November 11, 2026

Internet

Singapore

Sea Ltd (SE US)

Resilient core; Investment intensity edges higher

Growth remains healthy despite modest pressures

Sea's 3Q26 performance was mixed: revenue beat Street estimates by 6%, while adj EBITDA missed by 6% amid higher Shopee reinvestment & AI-related costs. Nevertheless, revenue & adj EBITDA grew 43% & 29% YoY resp, with all three core businesses profitable. The outlook is modestly tempered by macroeconomic and FX pressures at Shopee and rising credit costs at Monee. Sea Cloud adds a new investment dimension, although its demand-led approach should limit incremental capital requirements. Near-term capex for internal needs remains an area to watch.

Sea Cloud – doesn't break the bank

Sea Cloud aims to commercialise capabilities developed across Shopee, Monee and Garena, including regional and commerce-focused models, agent orchestration and fraud detection. Management sees greater value in helping enterprises deploy models, integrate proprietary data and manage AI applications than in competing with hyperscalers. Dedicated compute capacity would be added selectively, supported by customer commitments, prepayments or partnerships. With no external contracts and the product scope still evolving, we assign no value to Sea Cloud. Meanwhile, capex rose from c.USD150m in 1Q26 to USD550m in 3Q26, while Other Services losses reached USD84m, reflecting spending on logistics, computing, model training and internal AI application development.

Shopee moderates; Monee prioritises risk-adjustment

Shopee's GMV grew 23% YoY, supported by 20% buyer growth and a 5% increase in purchase frequency. Macroeconomic softness, FX pressures and tougher comparatives should moderate growth, but instant delivery is expanding Shopee's reach into higher-frequency categories, while its long-tail assortment, seller relationships and integrated logistics remain key competitive advantages. Ad revenue rose more than 55%, although monetisation gains continue to be reinvested in pricing, fulfilment, VIP and content. We therefore expect EBITDA/GMV to improve gradually from 0.7% in FY26E to 1.0%/1.3% in FY27E/FY28E, respectively. Monee's loan book grew 60%, but higher provisions and investment in prime and off-Shopee products should keep margins range-bound. A potential listing remains 1-3 years away and is not central to our investment thesis.

FYE Dec (USD m)	FY24A	FY25A	FY26E	FY27E	FY28E
Revenue	16,820	22,938	30,606	36,636	42,996
EBITDA	1,101	2,357	2,898	3,641	4,749
Core net profit	444	1,578	1,861	2,383	3,427
Core FDEPS (cts)	72.8	242.8	286.3	366.6	527.2
Core FDEPS growth(%)	59.4	233.4	17.9	28.0	43.8
Net DPS (cts)	0.0	0.0	0.0	0.0	0.0
Core FD P/E (x)	nm	52.5	26.9	21.0	14.6
P/BV (x)	7.3	6.1	3.1	2.6	2.2
Net dividend yield (%)	0.0	0.0	0.0	0.0	0.0
ROAE (%)	5.9	15.1	13.5	14.4	17.1
ROAA (%)	2.1	6.1	5.9	6.5	8.0
EV/EBITDA (x)	57.3	30.1	13.7	9.9	6.6
Net gearing (%) (incl perps)	net cash	net cash	net cash	net cash	net cash

Hussaini Saifee
hussaini.saifee@maybank.com
(65) 6231 5837

BUY

Share Price	USD 76.97
12m Price Target	USD 126.00 (+64%)
Previous Price Target	*USD 150.00*

Company Description

Sea is an internet company that has businesses in gaming, e-commerce and digital financial services.

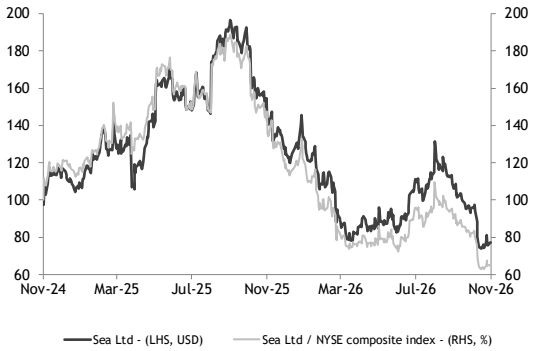
Statistics

52w high/low (USD)	147.42/73.91
3m avg turnover (USDm)	90.8
Free float (%)	98.7
Issued shares (m)	611
Market capitalisation	USD47.0B
	USD47.0B

Major shareholders:

Tencent	18.6%
Li Xiaodong	17.1%
Gang Ye	6.1%

Price Performance



	-1M	-3M	-12M
Absolute (%)	(19)	(41)	(46)
Relative to index (%)	(21)	(41)	(52)

Source: FactSet

Abbreviations
GMV – gross merchandising value
TTS – TikTok Shop

Other companies mentioned in this report
Temu owned by PDD Holdings (PDD US, CP USD82.42, not rated)

ESG@MAYBANK IBG
Tear Sheet Insert

Co. Reg No: 198700034E
MICA (P) : 099/03/2012

Maintain BUY; TP lowered to USD126

We cut our FY27–28 revenue forecasts by c.2%, adjusted EBITDA by 3–4% and NPAT by 7%. We lower our Shopee GMV forecasts by c.2% in both years and EBITDA by 1–3%, reflecting slightly softer growth and more gradual margin improvement. We reduce our Monee EBITDA forecasts by 3–8% due to higher provisions and continued ecosystem investment. We raise our Garena bookings forecasts by 4%, while the cut to its EBITDA forecasts mainly reflects the revised accounting presentation rather than weaker underlying cash generation. These changes lower our SOTP-based TP by 16% to USD126. We retain BUY as the core businesses continue to deliver profitable growth, while the recent share-price correction adequately reflects the modestly softer outlook and higher investment intensity.

