

Cahaya Mata Sarawak (CMS MK)

2Q25: Still slow

Maintain BUY call and MYR1.66 TP

2Q25 and 6M25 results underperformed our expectations. Yet, we maintain our earnings estimates and MYR1.66 TP on 12x FY25E PER (10% discount to long term 12M forward PER mean) pending its analyst briefing tentatively scheduled for Friday, 22 Aug 2025. In 2H25, we expect more robust construction activities and the commissioning of its phosphate plant to positively impact earnings. With this report, coverage is transferred to Yin Shao Yang from Wong Chew Hann.

Results below our expectations

CMS reported 2Q25 headline net loss of MYR11.3m. Ex-2Q25 unrealised forex losses of MYR32.6m, 2Q25 core net profit of MYR21.3m brought 6M25 core net profit to MYR52.4m which accounted for only 35% of our FY estimate. On closer inspection, the earnings shortfall was due to its associates (SACOFA - possibly due to lower lease rental income under the Mandatory Standard on Access Pricing which covers the period up to 31 Dec 2025 & Kenanga IB - subdued capital markets) and oiltools operations.

No post wet 1Q25 recovery

Recall that CMS explained that its poor 1Q25 results (MYR31.1m core net profit accounted for 21% of our FY estimate) was due to the prolonged rainy season in Sarawak negatively impacting its cement operations and JVs (namely quarry under SEDC Resources) and to a lesser extent, lower rig activity negatively impacting its oiltools operations. While JVs (SEDC Resources) appear to have recovered QoQ in 2Q25, cement and oiltools pre-tax profits continued to fall 13% QoQ and 46% QoQ respectively.

Maintain earnings estimates; expect a better 2H25

CMS anticipates that dryer weather in 2H25 could facilitate the resumption of construction activities that should positively impact earnings. Recall also that 51%-owned CMS Land was awarded the MYR550m contract to construct the Borneo Convention Centre Kuching II on 21 Apr 2025 which ought to contribute to future earnings. The planned commissioning of its phosphate plant in 4Q25 should significantly narrow losses from the phosphate segment (2Q25 core pre-tax loss: MYR23.6m).

FYE Dec (MYR m)	FY23A	FY24A	FY25E	FY26E	FY27E
Revenue	1,201	1,196	1,558	2,082	2,250
EBITDA	142	223	262	352	388
Core net profit	100	144	148	167	181
Core EPS (sen)	9.4	13.4	13.8	15.6	16.8
Core EPS growth (%)	(5.9)	43.7	2.7	12.9	7.9
Net DPS (sen)	2.0	3.0	3.5	4.0	4.5
Core P/E (x)	11.5	8.9	8.6	7.6	7.0
P/BV (x)	0.4	0.4	0.4	0.3	0.3
Net dividend yield (%)	1.9	2.5	3.0	3.4	3.8
ROAE (%)	3.5	3.8	4.3	4.7	4.9
ROAA (%)	2.1	3.1	3.2	3.3	3.4
EV/EBITDA (x)	7.8	4.9	4.2	3.2	2.8
Net gearing (%) (incl perps)	net cash	net cash	net cash	net cash	net cash
Consensus net profit	-	-	156	168	177
MIBG vs. Consensus (%)	-	-	(5.1)	(0.5)	1.8

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BUY

Share Price	MYR 1.18
12m Price Target	MYR 1.66 (+43%)
Previous Price Target	MYR 1.66

Company Description

Cahaya Mata Sarawak engages in cement manufacturing, construction, road maintenance, building materials and property development.

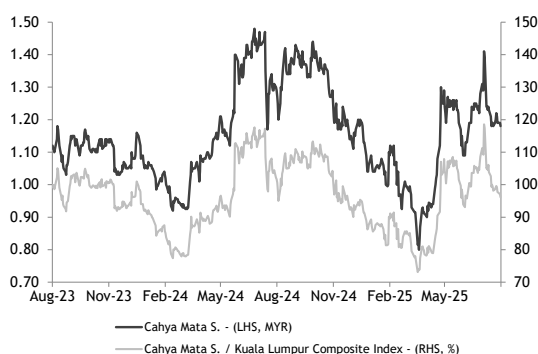
Statistics

52w high/low (MYR)	1.44/0.80
3m avg turnover (USDm)	1.8
Free float (%)	64.6
Issued shares (m)	1,075
Market capitalisation	MYR1.3B
	USD300M

