUY call. Next month, GENM will submit its bid for a full casino license in New York City which we estimate can add >50sen to our TP (link).

## Earnings below our expectations

1Q25 core net profit (CNP) of MYR52.4m accounted for only 9% of our FY estimate and 10% of consensus estimate. Yet, 1Q25 EBIT of MYR389m was within our expectations at 24% of our FY estimate. The CNP shortfall was due to higher-than-expected net interest expense of MYR157.7m (27% of our FY estimate) and tax rate of 72% (39% forecast). GENM explained that the former was due to it having refinanced its USD debt at higher interest rates in 2H24 and the latter was due to full utilisation of its tax incentives.

## Mixed bag operations wise

1Q25 EBIT fell 20% YoY due to RWG VIP GGR falling 18% YoY (1Q24 base was high due to the Dragon Chinese New Year) and higher staff cost at its British and American operations but more importantly to us, 1Q25 EBIT recovered 70% QoQ due to margin recovery at all its major operations and non-recurrence of a provision of doubtful debts of MYR58.9m from Empire Resorts. On a more positive note, 1Q25 RWG mass market GGR grew 7% YoY and 4% QoQ due to the reopening of some mass gaming areas.

### Trim earnings and dividend estimates

Reflecting higher interest rates (Fig. 2), we trim FY25E/FY26E/FY27E CNP by 8%/7%/6% and FY25E/FY26E/FY27E DPS by 2sen/1sen/0sen. We continue to forecast 39% tax rate as we expect tax rates to normalise. We expect 2Q25 to be seasonally slow but 3Q25 and 4Q25 to be seasonally stronger on higher spending. On 27 Jun 2025, GENM will submit its bid for a full casino license in New York City. GENM stated that it refinanced its USD debt to shore up its cash for this bid.

FYE Dec (MYR m)	FY23A	FY24A	FY25E	FY26E	FY27E
Revenue	10,189	10,912	11,827	12,622	12,783
EBITDA	2,810	2,797	3,014	3,128	3,173
Core net profit	584	519	531	579	666
Core EPS (sen)	10.3	9.2	9.4	10.2	11.7
Core EPS growth (%)	147.1	(11.1)	2.3	9.1	14.9
Net DPS (sen)	15.0	10.0	8.0	9.0	10.0
Core P/E (x)	26.1	24.7	19.4	17.8	15.5
P/BV (x)	1.2	1.1	0.9	0.9	0.8
Net dividend yield (%)	5.6	4.4	4.4	4.9	5.5
ROAE (%)	3.4	2.0	4.4	4.8	5.5
ROAA (%)	2.0	1.8	1.8	1.9	2.3
EV/EBITDA (x)	7.7	7.1	6.3	5.6	5.2
Net gearing (%) (incl perps)	75.9	88.5	97.3	85.8	75.3
Consensus net profit	•	-	519	623	723
MIBG vs. Consensus (%)	-	-	2.4	(7.0)	(7.9)

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## **BUY**

Share Price MYR 1.82 12m Price Target MYR 1.95 (+11%)

Previous Price Target MYR 2.08

#### **Company Description**

Owns and operates Resorts World Genting, the only integrated resort in Malaysia. Also owns casinos in the UK, US and Bahamas.

#### Statistics

52w high/low (MYR)	2.80/1.48
3m avg turnover (USDm)	5.6
Free float (%)	48.0
Issued shares (m)	5,938
Market capitalisation	MYR10.8B
	USD2.5B
Major shareholders:	
Genting Bhd.	47.1%
Genting Malaysia Bhd.	4.6%
AIA Bhd.	1.9%

#### Price Performance



 -1M
 -3M
 -12M

 Absolute (%)
 6
 (4)
 (34)

 Relative to index (%)
 5
 (1)
 (31)