Shopee: resilient growth, gradual margin progression

Shopee's growth should moderate from 3Q26 levels, reflecting softer consumption, adverse FX movements and tougher comparables. Reported GMV grew 23% YoY in 3Q26—or c.26.5% on a constant-currency basis, implying a 3–4ppt FX drag—supported by 20% growth in average monthly active buyers and a 5% increase in purchase frequency. We trim our FY26–28 GMV estimates by 1–2%, with growth expected to moderate to c.18% in FY27 and 16% in FY28. Nevertheless, Shopee continues to broaden its addressable market: instant delivery is expanding its reach into higher-frequency categories such as groceries and pharmaceuticals, while fulfilment, low-cost shipping and Shopee VIP should support engagement and order frequency.

Fig 1: Shopee 3Q26 delivery

E-commerce	1Q25	2Q25	3Q25	4Q25	1Q26	2Q26	3Q26	YoY	QoQ	MIBG 3Q26E	vs. MIBG	Street - 3Q26E	vs. Street
GAAP revenue (USD m)	3,524	3,771	4,295	4,975	5,114	5,588	6,070	41%	9%	5,867	3%	5,793	5%
Adjusted EBITDA (USD m)	264	228	186	202	223	255	269	45%	5%	276	-3%	263	2%
Gross Merchandise Value (USD m)	28,600	29,800	32,200	36,700	37,300	38,300	39,700	23.3%	4%	40,215	-1%	39,783	0%
Gross orders (m)	3,100	3,300	3,600	4,000	4,000	4,200	4,500	25.1%	7%	4,505		4,457	
Marketplace take rate (%)	12.3%	12.7%	13.3%	13.6%	13.7%	14.6%	15.3%			14.6%		14.6%	
Adj EBITDA to GMV	0.9%	0.8%	0.6%	0.6%	0.6%	0.7%	0.7%	0.02 ppt		0.7%		0.7%	

Source: Maybank IBG Research, Company, Bloomberg

Competition remains broadly stable, with management reporting no material impact from TikTok Shop's standalone app. Temu/PDD's promotional activity warrants monitoring, but Shopee's positioning as a destination for high-intent shoppers, long-tail assortment and close seller relationships provide some insulation against competitive pressures and macroeconomic weakness. Its integrated logistics, fulfilment and returns infrastructure is also difficult to replicate: fulfilled orders rose c.25% QoQ, while next-day-or-faster deliveries increased by more than 50% YoY. These capabilities should help Shopee retain value-conscious users while gradually expanding into higher-frequency and higher-value categories.

Margin improvement is likely to remain gradual. Advertising remains the clearest monetisation lever—advertising revenue grew more than 55% YoY and the ad take rate increased by over 80bps — but much of this uplift is being reinvested in pricing, logistics, fulfilment, VIP and content. Sales and marketing expenses reached 3.6% of GMV, while management has not set a firm ceiling on reinvestment. Encouragingly, fulfilment and VIP unit economics are improving, and content commerce is now positive on a variable contribution basis. We therefore forecast adjusted EBITDA/GMV to rise gradually from 0.7% in FY26E to 1.0% in FY27E and 1.3% in FY28E. We lower our Shopee EBITDA forecasts by 1–3% to USD1.1bn/1.8bn/2.9bn for FY26E/FY27E/FY28E, respectively, reflecting a more gradual flow-through of monetisation gains into reported profitability.

Fig 2: Shopee revision summary

(USD m)	New			Old			% change		
	2026E	2027E	2028E	2026E	2027E	2028E	2026F	2027F	2028F
Ecommerce									
GMV	160,017	188,717	218,446	161,288	191,781	223,853	-0.8%	-1.6%	-2.4%
Revenues	22,010	26,618	31,685	22,185	27,050	32,469	-1%	-2%	-2%
Take rate (GAAP)	13.8%	14.1%	14.5%	13.8%	14.1%	14.5%			
Adjusted EBITDA	1,062	1,833	2,894	1,068	1,861	2,974	-1%	-1%	-3%
Adj EBITDA/GMV	0.7%	1.0%	1.3%	0.7%	1.0%	1.3%			

Source: Maybank IBG Research

Monee: strong growth, but credit risk & reinvestment temper margins

Monee's growth remains healthy, although its focus is shifting from rapid loan expansion towards managing credit quality and building a broader financial-services ecosystem. Loans outstanding rose 60% YoY to USD12.6bn in 3Q26, supported by nearly 44m active credit users (+28% YoY) and higher utilisation among existing borrowers. The business is also becoming less dependent on Shopee: personal cash and off-Shopee loans accounted for around half of the loan book, while off-Shopee SPayLater more than doubled to nearly 25% of the portfolio. We retain our FY26E/FY27E/FY28E loan-book forecasts of USD13.5bn/USD16.6bn/USD19.7bn, respectively, with growth expected to moderate as Monee prioritises risk-adjusted returns.

Fig 3: Monee - 3Q26 delivery

Monee	1Q25	2Q25	3Q25	4Q25	1Q26	2Q26	3Q26	YoY	QoQ	3Q26E	vs. MIBG	Street - 3Q26E	vs. Street
Loans Principal Outstanding (USD b)	5.8	6.8	7.9	9.2	9.9	11.1	12.5	59%	13%	12.1	3%	12.0	4%
On-book	4.9	5.9	6.9	8.2	8.8	10.0	11.2	61%	12%	11.0	2%	10.9	3%
Off-book	0.9	0.9	0.9	1.0	1.1	1.1	1.3	44%	18%	1.1	15%	1.1	15%
NPL90 ratio	1.1%	1.0%	1.1%	1.1%	1.1%	1.0%	1.3%			1.0%		0.0%	
GAAP revenue (USD m)	787	883	990	1,132	1,242	1,403	1,622	64%	16%	1,485	9%	1,445	12%
Adjusted EBITDA (USD m)	241	255	258	263	275	288	298	15%	4%	302	-1%	291	2%
Margins	31%	29%	26%	23%	22%	21%	18%			20%		20%	

Source: Maybank IBG Research, Company, Bloomberg

Credit quality is the more immediate area to monitor. The 90-day NPL ratio rose to 1.3% from 1.0% in 2Q26, reflecting both a softer credit environment and shifts in the product and geographic mix. In Brazil, repayment behaviour weakened ahead of the election amid expectations of potential debt relief, compounding existing inflationary and consumption pressures. Thailand faces system-wide credit tightening, prompting Monee to tighten underwriting and slow loan growth. Conditions in Indonesia, Malaysia and the Philippines remain relatively stable, although management continues to monitor macroeconomic pressures. Short loan tenors allow Monee to reprice and adjust the portfolio relatively quickly, but further expansion among off-Shopee customers — for whom Sea has less proprietary transaction data—could make credit outcomes more cyclical.