Major shareholders:

Majaharta Sdn. Bhd.	12.5%
Estate of Lejla Taib	10.3%
Lembaga Tabung Haji	7.6%

Price Performance



	-1M	-3M	-12M
Absolute (%)	(8)	(9)	(9)
Relative to index (%)	(12)	(11)	(6)

Source: FactSet

Other listed companies mentioned in this report:-
Kenanga Investment Bank (KNKIB MK, Not Rated, CP: MYR0.89)

Figure 1: Results summary

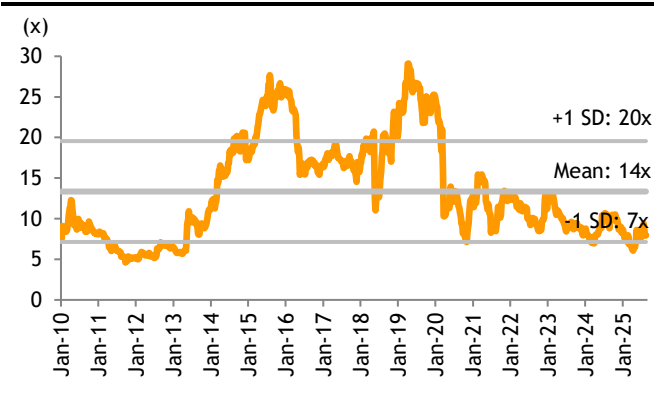
FY Dec (MYR m)	Quarterly					Cumulative		
	2Q25	2Q24	% YoY	1Q25	% QoQ	6M25	6M24	% YoY
Revenue	246.9	278.0	(11.2)	246.1	0.3	493.1	555.4	(11.2)
EBIT	(15.2)	41.4	NM	19.7	NM	4.5	85.1	(94.7)
Interest expense	(5.0)	(7.7)	(35.3)	(5.3)	(5.7)	(10.3)	(15.4)	(33.4)
PBT before associates & JVs	(20.2)	33.7	NM	14.4	NM	(5.8)	69.7	NM
Share of associates' profits*	8.9	15.3	(41.6)	12.6	(29.2)	21.5	32.3	(33.4)
Share of JV's profits#	5.4	1.3	309.4	(0.1)	NM	5.3	5.6	(5.0)
Pre-tax profit	(5.9)	50.3	NM	26.9	NM	21.0	107.6	(80.5)
Tax	(17.5)	(19.1)	(7.9)	(8.0)	118.0	(25.6)	(36.8)	(30.4)
Minorities	12.1	2.1	469.6	6.5	85.5	18.6	0.8	N/M
Net profit	(11.3)	33.4	NM	25.3	NM	14.0	71.6	(80.4)
Core net profit	21.3	38.2	(44.3)	31.1	(31.6)	52.4	60.1	(12.9)
EPS (sen)	(1.06)	3.11	NM	2.36	NM	1.30	6.67	(80.5)
DPS (sen) - net	-	-	NM	-	NM	-	-	NM
	2Q25	2Q24	ppt chg YoY	1Q25	ppt chg QoQ	6M25	6M24	ppt chg YoY
EBIT margin (%)	(6.2)	14.9	(21.1)	8.0	(14.2)	0.9	15.3	(14.4)
Pretax margin (%)	(2.4)	18.1	(20.5)	10.9	(13.3)	4.3	19.4	(15.1)
Tax rate (%)	(299.1)	37.9	(337.0)	29.9	(329.1)	121.8	34.2	87.6
Segmental								
Revenue	2Q25	2Q24	% YoY	1Q25	% QoQ	6M25	6M24	% YoY
Cement	146.1	150.0	(2.6)	143.2	2.0	289.3	299.2	(3.3)
Road maintenance	34.0	27.7	22.9	42.6	(20.3)	76.6	54.8	39.9
Property development	17.4	9.2	89.8	8.5	106.2	25.9	22.9	12.9
Oiltools	34.5	77.0	(55.1)	43.3	(20.3)	77.9	155.1	(49.8)
Construction materials and trading	16.1	12.4	29.8	11.8	36.5	28.0	23.6	18.7
Support services & strategic investments	25.9	19.8	31.2	18.3	42.0	44.2	37.4	18.1
Elimination	(27.2)	(18.0)	51.1	(21.6)	26.1	(48.8)	(37.6)	29.6
Total	246.9	278.0	(11.2)	246.1	0.3	493.1	555.4	(11.2)
PBT before associates' & JVs' profits								
Cement	32.0	43.9	(27.1)	36.8	(13.0)	68.7	70.7	(2.8)
Road maintenance	3.0	2.3	31.8	7.0	(56.8)	10.0	7.6	31.7
Phosphate	(56.2)	(21.2)	164.9	(31.0)	81.3	(87.2)	(40.4)	115.6
Property development	0.0	(1.9)	NM	(1.3)	NM	(1.2)	4.2	NM
Oiltools	2.3	13.3	(82.7)	4.2	(45.6)	6.5	28.1	(76.8)
Strategic investments	1.7	1.1	53.9	0.2	977.2	1.9	8.3	(77.5)
Construction materials and trading	0.4	(0.2)	NM	(0.5)	NM	(0.0)	(0.7)	(98.3)
Support services & strategic investments	0.1	(1.1)	NM	2.0	(93.8)	2.2	(2.4)	NM
Unallocated corporate expenses	(3.6)	(2.4)	49.6	(3.0)	18.3	(6.6)	(5.8)	15.1
Total	(20.2)	33.7	NM	14.4	NM	(5.8)	69.7	NM
Pre-tax margin	2Q25	2Q24	ppt chg YoY	1Q25	ppt chg QoQ	6M25	6M24	ppt chg YoY
Cement	21.9	29.3	(7.4)	25.7	(3.8)	23.8	23.6	0.1
Road maintenance	8.9	8.3	0.6	16.4	(7.5)	13.1	13.9	(0.8)
Property development	0.2	(21.2)	21.4	(14.9)	15.1	(4.8)	18.5	(23.3)
Construction materials and trading	2.7	(1.3)	4.1	(3.8)	6.6	(0.0)	(2.8)	2.8
Support services & strategic investments	0.5	(5.7)	6.2	11.2	(10.7)	4.9	(6.3)	11.2
Overall	(8.2)	12.1	(20.3)	5.9	(14.0)	(1.2)	12.5	(13.7)

