

United Overseas Bank (UOB SP)

Still in building mode

Good targets. Limited execution visibility. HOLD

UOB 1Q26 core-earnings were in-line with MIBG/Street expectations. The Group is in building mode where it has kitchen-sunk CRE exposures, and is completing the integration of their Citi-bank acquisition regionally. Now execution remain - especially in accelerating wealth management. Yet timing and form is not yet fully clear. In the meantime, UOB is well positioned from a provisioning and capital standpoint to ride-out current volatility. We keep our TP unchanged, while awaiting better clarity. HOLD.

Ambitious wealth mgmt. target - wait for execution

Management targets wealth income doubling by 2030. In 1Q26, net new money increased SGD1bn and deposits were flat QoQ. By contrast, DBS saw SGD10bn of new money and +3% QoQ deposit growth. Management claims the slower growth is due to the time taken to integrate the Citi franchise that was acquired 4-years ago. This is now complete. UOB plans to ramp up product offerings and wealth capabilities in 2H26 - especially targeting the ASEAN client base. Its strong regional footprint and increased tech investments to integrate the franchise should provide scale. However, details are limited on the execution pathway. We choose to take a wait-and-see approach until clarity emerges. We ambitiously forecast fees (where wealth is a big contributor) to expand at 10% CAGR next 3-years.

Margins, asset quality stable

NIMs fell -2bps QoQ, despite a -12bps fall in SORA. Active funding cost management is helping to largely offset yield declines. 1Q exit NIM was 1.83%, but Management is guiding FY26E at 1.75% to 1.80%. This implies further downside. In the backdrop shallower Fed rate cuts, risks to NIM declines may be lower going forward, in our view. SG loan growth at +5.3% YoY indicate some market share losses against system (+6.5% YoY). Given UOB's ambition of harnessing FDI and regional growth, we look for a stronger 2H. Asset quality was stable with new NPL formation at its lowest in 5-quarters. Yet real estate linked Greater China NPLs increased 15% QoQ indicating risks on the CRE portfolio still lingers despite earlier kitchen sinking. Provisioning cover is strong at 100% and GP to loans is at 1.0% projecting balance sheet stability, in our view.

Strong capital. Limited catalysts. Maintain HOLD

CET1 is at a high 15.3% vs. a target 14.0%-14.5% range. Yet, we think risks to incremental capital returns are low in the near term as UOB concentrates on their operational build-out as well as navigating geopolitical uncertainty. We leave our EPS assumptions unchanged and our multi-stage DDM (COE 8.1%, 3% terminal) TP is kept at SGD38.86. With catalysts awaiting clearer execution, maintain HOLD.

FYE Dec (SGD m)	FY24A	FY25A	FY26E	FY27E	FY28E
Operating income	14,294	13,808	14,371	15,572	16,928
Pre-provision profit	8,172	7,651	7,655	8,329	9,265
Core net profit	6,233	4,682	5,522	6,043	6,771
Core EPS (SGD)	3.7	2.8	3.3	3.7	4.1
Core EPS growth (%)	2.9	(24.0)	17.9	9.4	12.1
Net DPS (SGD)	1.8	2.1	1.7	1.8	2.0
Core P/E (x)	9.7	12.4	11.0	10.0	9.0
P/BV (x)	1.2	1.1	1.1	1.1	1.0
Net dividend yield (%)	5.0	5.9	4.6	5.0	5.6
Book value (SGD)	29.75	31.02	32.69	34.52	36.57
ROAE (%)	13.0	9.3	10.5	10.9	11.5
ROAA (%)	1.2	0.8	0.9	1.0	1.0
Consensus net profit	-	-	5,549	5,919	6,301
MIBG vs. Consensus (%)	-	-	(0.5)	2.1	7.5

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HOLD

Share Price	SGD 36.70
12m Price Target	SGD 38.86 (+6%)
Previous Price Target	SGD 38.86