Margin pressure is therefore likely to persist in the near term. Profitability pressure from higher provisions is being compounded by a deliberate shift towards lower-yielding prime customers, including through 0% SPayLater products, as well as investment in off-Shopee customer acquisition, offline lending, standalone ShopeePay and banking applications. These initiatives broaden Monee beyond consumer credit but weigh on near-term profitability. We cut our FY26E/FY27E/FY28E adjusted EBITDA forecasts by 3–8% to USD1.2b/USD1.5b/USD1.7b, respectively, with margins easing to around 21%, from 23% previously, while leaving revenue forecasts broadly unchanged. Absolute EBITDA should continue to grow, but the pace will depend increasingly on credit costs and the efficiency of ecosystem investment rather than loan growth alone.

Fig 4: Monee - revision summary

(USD m)	New			Old			% change		
	2026E	2027E	2028E	2026E	2027E	2028E	2026F	2027F	2028F
Monee									
Loan book	13,500	16,560	19,715	13,500	16,560	19,715	0%	0%	0%
Revenues	5,569	6,928	8,039	5,576	6,945	8,069	0%	0%	0%
Adjusted EBITDA	1,194	1,467	1,714	1,282	1,593	1,762	-7%	-8%	-3%
Margins	21.4%	21.2%	21.3%	23.0%	22.9%	21.8%			

Source: Maybank IBG Research

A potential Monee listing is a medium-term option rather than an imminent catalyst. Management has indicated a one-to-three-year timeframe, subject to market, macroeconomic and regulatory conditions. Recent credit softness and the need to establish Monee's standalone growth profile suggest little urgency to list, while its close integration with Shopee — a key source of distribution, payments and underwriting-data advantages — complicates a clean separation. A listing could eventually provide greater strategic flexibility and crystallise value, but Sea already has substantial liquidity and does not require an IPO to fund Monee or return capital to shareholders. We therefore include no near-term listing premium in our valuation.

Garena: resilient franchises, accounting change lowers EBITDA

The outlook for Garena remains broadly stable, supported by the longevity of Free Fire and Arena of Valor and its ability to sustain engagement through collaborations and regular content updates. Bookings grew 6% YoY to USD890m in 3Q26 despite a high base, helped by the return of the Naruto collaboration and continued momentum in Arena of Valor. We raise our FY26–28E bookings forecasts by 4%. In the near term, however, 4Q bookings and margins should soften QoQ due to seasonality, the strong 3Q content slate, spending on offline anniversary and esports events, and marketing for new titles such as Monster Hunter Outlanders.

Fig 5: Garena 3Q26 delivery

Garena	1Q25	2Q25	3Q25	4Q25	1Q26	2Q26	3Q26	YoY	QoQ	3Q26E	vs. MIBG	Street - 3Q26E	vs. Street
Digital Entertainment (Bookings) - USD m	775	661	841	672	931	764	890	6%	17%	820	9%	844	5%
Adjusted EBITDA (USD m)	458	368	466	364	574	430	458	-2%	7%	451	2%	465	-2%
Margins	59%	56%	55%	54%	62%	56%	51%			55%		55%	
Quarterly active users (m)	662	665	671	633	667	666	672	0%	1%	678	-1%	679	-1%
Quarterly paying users (m)	65	62	66	58	73	68	69	4%	1%	68	1%	69	-1%
Pay ratio (%)	9.8%	9.3%	9.8%	9.2%	10.9%	10.2%	10.2%			10.0%			
ARPU (USD)	12.0	10.7	12.8	11.6	12.8	11.2	13.0	2%	16%	12.1			

Source: Maybank IBG Research, Company, Bloomberg

We lower our FY26–28E adjusted EBITDA forecasts by 4–14%, primarily to reflect an accounting presentation change rather than weaker underlying cash earnings. Following an SEC review, Sea's revised adjusted EBITDA definition excludes the net change in deferred revenue and related costs. On this revised basis, 3Q26 adjusted EBITDA was USD458m; reversing this timing-related adjustment yields cash-like EBITDA of USD510m, up 9% YoY and equivalent to a healthy 57% of bookings. We forecast reported adjusted EBITDA margins of 52–53%, while Garena's underlying cash-generative profile remains stronger than the revised EBITDA presentation suggests.

Fig 6: Garena revision summary

(USD m)	New			Old			% change		
	2026E	2027E	2028E	2026E	2027E	2028E	2026F	2027F	2028F
Digital Entertainment									
Bookings	3,287	3,469	3,573	3,158	3,333	3,433	4%	4%	4%
Adjusted EBITDA	1,725	1,849	1,844	2,006	1,934	1,932	-14%	-4%	-5%
Margins	52.5%	53.3%	51.6%	63.5%	58.0%	56.3%			
Quarterly active users - m	671	702	726	671	702	726	0%	0%	0%

Source: Maybank IBG Research

Sea Cloud: commercialising an existing AI stack

The calls provided greater clarity on Sea Cloud's scope — and, equally importantly, its limitations. Sea has operated its own cloud infrastructure for more than a decade and, over the past two years, around 500 employees have rebuilt parts of this platform to support AI applications across Shopee, Monee and Garena. The resulting capabilities span infrastructure, models and applications, including Southeast Asian language and e-commerce models, agent orchestration, natural-language data queries, customer service, advertising optimisation, content generation, and fraud and credit modelling. Sea Cloud aims to commercialise this internally developed technology stack rather than build an entirely new cloud platform from scratch.