Source: FactSet

GGR = gross gaming revenue



Figure 1: Summary Results Table

FY Dec (MYRm)	1Q25	1Q24	% YoY	4Q24	% QoQ
Revenue	2,595.2	2,764.9	(6.1)	2,728.3	(4.9)
Operating expenses	(1,910.3)	(1,968.3)	(2.9)	(2,190.1)	(12.8)
EBITDA	684.8	796.6	(14.0)	538.3	27.2
Depreciation & amortisation	(295.8)	(309.9)	(4.5)	(309.4)	(4.4)
EBIT	389.0	486.7	(20.1)	228.9	70.0
Interest expense	(157.7)	(115.6)	36.4	(140.1)	12.6
Associates	(67.6)	(74.5)	(9.3)	(60.7)	11.4
Exceptional items	20.2	(180.6)	(111.2)	(396.2)	(105.1)
Pre-tax profit	183.9	115.9	58. <i>7</i>	(368.1)	(150.0)
Tax	(132.0)	(79.2)	66.6	(117.4)	12.5
Minority interest	20.7	21.1	(2.0)	27.7	(25.3)
Net profit	72.6	57.8	25.6	(457.9)	(115.8)
Net profit Ex El	52.4	238.4	(78.0)	(61.7)	(184.9)
	1Q25	1Q24	% YoY	4Q24	% QoQ
EBITDA margin (%)	26.4	28.8	(2.4)	19.7	6.7
Tax rate (%)	71.8	68.4	3.4	(31.9)	103.7
Segmental Results Table					
FY Dec (RM m)	1Q25	1Q24	% YoY	4Q24	% QoQ
Revenue	2,595.2	2,764.9	(6.1)	2,728.3	(4.9)
- Malaysia	1,622.1	1,748.5	(7.2)	1,778.3	(8.8)
- United Kingdom & Egypt	413.4	442.4	(6.6)	446.4	(7.4)
- United States of America & Bahamas	501.3	518.4	(3.3)	461.7	8.6
- Property	24.1	25.8	(6.6)	23.4	3.0
- Others	34.3	29.8	15.1	18.5	85.4
EBITDA	684.9	796.5	(14.0)	538.2	27.3
- Malaysia	518.2	583.6	(11.2)	490.4	5.7
- United Kingdom & Egypt	55.5	73.9	(24.9)	55.2	0.5
- United States of America & Bahamas	119.0	153.4	(22.4)	75.9	56.8
- Property	6.9	9.4	(26.6)	(6.4)	(207.8)
- Others	(14.7)	(23.8)	(38.2)	(76.9)	(80.9)
EBITDA margin	26.4	28.8	(2.4)	19.7	6.7
- Malaysia	31.9	33.4	(1.4)	27.6	4.4
- United Kingdom	13.4	16.7	(3.3)	12.4	1.1
- United States of America	23.7	29.6	(5.9)	16.4	7.3
- Property	28.6	36.4	(7.8)	(27.4)	56.0
- Others	(42.9)	(79.8)	36.9	(415.7)	372.8

Source: Maybank IBG Research

## Results analysis

- 1Q25 core net profit of MYR52.4m was down 78% YoY largely due to RWG VIP GGR falling 18% YoY, higher staff cost at its British and American operations and higher interest expense.
- GENM swung from a 4Q24 core net loss of MYR61.7m to a 1Q25 core net profit of MYR52.4m largely due to margin recovery at all its major operations and non-recurrence of a provision of doubtful debts of MYR58.9m from 4Q24.



Figure 2: Major assumptions and estimates

FYE Dec	FY25E	FY26E	FY27E
Revised			
Average interest rate	5.5%	5.5%	5.5%
Core net profit (MYRm)	530.7	579.1	665.6
DPS (sen)	8.0	9.0	10.0
Previous			
Average interest rate	5.0%	5.0%	5.0%
Core net profit (MYRm)	577.1	623.0	708.8
DPS (sen)	10.0	10.0	10.0