* Major associates: Kenanga (19%-owned), SACOFA (47%)

Major JVs: SEDC Resources (previously known as CMS Resources; 49%-owned), PPES Works (49%-owned)

Sources: Company, Maybank IBG Research (tabulation)

Figure 2: CMS 12M forward PER (x)



Source: Bloomberg, Maybank IBG Research

Figure 3: CMS 12M forward P/B (x)

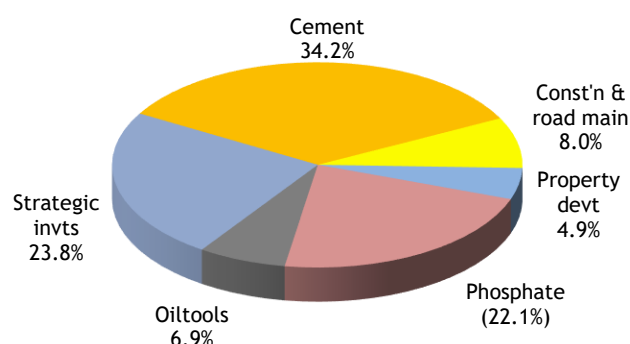


Source: Bloomberg, Maybank IBG Research

Value Proposition

- Beneficiary of rising construction activities in Sarawak - CMS is the only cement producer and largest construction materials (quarry, premix, etc.) supplier in Sarawak.
- ICT operation (under 47%-SACOFA) will gain from Sarawak's push for a full digital economy. With c.1,700 towers and c.12,000km fibre network, SACOFA provides end-to-end telco infrastructure services from tower leasing, built-to-suit transmission, to operations & maintenance.
- 75%-owned Cahya Mata Oiltools offers integrated drilling fluids & drilling waste management for the oil & gas industry, and is present in 9 countries - Malaysia, Indonesia, India, Saudi Arabia, UAE, Russia, Oman, Nigeria, Kuwait.
- Investment in an integrated phosphate complex in Samalaju (via 80%-Cahya Mata Phosphates) has yet to start commercial operations but it offers earnings growth potential.