Management's proposition rests on the view that falling token costs and improving models will broaden enterprise AI adoption, but that many regional organisations lack the technical resources to implement AI securely and efficiently. Sea therefore sees a more durable opportunity beyond basic compute: helping customers deploy and operate models, integrate proprietary data, manage agents and switch between proprietary and open-source models without repeatedly rebuilding their systems. Its differentiation would come from having operated these capabilities at scale under commercial pressure — and, in Monee's case, within a regulated environment. This suggests a targeted enterprise AI platform focused on managed AI software and implementation, rather than a direct attempt to replicate hyperscale cloud providers.

The commercial model nevertheless remains exploratory. Sea has yet to secure an external enterprise contract, and management acknowledged that its target customer base, product priorities and optimal business model have yet to be defined. Sea Cloud is a serious long-term initiative that management hopes will become a permanent fourth business, but its eventual scope and financial contribution remain uncertain. We therefore see little basis at this stage to forecast meaningful external revenue or assign it a separate valuation. Early customer wins—and evidence that internally developed solutions can be standardised rather than requiring bespoke implementation—will be the key milestones to monitor.

The most reassuring clarification concerns incremental capital requirements. Management does not intend to build substantial physical capacity ahead of demand. Sea Cloud will initially operate as a "frugal start-up", with infrastructure commitments assessed on a customer-by-customer basis. Where dedicated compute is required, Sea expects firm customer commitments and attractive returns, and may use customer prepayments or infrastructure partners to fund capacity. Management's focus is on software and customer relationships rather than ownership of data centres or GPUs. Sea could still build specific infrastructure to meet internal needs, including Monee's data-residency requirements, but this is separate from the commercial Sea Cloud strategy.

This distinction is important because Sea's internal investment is already rising. Quarterly capex increased from c.USD150m in 1Q26 to USD350m in 2Q26 and USD550m in 3Q26, driven by logistics and fulfilment, servers and computing resources, internal AI development and hardware-price inflation. Management expects this upward trend to continue. Other Services losses also widened to USD84m in 3Q26, largely reflecting model pre-training and post-training, alongside AI application experiments not attributable to the three existing businesses. Much of this spending would occur regardless of whether Sea Cloud attracts external customers, as Sea continues to deploy AI internally.

We therefore do not view Sea Cloud itself as the start of an open-ended, hyperscaler-style investment cycle. Incremental commercial investment should remain relatively limited until demand is established, while external customers could eventually improve returns by spreading Sea's existing fixed technology costs across a broader revenue base. The nearer-term issue is the pace of Sea's broader internal AI and infrastructure spending and the returns it generates. The balance sheet provides ample funding capacity, but capex is likely to remain elevated before Sea Cloud makes a meaningful revenue contribution. Clearer disclosure distinguishing internal AI spending, logistics infrastructure and customer-backed Sea Cloud investment would help investors assess free-cash-flow conversion and reduce uncertainty around the initiative.

Lowering TP. Maintain BUY

We trim FY27–28E revenue by 2% and adjusted EBITDA by 3–4%, mainly reflecting a softer growth outlook for Shopee and lower Monee margins. We reduce our Shopee GMV forecasts by c.2%, while its margin expansion is now more gradual as advertising gains continue to be reinvested. Monee revenue is broadly unchanged, but EBITDA falls 3–8% due to higher provisions and investment in prime, off-Shopee and standalone financial products. Garena bookings rise 4%, while the EBITDA reduction largely reflects the revised accounting presentation. As a result, FY27–28E NPAT falls by 7%.

We trim our SoTP-based TP by 16%. In addition to our lower estimates, the cut also reflects higher capex and lower valuation multiples for the e-commerce and Monee businesses, in line with the recent correction in peer multiples.

We retain BUY as the earnings softness appears more than reflected in the recent share-price correction. Shopee continues to gain users, broaden its addressable categories and improve profitability, while Monee's growth and credit quality remain manageable despite emerging macro pressure. Sea Cloud adds uncertainty but does not currently imply a hyperscaler-style capex cycle: management intends to commercialise its existing AI capabilities through a customer-backed, relatively capital-light model. Internal AI and infrastructure spending will remain elevated, but Sea's strong balance sheet and cash generation provide sufficient capacity to fund these investments.

Fig 7: Our revised earnings summary for Sea

(USD m)	New			Old			% change		
	2026E	2027E	2028E	2026E	2027E	2028E	2026E	2027E	2028E
Revenues	30,606	36,636	42,996	30,588	37,196	43,936	0.1%	-1.5%	-2.1%
Adj EBITDA	3,966	4,872	5,956	4,149	5,030	6,188	-4.4%	-3.1%	-3.7%
Adj EBITDA margins	13.0%	13.3%	13.9%	13.6%	13.5%	14.1%			
NPAT	**1,861**	**2,383**	**3,427**	**1,835**	**2,563**	**3,691**	**1.4%**	**-7.0%**	**-7.2%**
TP		**126.0**			**150.0**			**-16%**	