Source: Maybank IBG Research

Figure 3: GENM end-FY25E SOTP-based valuation

	Value	Value/sh	Comments	
	MYRm	MYR		
Resorts World Genting	14,260.5	2.52	WACC: 13.0%, g: 2%	
Resorts World New York City	3,311.6	0.58	40-year SOTP @13.0%	
Resorts World Bimini	-	-	Nil	
Genting UK	746.3	0.13	WACC: 13.0%, g: 0%	
Other investment securities	513.4	0.09	Cost	
Malaysian property	462.3	0.08	Cost	
Miami property	2,018.1	0.36	Cost	
Empire Resorts	-	<u>=</u>	Nil	
Net debt ex-finance lease liabilities	(9,053.5)	(1.60)	End-FY25E ex-lease liabilities	
(10% discount)	(1,225.9)	(0.22)		
Equity value	11,032.8	1.95		

Source: Maybank IBG Research

Figure 4: Previous GENM end-FY25E SOTP-based valuation

	Value	Value/sh	Comments
	MYRm	MYR	
Resorts World Genting	14,973.0	2.64	WACC: 12.4%, g: 2%
Resorts World New York City	3,463.0	0.61	40-year DCF @12.4%
Resorts World Bimini	-	-	Nil
Genting UK	784.3	0.14	WACC: 12.4%, g: 0%
Other investment securities	513.4	0.09	Cost
Malaysian property	462.3	0.08	Cost
Miami property	2,018.1	0.36	Cost
Empire Resorts	-	-	Nil
Net debt ex-finance lease liabilities	(9,091.9)	(1.60)	End-FY25E ex-lease liabilities
(10% discount)	(1,312.2)	(0.23)	
Equity value	11,809.9	2.08	

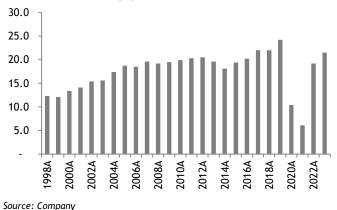
Source: Maybank IBG Research

## Maybank Investment Bank

## **Value Proposition**

- Owns and operates Resorts World Genting (RWG), Genting United Kingdom (GENUK), Resorts World New York City (RWNYC) and Resorts World Bimini (RWB).
- RWG is ~80% of group earnings and resilient. RWG is expanding via the Genting Integrated Tourism Plan (GITP).
- GITP involves 1,536 hotel rooms, outdoor theme park, indoor theme park, mall, plaza and new cable car line.
- ROEs fell to <10% after 2013, dragged by start-up losses at RWB.
- ROE may remain below WACC due to the acquisition of the remaining 10% shareholding in Empire Resorts.

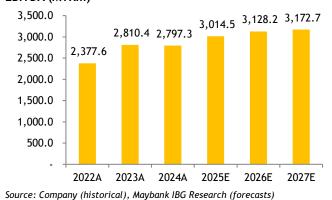
#### RWG visitor arrivals (m)



## **Financial Metrics**

- Key financial metric is EBITDA. Most casino operators are valued on EV/EBITDA basis.
- Forecast FY25E EBITDA to grow by 8% YoY on half year consolidation of Empire Resorts.
- Forecast FY26E EBITDA to grow by 4% YoY on full year consolidation of Empire Resorts.
- Thereafter, expect EBITDA growth to taper off to 1% by FY27F
- We expect balance sheet to remain in net debt as GENM has been more progressive in paying dividends.

#### EBITDA (MYRm)



## **Price Drivers**



Source: Company, Maybank IBG Research

- 1. Pfizer and AstraZeneca announced that they developed effective COVID-19 vaccines.
- 2. RWG reopened from the Full Movement Control Order on 30 Sep 2021.
- Batang Kali landslide that claimed 31 lives discouraged visits to RWG.
- GENM reported 3Q23 EBITDA that returned to pre-COVID levels
- 5. GENM reported 4Q24 core net loss and reduced dividends to 10sen in FY24A from 15sen in FY23A.

## **Swing Factors**

## Upside

- VIP win rate if it is above theoretical levels, it can positively influence earnings.
- VIP: mass market mix tilt towards mass market will expand margins due to less commissions and rebates.
- Higher visitor arrivals to RWG the purpose of the GITP is to attract more high margin mass market gamblers.