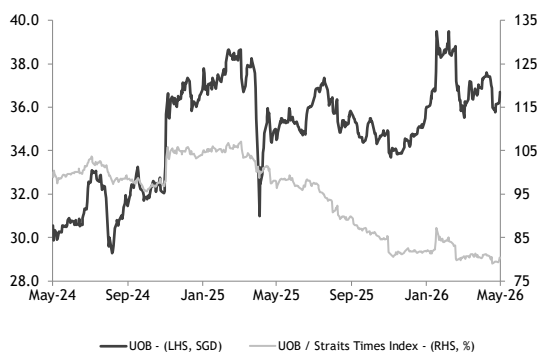
Statistics

52w high/low (SGD)	39.50/33.68
3m avg turnover (USDm)	88.7
Free float (%)	74.6
Issued shares (m)	1,681
Market capitalisation	SGD61.7B
	USD48.6B

Major shareholders:

WEE FAMILY	10.2%
LIEN FAMILY	5.1%
Tai Tak Estates Sdn. Bhd.	4.1%

Price Performance



	-1M	-3M	-12M
Absolute (%)	(0)	(5)	6
Relative to index (%)	0	(5)	(17)

Source: FactSet

Glossary

CRE - Commercial Real Estate
NII - Net interest income
Noll - Non-interest income
WM - Wealth Management

Companies Mentioned

DBS (DBS SP, SGD58.99, BUY, TP: SGD65.31)

ESG@MAYBANK IBG
Tear Sheet Insert

1Q26 Results Summary

Fig 1: 1Q26 results summary

SGDm	1Q26	1Q25	YoY (%)	4Q25	QoQ (%)	Comments
Net interest income	2,324	2,409	-4	2,346	-1	QoQ decline primarily attributable to a shorter quarter and falling benchmark rates
Non-interest income	1,099	1,248	-12	944	16	QoQ growth driven by higher capital market activities and sustained momentum in wealth, with trading income rising +39% QoQ
Total income	3,422	3,657	-6	3,289	4	
Total expenses	(1,523)	(1,559)	-2	(1,528)	0	YoY decline driven by active cost discipline and income moderation
Profit before allowances (PPOP)	1,899	2,097	-9	1,761	8	
Allowances for credit and other losses	(203)	(290)	-30	(113)	80	Allowance increased QoQ as a result of lower write-back of GP
Associates	23	22	5	35	-34	
Profit before tax	1,712	1,822	-6	1,677	2	
Income tax expense & MI	(274)	(332)	-17	(266)	3	
Core Net Profit	1,437	1,490	-4	1,410	2	Inline with MIBG and Street expectations (26% FY26E)
Reported Net profit	1,437	1,490	-4	1,410	2	
NIM (Reported) %	1.82%	2.00%	(9)	1.84%	(1)	Decline attributable to lowering benchmark rates despite active funding cost management and modest YoY loan growth
Cost/income ratio	44.5%	42.6%	4	46.4%	-4	CIR improved QoQ despite +11% YoY increase in IT-related expenses
Gross Loans	353,837	341,154	4	352,180	0	YoY growth led by Singapore (+5.3% YoY) which was notably behind system loan growth (+6.5% YoY)
Deposits	426,731	401,250	6	425,938	0	Improved YoY CASA mix at 57.0% vs 55.1% (1Q25)
Gross NPL %	1.5%	1.6%	-6	1.5%	-	NPL remains stable despite increase in NPL formation in Greater China (+25% YoY)