Source: Maybank IBG Research

Fig 8: Sea SoTP

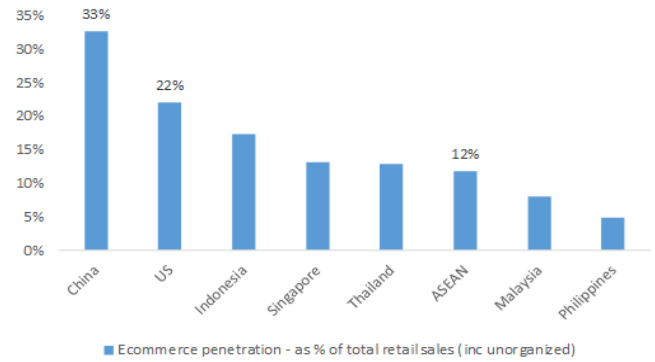
Business		Multiple
Ecommerce	**EV/Sales**	**Comments**
EV/Sales		
Target EV/Sales - FY27	2.0x	In line with MELI
Value of business (USD m)	**38,026**	
DCF		
WACC, LTG	10.0%, 4.0%	
Value of business (USD m)	**40,207**	
Digital Entertainment	**EV/EBITDA**	
EV/EBITDA		
Target EV/EBITDA - FY27	6.0x	Inline with Krafton
Value of business (USD m)	**10,347**	
DCF		
WACC, LTG	10.0%, 1.0%	
Value of business (USD m)	**11,648**	
Digital financial services	**EV/Sales**	
Target EV/EBITDA	12.0x	Target EV/EBITDA of peers like Sofi
FY27E EBITDA	1,467	technologies, Nu holdings, Bajaj
Value of business (USD m)	**17,603**	Finservices and Affirm
DCF		
WACC, LTG	10.0%, 5.0%	
Value of business (USD m)	**15,495**	
Net cash (USD m)	10,075	9MFY26 balance sheet. Includes investments
Equity value (USD m)	76,738	
Number of shares (m)	609	
Value per share (USD)	**126.0**	

Source: Maybank IBG Research

Value Proposition

- Sea Ltd is a Singapore-founded internet company with businesses in digital entertainment, e-commerce, and digital financial services. It has dominant e-commerce market share in ASEAN and Taiwan.
- We estimate ASEAN GMV to grow at a 19% CAGR over 2030E.
- Own logistics & strong balance sheet remains key competitive moat. Risk of TikTok disruption is abating while cross-border platforms have unfavourable unit economics in ASEAN.
- Although Sea's gaming business is highly dependent on Free Fire, we see it is a defensive franchise with its position in less crowded and budget conscious EM markets.

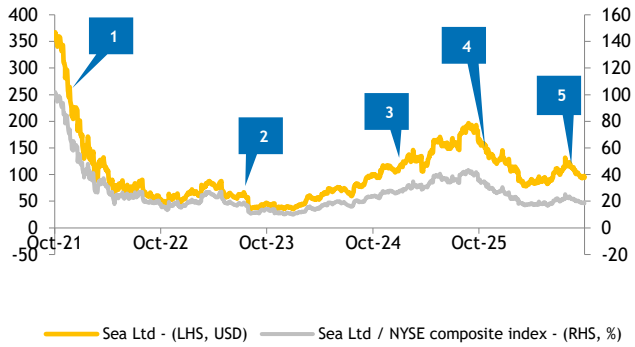
Shopee is exposed to fast-growing ASEAN e-commerce GMV



Source: Euromonitor

Price Drivers

Historical share price trend



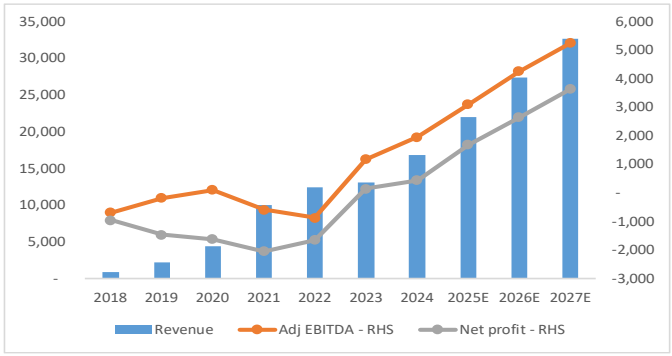
Source: Company, Maybank IBG Research

1. Sell-off due to broader market weakness linked to post Covid normalization amid hawkish Fed outlook.
2. Sell-off due to concerns of normalising growth for Garena Free Fire, as well as Shopee margins turning negative amidst elevated Live commerce spending.
3. Better than expected 3Q24 results helped by improvement across the segments.
4. Margin concerns linked to higher fulfilment, logistics and VIP program spending.
5. Concerns of AI spending.

Financial Metrics

- We forecast FY24-27E revenue CAGR of 25%, driven by all the three business segments.
- Adjusted EBITDA is expected to grow at a 42% CAGR, helped by e-commerce business and digital financial services.
- Cash balance as of 2Q25 stood at USD10.6b.

Revenue, EBITDA and net profit projections (USD m)



Source: MIBG, Company

Swing Factors

Upside

- Stronger-than-expected user growth (across all businesses).
- Share buybacks.
- Seller take rate increases and ad penetration leading to better than expected margins improvements.

Downside

- Weaker-than-expected consumer spending in the region amid macro uncertainties hurting Shopee's GMV growth.
- Slowing user growth metrics, especially if this is due to increasing competition across SE's offerings.
- Higher-than-expected credit costs for SeaMoney due to a slowdown in economic growth.
- New entrants which could intensify competition in the Southeast Asia e-commerce industry.

hussaini.saifee@maybank.com

ESG@MAYBANK IBG

hussaini.saifee@maybank.com

Risk Rating & Score[1]	na
Score Momentum[2]	na
Last Updated	na
Controversy Score[3]	na

Business Model & Industry Issues

- As an internet business, we believe social issues is the most relevant, followed by governance and then environmental.
- In the e-commerce business, driving social good (e.g. providing and teaching merchants how to use services) is integral to sustainably grow the platform and to retain merchants while monetising them. For instance, in Indonesia, 57% of MSMEs reported that they generated higher profits on Shopee than on other marketplaces.
- We believe the key issues for Garena are: i) addiction; and ii) compliance to local laws. For instance, Bangladesh is reportedly trying to ban Free Fire (alongside other addictive apps like PUBG and Tik Tok). Garena's response to appease authorities is important.
- The financial sector is also a highly regulated one. In our view SeaMoney's growth will be in part influenced by not just adherence to local laws, but how SeaMoney advances government agendas (e.g. facilitate roll-out of financial assistance in Malaysia and regulatory support for digital banking initiatives in ASEAN).
- Data security is also a critical ESG factor. SE has employed various security measures to ensure this. (e.g. encryption of sensitive data, monitoring for unauthorized access etc).

