# CapitaLand Malaysia Trust (CLMT MK) Proposed placement

# Short-term dilution; raise DDM-TP to MYR0.76

CLMT has proposed a private placement of up to 435.4m new units to raise MYR250m. The exercise dilutes FY25E EPU/DPU by ~6%, but savings from interest cost and full-year earnings from its new logistics assets are expected to lift FY26/27E EPU/DPU by ~3%. We raise our FY25/26/27E net profit forecasts by +8%/+18%/+18% to account for contribution from new logistics assets. Despite higher earnings, our DDM-TP is lifted only to MYR0.76 (from MYR0.75; Ke: 8.3%) after accounting for the enlarged share base post placement. CLMT offers attractive FY25/26E net DPU yields of 6.7%/7.3%. Maintain BUY.

# Proposed placement to lower net gearing

The proposed placement includes potential allotments to key unitholders (Fig 3) holding >5% and >10% of CLMT shares that will require approvals to comply with listing requirements. An EGM date will be announced soon. The MYR250m placement proceeds will be used to repay part of its borrowings (MYR246.1m) and placement related expenses (MYR3.9m). The exercise is expected to complete by 3Q25. CLMT's net gearing is expected to rise to 44.1% post asset acquisitions based on existing borrowings (1Q25 net gearing: 41%). Post placement, its net gearing is expected to reduce to 39.6%. We are positive on this exercise as it enhances CLMT's balance sheet strength and provides additional headroom for future yield-accretive acquisitions.

# To support logistics expansion

Proceeds from the placement will partly refinance borrowings for -MYR400m of completed and pending logistics/industrial acquisitions, including Glenmarie Distribution Centre (retrofitting completed Jan 2025), and upcoming assets in Elmina Business Park, Nusajaya Tech Park and Senai Airport City, to complete in 2H25. These are expected to contribute -MYR20m in gross rental income annually (-4% of FY26E revenue).

# Logistics contribution to underpin earnings rebound

Post-acquisition, CLMT's industrial and logistics exposure will rise from 2.8% to 7.9% of assets under management, expected to contribute c.9% of FY26E NPI. We expect its retail assets to remain resilient with mid to high single digit range rental reversion and steady occupancy for its ex-Klang Valley malls. Despite short-term dilution, longer-term earnings visibility, diversification and improved gearing, support our positive view.

FYE Dec (MYR m)	FY23A	FY24A	FY25E	FY26E	FY27E
Revenue	395	455	472	489	493
Net property income	217	264	280	297	300
Core net profit	108	133	155	171	173
Core EPU (sen)	4.1	4.6	5.0	5.1	5.2
Core EPU growth (%)	3.0	13.6	7.3	2.7	0.9
Net DPU (sen)	3.8	4.2	4.2	4.6	4.7
Net DPU growth (%)	4.0	11.5	1.1	9.8	0.9
P/NTA (x)	0.6	0.7	0.7	0.7	0.7
Net DPU yield (%)	6.7	6.2	6.7	7.3	7.4
ROAE (%)	6.3	6.6	5.1	5.4	5.5
ROAA (%)	2.4	2.6	2.9	3.1	3.1
Debt/Assets (x)	0.42	0.41	0.40	0.40	0.40
Consensus Net DPU	-	-	4.3	4.6	4.8
MIBG vs. Consensus (%)	-	-	(2.0)	1.3	(1.7)

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# BUY

Share Price	MYR 0.64
12m Price Target	MYR 0.76 (+26%)
Previous Price Target	MYR 0.75

### **Company Description**

CapitaLand Malaysia Trust invest in income-producing real estate primarily used for retail purposes.