Source: Company data, Maybank IBG Research

Key Assumption Changes

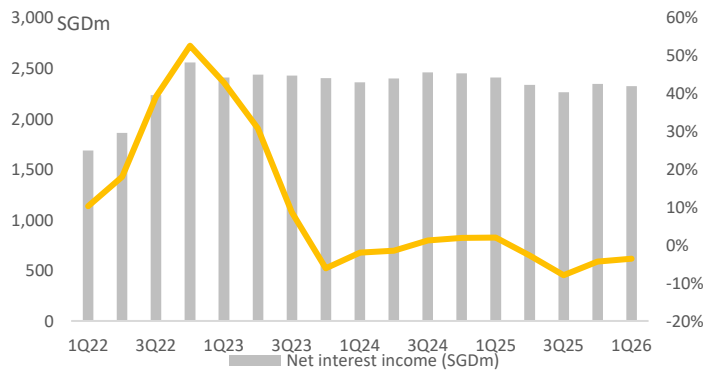
Fig 2: Key assumption changes

	2026E			2027E			2028E		
	Old	New	% Change	Old	New	% Change	Old	New	% Change
Net Interest Income	9,611	9,611	0%	10,364	10,364	0%	11,303	11,303	0%
Non-interest income	4,760	4,760	0%	5,208	5,208	0%	5,625	5,625	0%
Total Income	14,371	14,371	0%	15,572	15,572	0%	16,928	16,928	0%
Total Expenses	(6,716)	(6,716)	0%	(7,243)	(7,243)	0%	(7,663)	(7,663)	0%
PPOP	7,655	7,655	0%	8,329	8,329	0%	9,265	9,265	0%
Allowance for credit and other losses	(1,034)	(1,034)	0%	(1,081)	(1,081)	0%	(1,139)	(1,139)	0%
PBT	6,669	6,669	0%	7,296	7,296	0%	8,174	8,174	0%
Core-Net Profit	5,522	5,522	0%	6,043	6,043	0%	6,771	6,771	0%
NIM	1.74%	1.74%	0 bps	1.76%	1.76%	0 bps	1.80%	1.80%	0 bps
Gross Loans	370,702	370,702	0%	392,311	392,311	0%	412,847	412,847	0%
Deposits	450,782	450,782	0%	477,269	477,269	0%	505,512	505,512	0%
Total NPA	6,081	6,081	0%	6,358	6,358	0%	6,700	6,700	0%

Source: Maybank IBG Research

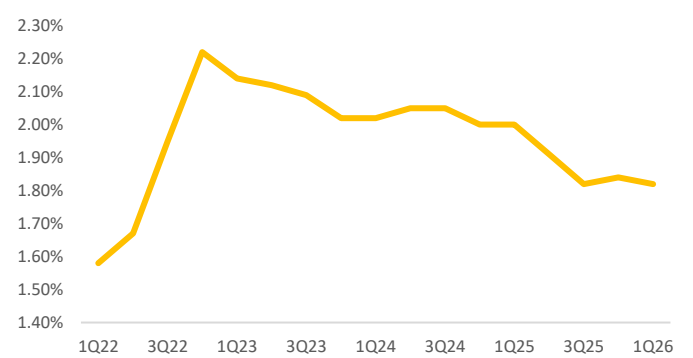
Focus Charts

Fig 3: Net Interest Income (%)



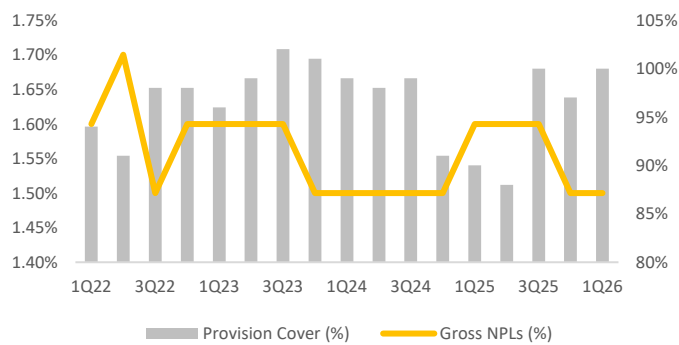
Source: Company data, Maybank IBG Research

Fig 4: Net Interest Margin (%)



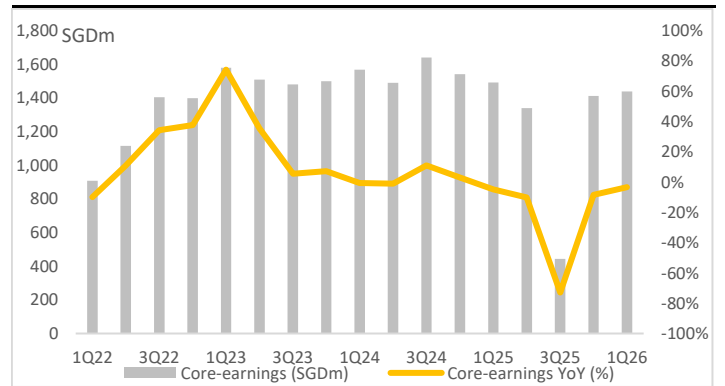
Source: Company data, Maybank IBG Research

Fig 5: Gross NPLs and provision cover (%)



Source: Maybank IBG Research

Fig 6: Core earnings YoY (%)