Material E issues

- Aside from the increased use of packaging materials associated with e-commerce as compared to traditional commerce, we do not see much environmental issues as the remaining businesses are digital based (i.e. gaming and digital financial services).
- We believe carbon emissions from running the computer servers that SE uses is also a key environmental footprint, although not much has been discussed in SE's sustainability report pertaining to environmental factors.

Material S issues

- Of Sea's >30,000 global workforce, 46% are females. Furthermore, 46% of the middle to senior management positions are held by females. Sea also boasts a diverse culture of over 50 different nationalities in its company.
- Sea strongly believes in hiring and grooming local talent, and is one of the largest employers of fresh graduates across Southeast Asia.
- During the pandemic, Shopee provided financial support and relief to SMEs by easing operational costs and attracting new customers. Shopee also provided the SMEs with online courses to help them to scale their business in the long run. Furthermore, Sea committed more than USD35m worth of Covid-19 Seller Support Packages across its markets, and provided donations of more than USD510,000.

Key G metrics and issues

- The board has 6 members, 3 of which are non-executive.
- From a data-security standpoint, Sea is committed to ensuring that the processing of personal data of consumers, employers and other stakeholders are carried out lawfully. Sea states that it uses its data collected to improve products to better serve its communities.
- Given a large part of Sea's competitive advantage is derived from the network effects from its large user base across multiple markets, compliance with laws is of utmost importance.

[1]***Risk Rating & Score*** - derived by Sustainalytics and assesses the company's exposure to unmanaged ESG risks. Scores range between 0 - 50 in order of increasing severity with low/high scores & ratings representing negligible/significant risk to the company's enterprise value, respectively, from ESG-driven financial impacts. [2]***Score Momentum*** - indicates changes to the company's score since the last update – a **negative** integer indicates a company's improving risk score; a **positive** integer indicates a deterioration. [3]***Controversy Score*** - reported periodically by Sustainalytics in the event of material ESG-related incident(s), with the impact severity scores of these events ranging from Category 0-5 (0 - no reports; 1 - negligible risks; ...; 5 - poses serious risks & indicative of potential structural deficiencies at the company).

FYE 31 Dec	FY24A	FY25A	FY26E	FY27E	FY28E
Key Metrics					
P/E (reported) (x)	100.1	55.1	25.0	19.8	13.9
Core P/E (x)	144.4	47.6	25.0	19.8	13.9
Core FD P/E (x)	nm	52.5	26.9	21.0	14.6
P/BV (x)	7.3	6.1	3.1	2.6	2.2
P/NTA (x)	7.2	6.1	3.1	2.6	2.2
Net dividend yield (%)	0.0	0.0	0.0	0.0	0.0
FCF yield (%)	4.3	6.0	6.6	8.6	11.5
EV/EBITDA (x)	57.3	30.1	13.7	9.9	6.6
EV/EBIT (x)	95.3	35.8	16.1	11.6	7.5
INCOME STATEMENT (USD m)					
Revenue	16,819.9	22,938.5	30,606.2	36,635.9	42,996.2
EBITDA	1,101.4	2,357.5	2,897.8	3,640.8	4,748.7
Depreciation	(439.3)	(372.2)	(448.1)	(523.2)	(567.9)
Amortisation	0.0	0.0	0.0	0.0	0.0
EBIT	662.2	1,985.3	2,449.7	3,117.6	4,180.8
Net interest income /(exp)	327.5	297.5	297.5	307.4	317.6
Associates & JV	(9.8)	(18.9)	(18.9)	(18.9)	(18.9)
Exceptionals	0.0	0.0	0.0	0.0	0.0
Other pretax income	(210.8)	(1.9)	0.0	0.0	0.0
Pretax profit	769.0	2,262.0	2,728.3	3,406.1	4,479.5
Income tax	(321.2)	(651.1)	(834.4)	(990.7)	(1,020.3)
Minorities	(3.5)	(32.7)	(32.7)	(32.7)	(32.7)
Discontinued operations	0.0	0.0	0.0	0.0	0.0
Reported net profit	444.3	1,578.1	1,861.2	2,382.6	3,426.5
Core net profit	444.3	1,578.1	1,861.2	2,382.6	3,426.5
BALANCE SHEET (USD m)					
Cash & Short Term Investments	4,060.3	6,375.7	9,430.7	13,445.5	18,911.4
Accounts receivable	306.7	378.0	503.1	602.2	706.8
Inventory	143.2	222.6	242.4	292.3	338.3
Property, Plant & Equip (net)	1,097.7	1,306.8	2,324.7	3,187.0	4,027.5
Intangible assets	27.3	12.2	27.2	42.2	57.2
Investment in Associates & JVs	0.0	0.0	0.0	0.0	0.0
Other assets	16,990.2	21,075.7	21,369.1	21,720.0	22,085.4
Total assets	**22,625.5**	**29,371.0**	**33,897.2**	**39,289.1**	**46,126.5**
ST interest bearing debt	130.6	283.2	283.2	283.2	283.2
Accounts payable	350.0	467.8	402.8	480.0	555.3
LT interest bearing debt	1,728.3	510.4	510.4	510.4	510.4
Other liabilities	11,939.0	15,461.0	17,546.0	19,832.0	22,511.0
Total Liabilities	**14,147.9**	**16,722.7**	**18,742.7**	**21,105.3**	**23,860.3**
Shareholders Equity	8,372.3	12,526.5	14,999.9	17,996.5	22,046.1
Minority Interest	105.2	121.8	154.6	187.3	220.1
Total shareholder equity	**8,477.6**	**12,648.3**	**15,154.4**	**18,183.8**	**22,266.2**
Total liabilities and equity	**22,625.5**	**29,371.0**	**33,897.2**	**39,289.1**	**46,126.5**
CASH FLOW (USD m)					
Pretax profit	769.0	2,262.0	2,728.3	3,406.1	4,479.5
Depreciation & amortisation	439.3	372.2	448.1	523.2	567.9
Adj net interest (income)/exp	0.0	0.0	0.0	0.0	0.0
Change in working capital	235.3	(1,123.0)	1,562.9	1,843.8	2,220.2
Cash taxes paid	0.0	0.0	0.0	0.0	0.0
Other operating cash flow	1,833.9	3,513.4	(203.3)	(357.8)	(378.3)
Cash flow from operations	3,277.4	5,024.5	4,536.0	5,415.3	6,889.3
Capex	(504.6)	(514.0)	(1,451.0)	(1,370.5)	(1,393.4)
Free cash flow	2,772.8	4,510.5	3,085.0	4,044.8	5,495.9
Dividends paid	0.0	0.0	0.0	0.0	0.0
Equity raised / (purchased)	0.0	0.0	0.0	0.0	0.0
Change in Debt	114.1	413.5	0.0	0.0	0.0
Other invest/financing cash flow	(3,729.5)	(3,317.2)	(2,957.7)	(110.5)	(7.1)
Effect of exch rate changes	0.0	0.0	0.0	0.0	0.0
Net cash flow	(842.5)	1,606.9	127.3	3,934.3	5,488.8