## Downside

- Related party transactions (RPT) GENM has a history of executing RPTs that do not favour minority shareholders.
- Regional expansion new jurisdictions often require high capex commitments without guaranteeing returns.
- Politics NFO outlets in states controlled by the opposition have been shut. There is no guarantee that RWG will not be shut if the opposition comes to power.

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FYE 31 Dec	FY23A	FY24A	FY25E	FY26E	FY27E
Key Metrics	22.0	<b>57</b> 2	10.4	17.0	15.5
P/E (reported) (x)	33.9 26.1	57.2 24.7	19.4 19.4	17.8 17.8	15.5 15.5
Core P/E (x) P/BV (x)	1.2	1.1	0.9	0.9	0.8
P/NTA (x)	1.8	1.6	1.5	1.5	1.5
Net dividend yield (%)	5.6	4.4	4.4	4.9	5.5
FCF yield (%)	10.4	13.5	22.5	23.4	22.0
EV/EBITDA (x)	7.7	7.1	6.3	5.6	5.2
EV/EBIT (x)	13.8	12.8	11.8	11.2	10.2
EVVEDIT (X)	13.0	12.0	11.0	2	10.2
INCOME STATEMENT (MYR m)					
Revenue	10,189.4	10,911.8	11,827.3	12,621.8	12,783.0
EBITDA	2,810.4	2,797.3	3,014.5	3,128.2	3,172.7
Depreciation	(1,241.1)	(1,240.3)	(1,417.0)	(1,555.6)	(1,555.6)
EBIT	1,569.3	1,557.0	1,597.5	1,572.5	1,617.0
Net interest income /(exp)	(528.3)	(570.2)	(671.4)	(674.5)	(589.1)
Associates & JV	(220.0)	(232.4)	(109.7)	0.0	0.0
Exceptionals	(146.8)	(267.7)	0.0	0.0	0.0
Pretax profit	674.2	486.7	816.5	898.0	1,027.9
Income tax	(313.3)	(324.6)	(330.3)	(341.1)	(373.4)
Minorities	75.9	89.1	44.6	22.3	11.1
Reported net profit	436.8	251.3	530.7	579.1	665.6
Core net profit	583.5	518.9	530.7	579.1	665.6
BALANCE SHEET (MYR m)					
Cash & Short Term Investments	3,885.5	3,546.7	4,207.9	3,889.8	3,448.0
Accounts receivable	611.9	551.5	597.7	637.9	646.0
Inventory	179.1	186.8	202.5	216.1	218.8
Property, Plant & Equip (net)	14,497.5	13,779.2	15,538.3	14,544.1	13,556.6
Intangible assets	4,253.2	3,999.8	5,132.1	5,132.1	5,132.1
Investment in Associates & JVs	1,977.7	2,151.7	38.5	38.5	38.5
Other assets	3,711.1	4,351.8	5,353.9	5,353.9	5,353.9
Total assets	29,116.0	28,567.4	31,070.9	29,812.3	28,394.0
ST interest bearing debt	235.2	355.2	1,552.3	1,552.3	1,552.3
Accounts payable	2,791.9	2,925.8	3,177.6	3,423.1	3,465.1
LT interest bearing debt	12,766.1	12,963.4	13,433.2	11,880.9	10,328.6
Other liabilities	1,311.0	1,284.0	1,836.0	1,838.0	1,842.0
Total Liabilities	17,103.9	17,528.4	19,999.1	18,693.8	17,187.8
Shareholders Equity	12,827.5	11,921.2	11,998.5	12,067.5	12,166.3
Minority Interest	(815.4)	(882.1)	(926.7)	(949.0)	(960.1)
Total shareholder equity	12,012.1	11,039.0	11,071.8	11,118.5	11,206.2
Total liabilities and equity	29,116.0	28,567.4	31,070.9	29,812.3	28,394.0
CASH FLOW (MYR m)					
Pretax profit	674.2	486.7	816.5	898.0	1,027.9
Depreciation & amortisation	1,241.1	1,240.3	1,417.0	1,555.6	1,555.6
Adj net interest (income)/exp	528.2	564.7	671.4	674.5	589.1
Change in working capital	(26.1)	(8.9)	117.5	191.7	31.2
Cash taxes paid	(138.8)	(264.1)	(329.6)	(339.7)	(369.2)
Other operating cash flow	43.3	304.3	109.7	0.0	0.0
Cash flow from operations	2,321.9	2,323.0	2,802.4	2,980.2	2,834.6
Capex	(738.5)	(598.4)	(484.2)	(561.4)	(568.2)
Free cash flow	1,583.4	1,724.6	2,318.2	2,418.8	2,266.4
Dividends paid	(850.2)	(850.2)	(453.4)	(510.1)	(566.8)
Equity raised / (purchased)	0.0	0.0	0.0	0.0	0.0
Change in Debt	(370.3)	(24.8)	(355.2)	(1,552.3)	(1,552.3)
Other invest/financing cash flow	377.4	(1,151.2)	(848.4)	(674.5)	(589.1)
Effect of exch rate changes	100.9	(46.6)	0.0	0.0	0.0
Erroce or exerriate erranges					