Source: Company data, Maybank IBG Research

Detailed Assumptions

Fig 7: Detailed assumptions

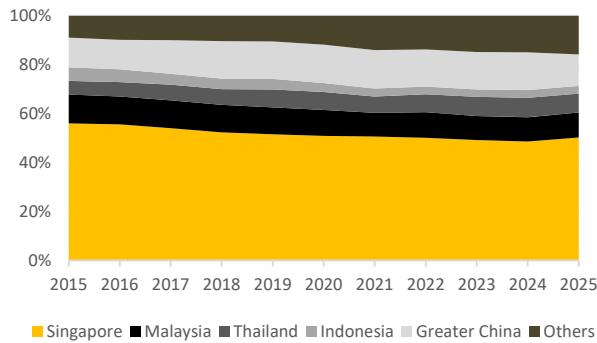
	2019	2020	2021	2022	2023	2024	2025	2026E	2027E	2028E
Balance Sheet										
Loan growth y-o-y (%)	2.7%	4.7%	10.5%	2.9%	0.5%	5.2%	4.2%	5.3%	5.8%	5.2%
Corporate Loan growth y-o-y (%)	4.0%	8.5%	15.0%	0.4%	0.2%	5.4%	4.8%	5.3%	5.8%	5.2%
Consumer Loan growth y-o-y (%)	0.4%	-1.9%	1.7%	8.1%	1.1%	4.7%	3.2%	5.3%	5.8%	5.2%
Deposit growth y-o-y (%)	6.0%	4.5%	8.6%	4.5%	4.6%	4.8%	5.4%	5.8%	5.9%	5.9%
CASA Deposit growth y-o-y (%)	8.2%	22.9%	14.3%	-11.7%	7.7%	17.0%	12.7%	8.8%	6.8%	5.9%
Cash and balances with central banks as a % of Deposits	8%	11%	10%	13%	14%	10%	8%	10%	11%	9%
Loan to Deposit Ratio (%)	86.5%	86.7%	88.1%	86.7%	83.3%	83.6%	82.7%	82.2%	82.2%	81.7%
Profit & Loss										
Net Interest Margin - Adjusted (%)	1.74%	1.53%	1.51%	1.83%	2.01%	1.94%	1.80%	1.74%	1.76%	1.80%
Net Interest income growth y-o-y (%)	5.5%	-8.0%	5.8%	30.6%	16.0%	-0.1%	-3.3%	2.7%	7.8%	9.1%
Non-interest income growth y-o-y (%)	19.7%	-9.4%	8.3%	-5.0%	31.6%	8.6%	-3.6%	6.9%	9.4%	8.0%
PPOP growth y-o-y (%)	8.7%	-10.2%	9.7%	19.4%	23.4%	1.3%	-6.4%	0.1%	8.8%	11.2%
PBT growth y-o-y (%)	7.2%	-31.6%	39.6%	22.2%	19.6%	1.7%	-22.9%	17.9%	9.4%	12.0%
Cost to Income Ratio (%)	44.6%	45.6%	44.1%	43.5%	42.1%	42.8%	44.6%	46.7%	46.5%	45.3%
Dividend Payout on total-profits (%)	50%	45%	49%	49%	50%	50%	55%	50%	50%	50%
Asset Quality										
Gross NPL (%)	1.5%	1.6%	1.6%	1.6%	1.5%	1.5%	1.5%	1.6%	1.6%	1.6%
Provision coverage (GP+SP+RLAR/NPA) (%)	91%	107%	96%	98%	101%	91%	97%	84%	82%	80%
Credit charge (Allowance for credit losses/gross loans) (%)	0.16%	0.57%	0.22%	0.19%	0.29%	0.28%	0.59%	0.29%	0.28%	0.28%
NPA growth y-o-y (%)	3.1%	7.2%	10.2%	1.0%	-3.5%	5.3%	4.4%	11.8%	4.6%	5.4%
Capital										
CET1 ratio (%)	14.3%	14.7%	13.5%	13.3%	13.4%	15.5%	15.1%	15.7%	15.7%	15.7%
Tier-1 ratio (%)	15.4%	15.8%	14.4%	14.4%	14.4%	16.6%	16.1%	16.7%	16.7%	16.8%
Total Capital ratio (%)	17.4%	18.4%	16.6%	16.7%	16.6%	18.2%	17.7%	18.4%	18.2%	18.3%