FYE 31 Dec	FY24A	FY25A	FY26E	FY27E	FY28E
Key Ratios					
Growth ratios (%)					
Revenue growth	28.8	36.4	33.4	19.7	17.4
EBITDA growth	40.6	114.0	22.9	25.6	30.4
EBIT growth	93.2	199.8	23.4	27.3	34.1
Pretax growth	41.6	194.1	20.6	24.8	31.5
Reported net profit growth	65.4	255.2	17.9	28.0	43.8
Core net profit growth	65.4	255.2	17.9	28.0	43.8
Profitability ratios (%)					
EBITDA margin	6.5	10.3	9.5	9.9	11.0
EBIT margin	3.9	8.7	8.0	8.5	9.7
Pretax profit margin	4.6	9.9	8.9	9.3	10.4
Payout ratio	0.0	0.0	0.0	0.0	0.0
DuPont analysis					
Net profit margin (%)	2.6	6.9	6.1	6.5	8.0
Revenue/Assets (x)	0.7	0.8	0.9	0.9	0.9
Assets/Equity (x)	2.7	2.3	2.3	2.2	2.1
ROAE (%)	5.9	15.1	13.5	14.4	17.1
ROAA (%)	2.1	6.1	5.9	6.5	8.0
Liquidity & Efficiency					
Cash conversion cycle	(1.8)	(1.0)	1.0	2.4	2.4
Days receivable outstanding	6.1	5.4	5.2	5.4	5.5
Days inventory outstanding	5.0	5.2	4.8	4.7	4.8
Days payables outstanding	13.0	11.6	9.1	7.8	7.9
Dividend cover (x)	nm	nm	nm	nm	nm
Current ratio (x)	1.5	1.6	1.6	1.6	1.7
Leverage & Expense Analysis					
Asset/Liability (x)	1.6	1.8	1.8	1.9	1.9
Net gearing (%) (incl perps)	net cash	net cash	net cash	net cash	net cash
Net gearing (%) (excl. perps)	net cash	net cash	net cash	net cash	net cash
Net interest cover (x)	na	na	na	na	na
Debt/EBITDA (x)	1.7	0.3	0.3	0.2	0.2
Capex/revenue (%)	3.0	2.2	4.7	3.7	3.2
Net debt/ (net cash)	(2,201.5)	(5,582.1)	(8,637.1)	(12,651.9)	(18,117.8)

Source: Company; Maybank IBG Research

Research Offices

ECONOMICS

Suhaimi ILIAS
Chief Economist
Malaysia | Philippines | Global
(603) 2297 8682
suhaimi_ilias@maybank-ib.com

CHUA Hak Bin
Regional Thematic Macroeconomist
(65) 6231 5830
chuahb@maybank.com

Erica TAY
China | Thailand
(65) 6231 5844
erica.tay@maybank.com

Brian LEE Shun Rong
Indonesia | Singapore | Vietnam
(65) 6231 5846
brian.lee1@maybank.com

Azril ROSLI
Malaysia | Philippines | Global
(603) 2082 6818
azril.rosli@maybank-ib.com

Fatin Nabila MOHD ZAINI
Malaysia Thematic Research
(603) 2297 8685
fatinnabila.mohdzaini@maybank-ib.com

Luong Thu Huong
(65) 6231 8467
hana.thuhuong@maybank.com

FX

Saktiandi SUPAAT
Head of FX Research
(65) 6320 1379
saktiandi@maybank.com

Fiona LIM
(65) 6320 1374
fionalim@maybank.com

Alan LAU, CFA
(65) 6320 1378
alanlau@maybank.com

Shaun LIM
(65) 6320 1371
shaunlim@maybank.com

STRATEGY

Anand PATHMAKANTHAN
ASEAN
(603) 2297 8783
anand.pathmakanthan@maybank-ib.com

FIXED INCOME

Winson PHOON, FCA
Head of Fixed Income
(65) 6231 5831
winsonphoon@maybank.com

SE THO Mun Yi, CFA
(603) 2630 2541
munyi.st@maybank-ib.com

Erine YU
(603) 2074 7606
erine.yu@maybank.com

PORTFOLIO STRATEGY

ONG Seng Yeow
(65) 6231 5839
ongsengyeow@maybank.com

Sean LIM
(603) 2297 8888
lim.tzekhang@maybank.com

Benjamin HO
(852) 2268 0641
benjaminhoyin.ho@maybank.com

MIBG SUSTAINABILITY RESEARCH

Jigar SHAH
Head of Sustainability Research
(91) 22 4223 2632
jigars@maybank.com

Neerav DALAL
(91) 22 4223 2606
neerav@maybank.com

REGIONAL EQUITIES

Anand PATHMAKANTHAN
Head of Regional Equity Research
(603) 2297 8783
anand.pathmakanthan@maybank-ib.com