#### Statistics

52w high/low (MYR)	0.70/0.60
3m avg turnover (USDm)	0.2
Free float (%)	83.3
Issued shares (m)	2,921
Market capitalisation	MYR1.9B
	USD437M
Major shareholders:	

Temasek Holdings Pte Ltd. (Investment Ma	35.4%
Employees Provident Fund	15.4%
Permodalan Nasional Bhd.	13.3%

#### Price Performance



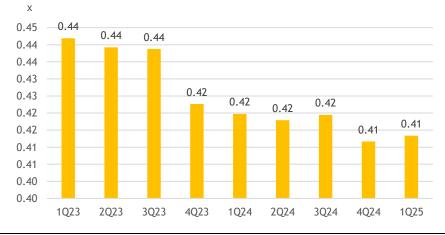
	-1M	-3M	-12M
Absolute (%)	2	(2)	(7)
Relative to index (%)	4	2	(1)
Source: FactSet			



Fig 1: CLMT's completed and upcoming industrial and logistics assets

Assets	Location	Туре	Status	Acquisition price (MYRm)	Estimated gross yield (%)	Completion	Remarks
Valdor Logistics Hub	Penang (Valdor)	Logistics warehouse	Completed	80.0	N/A	Dec 2022	Key industrial hubs; full occupancy
Glenmarie Distribution Centre	Selangor (Shah Alam)	Logistics warehouse (retrofitted)	Completed	39.7	N/A	Jan 2025 (retrofitted)	Temperature- controlled DC; leased to European fashion brand
Nusajaya Tech Park (3 assets)	Johor (Iskandar Puteri)	Manufacturing	Pending	27.0	6.8%	2H25	2 semi-detached factories and 1 detached factory
Elmina Logistics Hub	Selangor (Elmina Business Park)	Automated Logistics	Pending	180.0	7.3%	2H25	Modern automated facility
Senai Airport City (3 assets)	Johor (Senai)	Manufacturing	Pending	72.0	7.1%	2H25	3 single-storey detached factories

Source: Maybank IBG Research



# Fig 2: Gearing (debt to asset) (1Q23-1Q25)

Source: CLMT, Maybank IBG Research

## Fig 3: Current substantial unitholders' unitholding

	Direct				
Name	No. of units ('000)	%			
CMMT Investment Limited (CIL)	1,031,684	35.3			
Employees Provident Fund Board (EPF)	449,718	15.4			
Kumpulan Wang Persaraan (Diperbadankan) (KWAP)	233,969	8.0			
Amanah Saham Bumiputera (ASB)	236,467	8.1			

Source: Company

# Fig 4: Summary of earnings change

		Old			Revised	
FY Dec (MYR m)	FY25E	FY26E	FY27E	FY25E	FY26E	FY27E
Revenue	464.1	468.1	472.7	472.5	488.7	493.2
% change				+1.8%	+4.4%	+4.3%
NPI	271.7	277.7	280.2	279.6	297.0	299.5
% change				+2.9%	+7.0%	+6.9%
Finance cost	(101.2)	(106.0)	(106.0)	(97.3)	(98.1)	(98.1)
% change				-3.9%	-7.5%	-7.5%
Core net profit	143.1	144.2	146.4	154.6	170.5	172.7
% change				+8.0%	+18.3%	+18.0%
Key assumption changes:						
Number of shares	2,891.5	2,903.0	2,914.5	3,327.0	3,338.7	3,350.4
% change	,	,	,	+15.1	+15.0	+15.0
Rental income from new logistics						
<u>assets</u> : Nusajaya Tech Park	<u>-</u>	<u>-</u>	_	0.5	2.1	2.1
Elmina	-	-	-	6.5	13.0	13.0
Senai Airport City	-	-	-	1.4	5.4	5.4

Source: Maybank IBG Research

# Fig 5: Old DDM-based valuation

	Value (MYRm)											
Year	0	1	2	3	4	5	6	7	8	9	10	10
	FY25E	FY26E	FY27E	FY28E	FY29E	FY30E	FY31E	FY32E	FY33E	FY34E	FY35E	Terminal Value
Distributable	4 4 4 9	146.0	1 49 4	455.0	450.2		1/0 /	472.0	474 5	477 E	190.4	2 407 4
income	144.8	146.0	148.1	155.8	159.2	166.6	169.6	172.0	174.5	177.5	180.4	2,497.1
NPV	144.8	134.8	126.3	122.7	115.7	111.8	105.1	98.5	92.2	86.7	81.3	1,105.5