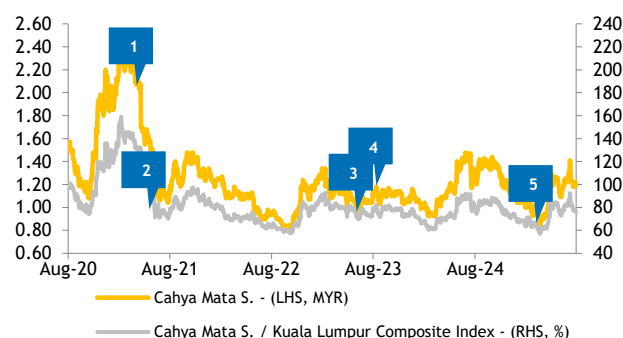
Segmental PBT (before +ve one-off, unallocated exp), FY24



Source: Company

Price Drivers

Historical share price trend



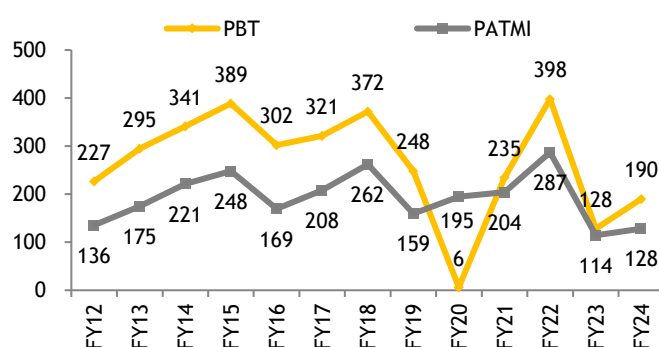
Source: Company, Maybank IBG Research

1. Group Chief Financial Officer suspended for 30 days after a whistleblower complaint.
2. Dato' Sri Sulaiman Abdul Rahman Taib appointed Group Managing Director, replacing Dato' Isaac Lugun.
3. SESCO terminated electricity supply to CMS' phosphate complex.
4. Companies Commission of Malaysia concluded investigations on the whistleblower complaint and recommended 'no further action'.
5. Initiated legal action against Deputy Chairman, Datuk Seri Mahmud Abu Bekir Taib in relation to an enterprise resource planning project.

Financial Metrics

- Cement earnings improved in FY24 - PBT rose 2% YoY - on improved margins (lower input costs) which offset volume sales contraction due to a prolonged rainy season in 1H24.
- Phosphate operation remained loss-making in FY24 as it prepared for commercialisation despite ongoing legal dispute with SESCO.
- Balance sheet in net cash position of MYR284.6m as at 30 Jun 2025. Dividend policy is 30% DPR of net profit, with a minimum 2sen/shr.

PBT & PATMI (MYRm)



Source: Company

Swing Factors

Upside

- Roll-out of major infrastructure projects will be positive for cement, construction materials & trading operations.
- Sizeable property land sale as its existing landbank is carried at low cost in its books.
- Positive outcome of the legal dispute relating to its phosphate operation where Cahya Mata Phosphates has filed a claim of MYR1.21b for losses suffered.
- Better-than-expected contribution from Cahya Mata Phosphates (yet to start commercial operations).

Downside

- Market share loss to new cement players in Sarawak and delay in the roll-out of major infrastructure projects.
- Volatility in raw material and fuel prices will impact cement and construction materials earnings.
- Negative outcome of the legal dispute relating to its phosphate operations where SESCO has made a counter claim of MYR342m.

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FYE 31 Dec	FY23A	FY24A	FY25E	FY26E	FY27E
Key Metrics					
P/E (reported) (x)	10.5	10.1	8.6	7.6	7.0
Core P/E (x)	11.5	8.9	8.6	7.6	7.0
P/BV (x)	0.4	0.4	0.4	0.3	0.3
P/NTA (x)	nm	nm	nm	nm	nm
Net dividend yield (%)	1.9	2.5	3.0	3.4	3.8
FCF yield (%)	nm	1.7	0.2	3.0	6.5
EV/EBITDA (x)	7.8	4.9	4.2	3.2	2.8
EV/EBIT (x)	21.1	7.9	6.6	4.8	4.1