FYE 31 Dec	FY23A	FY24A	FY25E	FY26E	FY27E
Key Ratios					
Growth ratios (%)					
Revenue growth	18.4	7.1	8.4	6.7	1.3
EBITDA growth	18.2	(0.5)	7.8	3.8	1.4
EBIT growth	37.8	(0.8)	2.6	(1.6)	2.8
Pretax growth	nm	(27.8)	67.7	10.0	14.5
Reported net profit growth	nm	(42.5)	111.2	9.1	14.9
Core net profit growth	147.3	(11.1)	2.3	9.1	14.9
Profitability ratios (%)					
EBITDA margin	27.6	25.6	25.5	24.8	24.8
EBIT margin	15.4	14.3	13.5	12.5	12.6
Pretax profit margin	6.6	4.5	6.9	7.1	8.0
Payout ratio	194.6	225.6	85.4	88.1	85.2
DuPont analysis					
Net profit margin (%)	4.3	2.3	4.5	4.6	5.2
Revenue/Assets (x)	0.3	0.4	0.4	0.4	0.5
Assets/Equity (x)	2.3	2.4	2.6	2.5	2.3
ROAE (%)	3.4	2.0	4.4	4.8	5.5
ROAA (%)	2.0	1.8	1.8	1.9	2.3
Liquidity & Efficiency					
Cash conversion cycle	(104.7)	(99.5)	(99.2)	(99.6)	(102.8)
Days receivable outstanding	20.4	19.2	17.5	17.6	18.1
Days inventory outstanding	8.0	8.1	8.0	7.9	8.1
Days payables outstanding	133.1	126.8	124.7	125.1	129.0
Dividend cover (x)	0.5	0.4	1.2	1.1	1.2
Current ratio (x)	2.0	1.3	1.1	1.0	0.9
Leverage & Expense Analysis					
Asset/Liability (x)	1.7	1.6	1.6	1.6	1.7
Net gearing (%) (incl perps)	75.9	88.5	97.3	85.8	75.3
Net gearing (%) (excl. perps)	75.9	88.5	97.3	85.8	75.3 75.3
Net interest cover (x)	3.0	2.7	2.4	2.3	2.7
Debt/EBITDA (x)	4.6	4.8	5.0	4.3	3.7
Capex/revenue (%)	7.2	5.5	4.1	4.4	4.4
capera reflue (/o)	9,115.8	9,772.0	10,777.6	9,543.4	8,432.9

Source: Company; Maybank IBG Research



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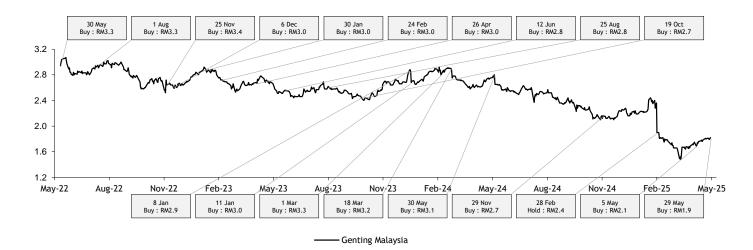
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