	Value
	MYRm
Total NPV	2,180.6
Number of shares	2,891.5
DDM-TP (MYR per share)	0.75
Cost of equity (Ke)	8.3%
Dividend terminal growth	1%
Source: Mavbank IBG Research	

Fig 6: New DDM-based valuation												
	Value (MYRm)											
Year	0	1	2	3	4	5	6	7	8	9	10	10
	FY25E	FY26E	FY27E	FY28E	FY29E	FY30E	FY31E	FY32E	FY33E	FY34E	FY35E	Terminal Value
Distributable												
income	156.5	172.5	174.6	182.4	185.7	193.1	196.1	198.5	201.0	204.0	206.7	2,861.7
NPV	156.5	159.3	148.9	143.6	135.0	129.6	121.6	113.6	106.2	99.6	93.2	1,289.8

# Fig 6: New DDM-based valuation

	Value MYRm
Total NPV	2,540.4
Number of shares (enlarged post placement)	3,327.0
DDM-TP (MYR per share)	0.76
Cost of equity (Ke)	8.3%
Dividend terminal growth	1%
Source: Maybank IBG Research	

# **Risk statement**

There are several risk factors to our earnings estimates, target price and rating for CLMT. Changes in rental rates, occupancy rates, operating expenses and interest rates may lead to lower earnings for CLMT. 31% of CLMT's gross rental income is due for renewal in 2025, while 15% of debt is on floating rates. Another earnings risk would be a new pandemic impacting footfall at the malls.

FYE 31 Dec	FY23A	FY24A	FY25E	FY26E	FY27E
Key Metrics					
Price/DPU(x)	14.9	16.1	15.0	13.7	13.5
P/BV (x)	0.6	0.7	0.7	0.7	0.7
P/NTA (x)	0.6	0.7	0.7	0.7	0.7
DPU yield (%)	7.4	6.9	7.4	8.1	8.2
FCF yield (%)	nm	8.0	nm	12.2	12.4
INCOME STATEMENT (MYR m)					
Revenue	395.4	454.8	472.5	488.7	493.2
Net property income	217.4	263.9	279.6	297.0	299.5
Management and trustee fees	(27.8)	(29.6)	(32.7)	(33.5)	(33.7)
Net financing costs	(82.0)	(96.1)	(94.8)	(95.6)	(95.9)
Associates & JV	0.0	0.0	0.0	0.0	0.0
Exceptionals	55.1	57.2	0.0	0.0	0.0
Other pretax income/expenses	3.6	0.0	0.0	0.0	0.0
Pretax profit	166.3	195.4	152.2	167.8	169.9
Income tax	(2.7)	(8.3)	2.4	2.7	2.7
Minorities	0.0	0.0	0.0	0.0	0.0
Discontinued operations	0.0	0.0	0.0	0.0	0.0
Net profit	163.7	187.2	154.6	170.5	172.7
Core net profit	107.6	132.6	154.6	170.5	172.7
Distributable inc to unitholders	110.0	132.5	156.5	172.5	174.6
BALANCE SHEET (MYR m)	70.0	04 5	00.0	70 5	(2)
Cash & Short Term Investments	78.0	81.5	80.2	70.5	63.6
Accounts receivable	26.5	52.3	54.4	56.2	56.7
Property, Plant & Equip (net)	3.8	3.4	3.4	3.4	3.4
Inverstment properties	5,008.6	5,130.6	5,415.0	5,420.4	5,425.8
Intangible assets	0.0	0.0	0.0	0.0	0.0
Investment in Associates & JVs	0.0	0.0	0.0	0.0	0.0
Other assets	0.0	0.0	0.0	0.0	0.0
Total assets	5,116.8	5,267.8	5,553.0	5,550.6	5,549.5
ST interest bearing debt	187.4	186.8	186.8	186.8	186.8
Accounts payable	90.1	83.2	84.1	83.6	84.5
LT interest bearing debt	1,975.2	1,981.7	2,017.9	2,017.9	2,017.9
Other liabilities	117.0	133.2	133.2	133.2	133.2
Total Liabilities	2,369.6	2,385.0	2,422.0	2,421.5	2,422.4
Shareholders Equity	2,747.2	2,882.9	3,131.0	3,129.0	3,127.1
Minority Interest	0.0	0.0	0.0	0.0	0.0
Total shareholder equity	2,747.2	2,882.9	3,131.0	3,129.0	3,127.1
Total liabilities and equity	5,116.8	5,267.8	5,553.0	5,550.6	5,549.5
CASH FLOW (MYR m)					
Cash flow from operations	227.8	212.0	250.0	265.6	270.7
Capex	(1,055.0)	(57.8)	(286.2)	(7.2)	(7.2)
Acquisitions & investments	0.0	0.0	0.0	0.0	0.0
Disposal of FA & investments	83.4	0.0	0.0	0.0	0.0
Dividend income from associates	0.0	0.0	0.0	0.0	0.0
Other investing cash flow	(30.2)	2.2	2.5	2.4	2.1
CF from investing activities	(1,001.7)	(55.5)	(283.7)	(4.7)	(5.0)
Dividends paid	(77.1)	(56.0)	(156.5)	(172.5)	(174.6)
Interest expense	(84.8)	(98.5)	(97.3)	(98.1)	(98.1)
Change in debt	716.9	6.5	36.2	0.0	0.0
Equity raised / (purchased)	225.6	0.0	250.0	0.0	0.0
Other financial activities	(5.2)	(5.1)	0.0	0.0	0.0
CF from financing activities	775.4	(153.0)	32.4	(270.5)	(272.7)
Effect of exchange rate changes	0.0	0.0	0.0	0.0	(272.7)
Effect of exchange rate changes					