Source: Maybank IBG Research

Value Proposition

- Largest SME lender, with strong, legacy relationships, resulting in higher lending yields than peers.
- Conservative, focused on traditional, commercial banking. Headed by founding family, who have not historically made aggressive overseas or trading bets.
- Wide SE Asian regional footprint through fully-owned operations in Malaysia, Thailand, Indonesia as well as HK providing diversified earnings growth.
- Well integrated regional operation providing cross-border services to an increasingly regional client base

Loan mix by geography (%)

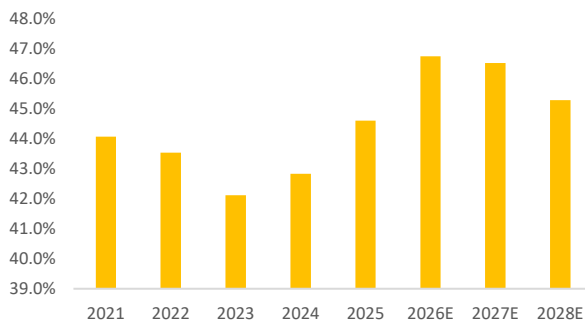


Source: Company

Financial Metrics

- NIMs should see further downside in FY26E due to higher funding costs and lower asset yields. This should drag it down further by -6bps YoY following a -14bps YoY decline in FY25
- We forecast NPLs to rise to 1.6% FY26E (vs. 1.5% FY25) given increased geopolitical uncertainty from the Middle East conflict.
- Credit charges are expected reduce to 29bps in FY26E following a 5-year peak of 59bps in FY25
- We expect ROEs to average 10.97% in 2026-28E compared to the 11% in FY21-25.

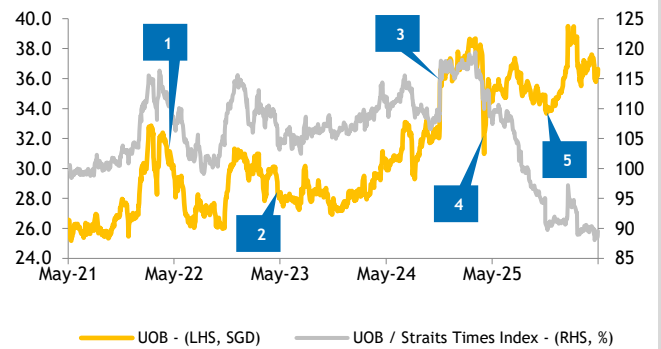
Cost to income ratio (%)



Source: Company

Price Drivers

Historical share price trend



Source: Company, Maybank IBG Research

1. Growth concerns from higher interest rates
2. Rising NIMs, flight to safety from North Asia growth concern
3. Expectations of higher-for-longer interest rates and rising Noll
4. Announcement of Liberation Day tariffs by Trump
5. Announcement of large, pre-emptive general provision to address stress in commercial real estate exposure

Swing Factors

Upside

- Improved growth trajectory for China catalysing North Asian demand and lower NPL risks
- Faster ASEAN growth from supply chain shifts
- Higher momentum in wealth management as new Private Banking platform is introduced

Downside

- Escalation of ongoing Middle East conflict and US trade war
- Further pre-emptive provisions, especially from China and North American commercial property
- FX translation downside surprises, especially from ASEAN currencies