INCOME STATEMENT (MYR m)

Revenue	1,200.9	1,196.3	1,558.2	2,082.3	2,250.2
EBITDA	142.0	222.9	262.2	352.2	387.8
Depreciation	(89.5)	(84.8)	(94.3)	(118.6)	(120.7)
EBIT	52.5	138.1	167.9	233.6	267.1
Net interest income / (exp)	(24.7)	(21.4)	(30.9)	(32.0)	(33.1)
Associates & JV	86.5	89.6	82.3	83.8	85.4
Exceptionals	14.0	(16.2)	0.0	0.0	0.0
Other pretax income	0.0	0.0	0.0	0.0	0.0
Pretax profit	128.2	190.1	219.3	285.4	319.4
Income tax	(46.6)	(65.2)	(75.3)	(110.9)	(128.7)
Minorities	32.8	3.3	4.3	(7.1)	(10.1)
Discontinued operations	0.0	0.0	0.0	0.0	0.0
Reported net profit	114.4	128.2	148.3	167.4	180.6
Core net profit	100.5	144.4	148.3	167.4	180.6

BALANCE SHEET (MYR m)

Cash & Short Term Investments	617.7	647.5	612.6	608.2	642.9
Accounts receivable	272.3	285.9	372.4	497.7	537.8
Inventory	436.8	380.0	506.0	675.4	727.1
Reinsurance assets	0.0	0.0	0.0	0.0	0.0
Property, Plant & Equip (net)	1,461.8	1,402.2	1,435.9	1,445.3	1,452.6
Intangible assets	81.0	62.7	62.7	62.7	62.7
Investment in Associates & JVs	1,058.9	1,224.6	1,306.9	1,390.7	1,476.1
Other assets	747.1	546.0	546.0	546.0	546.0
Total assets	4,675.6	4,548.8	4,842.4	5,225.9	5,445.1
ST interest bearing debt	113.0	117.4	117.4	117.4	117.4
Accounts payable	643.1	565.1	752.4	1,004.4	1,081.2
Insurance contract liabilities	0.0	0.0	0.0	0.0	0.0
LT interest bearing debt	207.0	95.4	95.4	95.4	95.4
Other liabilities	165.0	134.0	134.0	134.0	134.0
Total Liabilities	1,127.9	912.1	1,099.4	1,351.4	1,428.2
Shareholders Equity	3,300.9	3,400.4	3,511.1	3,635.5	3,767.7
Minority Interest	246.9	236.2	231.9	239.0	249.1
Total shareholder equity	3,547.7	3,636.6	3,743.0	3,874.5	4,016.9
Total liabilities and equity	4,675.6	4,548.8	4,842.4	5,225.9	5,445.1

CASH FLOW (MYR m)

Pretax profit	128.2	190.1	219.3	285.4	319.4
Depreciation & amortisation	89.5	84.8	94.3	118.6	120.7
Adj net interest (income)/exp	14.9	8.6	30.9	32.0	33.1
Change in working capital	(132.6)	(102.3)	(25.2)	(42.7)	(15.0)
Cash taxes paid	(96.3)	(78.2)	(75.3)	(110.9)	(128.7)
Other operating cash flow	(60.7)	(48.2)	(113.2)	(115.8)	(118.6)
Cash flow from operations	(57.0)	54.9	130.8	166.6	211.0
Capex	(37.7)	(32.7)	(128.0)	(128.0)	(128.0)
Free cash flow	(94.7)	22.2	2.8	38.6	83.0
Dividends paid	(32.2)	(21.5)	(37.6)	(43.0)	(48.3)
Change in Debt	(232.2)	(104.0)	(37.6)	(43.0)	(48.3)
Other invest/financing cash flow	(9.4)	137.1	37.6	43.0	48.3
Net cash flow	(368.5)	33.8	(34.8)	(4.4)	34.6