FYE 31 Dec	FY23A	FY24A	FY25E	FY26E	FY27E
Key Ratios					
Growth ratios (%)					
Revenue growth	43.4	15.0	3.9	3.4	0.9
Net property income growth	42.6	21.4	5.9	6.2	0.8
Core net profit growth	24.3	23.3	16.6	10.3	1.3
Distributable income growth	26.0	20.4	18.1	10.2	1.2
Profitability ratios (%)					
Net property income margin	55.0	58.0	59.2	60.8	60.7
Core net profit margin	27.2	29.2	32.7	34.9	35.0
Payout ratio	60.4	63.9	85.0	90.9	90.9
DuPont analysis					
Total return margin (%)	41.4	41.2	32.7	34.9	35.0
Gross revenue/Assets (x)	0.1	0.1	0.1	0.1	0.1
Assets/Equity (x)	1.9	1.8	1.8	1.8	1.8
ROAE (%)	6.3	6.6	5.1	5.4	5.5
ROAA (%)	2.4	2.6	2.9	3.1	3.1
Leverage & Expense Analysis					
Asset/Liability (x)	2.2	2.2	2.3	2.3	2.3
Net gearing (%) (excl. perps)	75.9	72.4	67.9	68.2	68.5
Net interest cover (x)	2.3	2.4	2.6	2.8	2.8
Debt/EBITDA (x)	11.2	9.1	8.9	8.3	8.2
Capex/revenue (%)	266.8	12.7	60.6	1.5	1.5
Net debt/ (net cash)	2,084.6	2,087.0	2,124.5	2,134.2	2,141.1
Debt/Assets (x)	0.42	0.41	0.40	0.40	0.40

Source: Company; Maybank IBG Research

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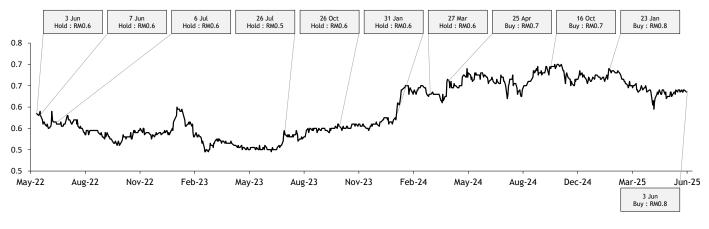
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