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FYE 31 Dec	FY24A	FY25A	FY26E	FY27E	FY28E
Key Metrics					
Core P/E (x)	9.7	12.4	11.0	10.0	9.0
Core FD P/E (x)	9.7	12.4	11.0	10.0	9.0
P/BV (x)	1.2	1.1	1.1	1.1	1.0
P/NTA (x)	1.4	1.3	1.2	1.2	1.1
Net dividend yield (%)	5.0	5.9	4.6	5.0	5.6
INCOME STATEMENT (SGD m)					
Interest income	23,259.0	20,676.0	21,719.9	23,373.9	25,290.3
Interest expense	(13,585.0)	(11,321.0)	(12,108.4)	(13,010.0)	(13,987.3)
Net interest income	9,674.0	9,355.0	9,611.5	10,364.0	11,303.0
Net insurance income	0.0	0.0	0.0	0.0	0.0
Net fees and commission	2,395.0	2,569.0	2,800.2	3,136.2	3,449.9
Other income	2,225.0	1,884.0	1,959.6	2,071.9	2,175.5
Total non-interest income	4,620.0	4,453.0	4,759.8	5,208.2	5,625.4
Operating income	14,294.0	13,808.0	14,371.3	15,572.1	16,928.4
Staff costs	(3,699.0)	(3,413.0)	(3,686.0)	(3,944.1)	(4,101.8)
Other operating expenses	(2,423.0)	(2,744.0)	(3,030.1)	(3,298.8)	(3,561.5)
Operating expenses	(6,122.0)	(6,157.0)	(6,716.2)	(7,242.9)	(7,663.4)
Pre-provision profit	8,172.0	7,651.0	7,655.1	8,329.2	9,265.0
Loan impairment allowances	(926.0)	(2,042.0)	(1,033.8)	(1,080.8)	(1,138.9)
Other allowances	0.0	0.0	0.0	0.0	0.0
Associates & JV income	93.0	48.0	48.0	48.0	48.0
Pretax profit	7,151.0	5,657.0	6,669.3	7,296.4	8,174.1
Income tax	(1,092.0)	(962.0)	(1,134.2)	(1,240.8)	(1,390.0)
Minorities	(14.0)	(13.0)	(13.0)	(13.0)	(13.0)
Discontinued operations	0.0	0.0	0.0	0.0	0.0
Reported net profit	6,045.0	4,682.0	5,522.2	6,042.6	6,771.0
Core net profit	6,233.0	4,682.0	5,522.2	6,042.6	6,771.0
BALANCE SHEET (SGD m)					
Cash & deposits with banks	76,009.0	68,696.0	89,372.5	97,990.4	95,228.8
Sec. under resale agreements	0.0	0.0	0.0	0.0	0.0
Derivatives financial assets	0.0	0.0	0.0	0.0	0.0
Dealing securities	0.0	0.0	0.0	0.0	0.0
Available-for-sale securities	0.0	0.0	0.0	0.0	0.0
Investment securities	95,323.0	120,091.0	114,359.7	120,551.4	142,269.9
Loans & advances	333,930.0	347,877.0	366,552.6	388,068.3	408,468.6
Central bank deposits	0.0	0.0	0.0	0.0	0.0
Investment in associates/JVs	1,302.0	1,252.0	1,252.0	1,252.0	1,252.0
Insurance assets	0.0	0.0	0.0	0.0	0.0
Fixed assets	4,852.0	5,454.0	5,844.2	6,262.2	6,710.2
Intangible assets	4,979.0	4,953.0	4,953.0	4,953.0	4,953.0
Other assets	21,269.0	23,738.0	24,924.9	26,171.1	27,479.7
Total assets	537,664.0	572,061.0	607,258.8	645,248.5	686,362.2
Deposits from customers	403,978.0	425,938.0	450,782.4	477,269.5	505,512.4
Deposits from banks & FIs	19,735.0	28,737.0	33,047.6	38,004.7	43,705.4
Derivatives financial instruments	0.0	0.0	0.0	0.0	0.0
Subordinated debt	0.0	0.0	0.0	0.0	0.0
Other securities in issue	0.0	0.0	0.0	0.0	0.0
Other borrowings	41,367.0	44,423.0	47,704.8	51,229.0	55,013.5
Insurance liabilities	0.0	0.0	0.0	0.0	0.0
Other liabilities	22,627.0	21,470.0	21,470.0	21,470.0	21,470.0
Total liabilities	487,707.0	520,568.0	553,004.7	587,973.1	625,701.3
Share capital	7,709.0	7,600.0	7,600.0	7,600.0	7,600.0
Reserves	42,024.0	43,648.0	46,409.1	49,430.4	52,815.9
Shareholders' funds	49,733.0	51,248.0	54,009.1	57,030.4	60,415.9
Preference shares	0.0	0.0	0.0	0.0	0.0
Minority interest	224.0	245.0	245.0	245.0	245.0
Total equity	49,957.0	51,493.0	54,254.1	57,275.4	60,660.9
Total liabilities & equity	537,664.0	572,061.0	607,258.8	645,248.5	686,362.2