FYE 31 Dec	FY23A	FY24A	FY25E	FY26E	FY27E
Key Ratios					
Growth ratios (%)					
Revenue growth	18.8	(0.4)	30.3	33.6	8.1
EBITDA growth	23.2	56.9	17.6	34.3	10.1
EBIT growth	11.3	162.9	21.6	39.2	14.3
Pretax growth	(67.8)	48.2	15.4	30.1	11.9
Reported net profit growth	(60.1)	12.0	15.7	12.9	7.9
Core net profit growth	(5.9)	43.7	2.7	12.9	7.9
Profitability ratios (%)					
EBITDA margin	11.8	18.6	16.8	16.9	17.2
EBIT margin	4.4	11.5	10.8	11.2	11.9
Pretax profit margin	10.7	15.9	14.1	13.7	14.2
Payout ratio	18.8	25.1	25.4	25.7	26.8
DuPont analysis					
Net profit margin (%)	9.5	10.7	9.5	8.0	8.0
Revenue/Assets (x)	0.3	0.3	0.3	0.4	0.4
Assets/Equity (x)	1.4	1.3	1.4	1.4	1.4
ROAE (%)	3.5	3.8	4.3	4.7	4.9
ROAA (%)	2.1	3.1	3.2	3.3	3.4
Liquidity & Efficiency					
Cash conversion cycle	7.6	17.4	20.2	19.2	20.8
Days receivable outstanding	77.2	84.0	76.1	75.2	82.8
Days inventory outstanding	133.3	138.9	114.7	115.0	127.3
Days payables outstanding	203.0	205.5	170.6	171.0	189.3
Dividend cover (x)	5.3	4.0	3.9	3.9	3.7
Current ratio (x)	2.0	1.9	1.7	1.6	1.6
Leverage & Expense Analysis					
Asset/Liability (x)	4.1	5.0	4.4	3.9	3.8
Net gearing (%) (incl perps)	net cash	net cash	net cash	net cash	net cash
Net gearing (%) (excl. perps)	net cash	net cash	net cash	net cash	net cash
Net interest cover (x)	2.1	6.5	5.4	7.3	8.1
Debt/EBITDA (x)	2.3	1.0	0.8	0.6	0.5
Capex/revenue (%)	3.1	2.7	8.2	6.1	5.7
Net debt/ (net cash)	(297.7)	(434.7)	(399.9)	(395.4)	(430.1)

Source: Company; Maybank IBG Research

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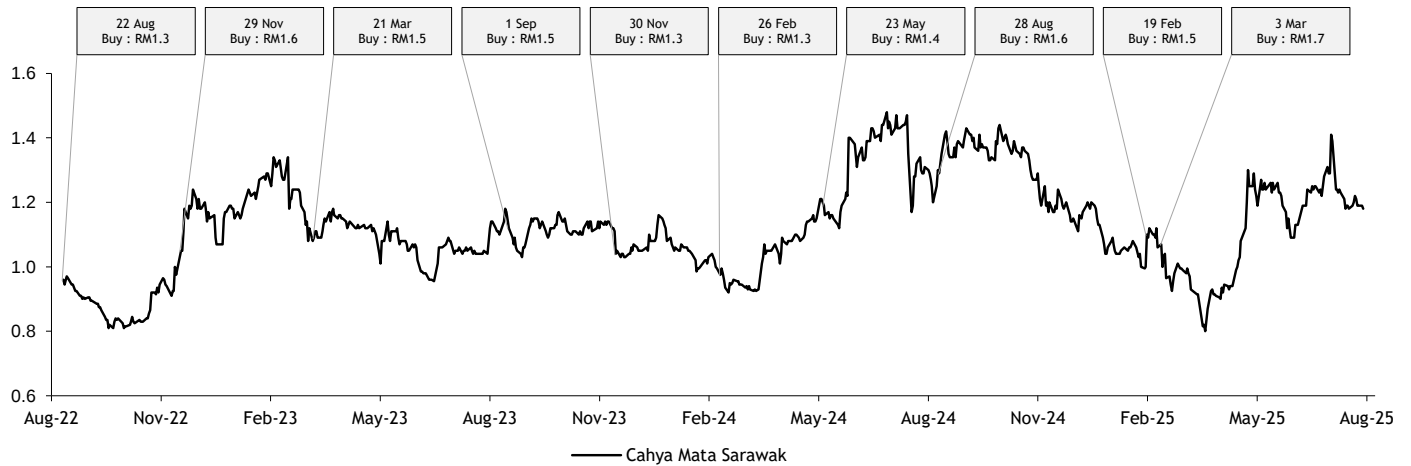
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