FYE 31 Dec	FY24A	FY25A	FY26E	FY27E	FY28E
Key Ratios					
Growth (%)					
Net interest income	(0.1)	(3.3)	2.7	7.8	9.1
Non-interest income	8.6	(3.6)	6.9	9.4	8.0
Operating expenses	4.3	0.6	9.1	7.8	5.8
Pre-provision profit	1.3	(6.4)	0.1	8.8	11.2
Core net profit	2.8	(24.9)	17.9	9.4	12.1
Gross loans	5.2	4.2	5.3	5.8	5.2
Customer deposits	4.8	5.4	5.8	5.9	5.9
Total assets	2.7	6.4	6.2	6.3	6.4
Profitability (%)					
Non-int. income/Total income	32.3	32.2	33.1	33.4	33.2
Average lending yields	4.66	3.97	3.92	3.97	4.04
Average financing yields	0.00	0.00	0.00	0.00	0.00
Average cost of funds	2.96	2.35	2.35	2.37	2.39
Net interest margin	1.94	1.80	1.74	1.76	1.80
Net income margin	43.61	33.91	38.43	38.80	40.00
Cost/income	42.8	44.6	46.7	46.5	45.3
Liquidity (%)					
Loans/customer deposits	82.7	81.7	81.3	81.3	80.8
Asset quality (%)					
Net NPL	0.4	0.3	0.5	0.5	0.5
Gross NPL	1.5	1.5	1.6	1.6	1.6
Net NPF	0.0	0.0	0.0	0.0	0.0
Gross NPF	0.0	0.0	0.0	0.0	0.0
(SP+GP)/average gross loans	0.3	0.6	0.3	0.3	0.3
Loan loss coverage	91.4	96.8	83.8	81.8	79.9
Capital adequacy (%)					
CET1	15.5	15.1	15.7	15.7	15.7
Tier 1 capital	16.6	16.1	16.7	16.7	16.8
Risk-weighted capital	18.2	17.7	18.4	18.2	18.3
Returns (%)					
ROAE	13.0	9.3	10.5	10.9	11.5
ROAA	1.2	0.8	0.9	1.0	1.0
Shareholders equity/assets	9.2	9.0	8.9	8.8	8.8

Source: Company; Maybank IBG Research

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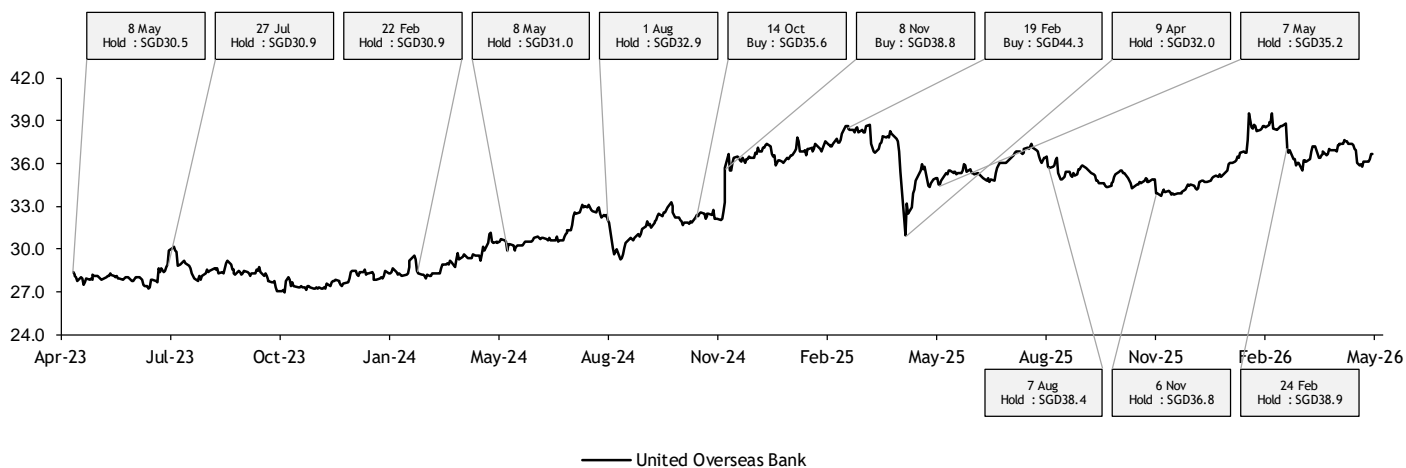
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