MALAYSIA

LIM Sue Lin, *Head of Research*
(603) 2297 8612
suelin.lim@maybank-ib.com
• Equity Strategy

Desmond CH'NG, BFP, FCA
(603) 2297 8680
desmond.chng@maybank-ib.com
• Banking & Finance • Insurance

ONG Chee Ting, CA
(603) 2297 8678
ct.ong@maybank-ib.com
• Plantations - Regional

YIN Shao Yang, CPA
(603) 2297 8916
samuel.y@maybank-ib.com
• Gaming – Regional • Construction
• Aviation • Non-Bank Financials

TAN Chi Wei, CFA
(603) 2297 8690
chiwei.t@maybank-ib.com
• Utilities • Telcos

WONG Wei Sum, CFA
(603) 2297 8679
weisum@maybank-ib.com
• Property • Glove

Jade TAM
(603) 2297 8687
jade.tam@maybank-ib.com
• Consumer Staples & Discretionary

Nur Farah SYIFAA
(603) 2297 8675
nurfarahsyifaa.mohamadfuad@maybank-ib.com
• REITs

LOH Yan Jin
(603) 2297 8687
lohyanjin.loh@maybank-ib.com
• Ports • Automotive

Nur Natasha ARIZA
(603) 2297 8691
natashaariza.aizarizal@maybank-ib.com
• Healthcare • Media

Lucas SIM
(603) 2082 6824
lucas.sim@maybank-ib.com
• Technology (EMS)

THONG Kei Jun
(603) 2297 8677
keijun.thong@maybank-ib.com
• Renewable Energy

Justin YEOH
(603) 2082 8676
justin.yeoh@maybank-ib.com
• Technology (Software)

TEE Sze Chiah *Head of Retail Research*
(603) 2082 6858
szechiah.t@maybank-ib.com
• Retail Research

Aseela ZAHARI
(603) 2082 8767
aseela.za@maybank-ib.com
• Retail Research

Amirul RUSYDY, CMT
(603) 2297 8694
rusydy.azizi@maybank.com
• Chartist

SINGAPORE

Thilan WICKRAMASINGHE *Head of Research*
(65) 6231 5840
thilanw@maybank.com
• Strategy • Consumer
• Banking & Finance - Regional

Eric ONG
(65) 6231 5849
ericong@maybank.com
• Healthcare • Transport • SMIDs

Jarick SEET
(65) 6231 5848
jarick.seet@maybank.com
• Technology • SMIDs

Krishna GUHA
(65) 6231 5842
krishna.guha@maybank.com
• REITs • Industrials

Hussaini SAIFEE
(65) 6231 5837
hussaini.saifee@maybank.com
• Telcos • Internet • Consumer

TOH Xuan Hao
(65) 6231 5820
xuanhao.toh@maybank.com
• Financials • SMIDs

LIU Miaomiao
(65) 6231 5845
miaomiao.liu@maybank.com
• REITs

PHILIPPINES

Daphne SZE
(63) 2 5322 5008
daphne.sze@maybank.com
• Consumer

Raffy MENDOZA
(63) 2 5322 5010
joserafael.mendoza@maybank.com
• Property • REITs • Gaming

Germaine GUINTO
(63) 2 5322 5006
germaine.guinto@maybank.com
• Utilities

Ronalyn Joyce LALIMO
(63) 2 5322 5009
rona.lalimo@maybank.com
• Industrials • Tourism

VIETNAM

Quan Trong Thanh *Head of Research*
(84 28) 44 555 888 ext 8184
thanh.quan@maybank.com
• Strategy • Banks

Hoang Huy, CFA
(84 28) 44 555 888 ext 8181
hoanghuy@maybank.com
• Strategy • Technology

Le Nguyen Nhat Chuyen
(84 28) 44 555 888 ext 8082
chuyen.le@maybank.com
• Oil & Gas • Logistics

Nguyen Thi Sony Tra Mi
(84 28) 44 555 888 ext 8084
trami.nguyen@maybank.com
• Consumer Discretionary

Tran Thi Thanh Nhan
(84 28) 44 555 888 ext 8088
nhan.tran@maybank.com
• Consumer Staples

Nguyen Le Tuan Loi
(84 28) 44 555 888 ext 8182
loi.nguyen@maybank.com
• Property

Nguyen Thanh Hai
(84 28) 44 555 888 ext 8081
thanhhai.nguyen@maybank.com
• Industrials

Vu Viet Linh
(84 28) 44 555 888 ext 8201
vietlinh.vu@maybank.com
• Strategy

Nguyen Thanh Lam
(84 28) 44 555 888 ext 8086
thanhlam.nguyen@maybank.com
• Retail Research

INDONESIA

Jeffrosenberg CHENLIM *Head of Research*
(62) 21 8066 8680
jeffrosenberg.lim@maybank.com
• Strategy • Banking & Finance • Property

Willy GOUTAMA
(62) 21 8066 8688
willy.goutama@maybank.com
• Consumer

Etta Rusdiana PUTRA
(62) 21 8066 8683
etta.putra@maybank.com
• Telcos • Internet • Construction

Paulina MARGARETA
(62) 21 8066 8690
paulina.tjoa@maybank.com
• Autos • Healthcare

Hasan BARAKWAN
(62) 21 8066 2694
hasan.barakwan@maybank.com
• Metals & Mining • Oil & Gas

Faiq ASAD
(62) 21 8066 8692
faiq.asad1@maybank.com
• Banking & Finance

Kevin HALIM
(62) 21 8066 2687
kevin.halim@maybank.com
• Property • Cement

Jennifer HENRY
(62) 21 8066 8689
jennifer.henry@maybank.com
• Consumer

Satriawan HARYONO, CEWA, CTA
(62) 21 8066 8682
satriawan@maybank.com
• Chartist

THAILAND

Chak REUNGSINPINYA *Head of Research*
(66) 2658 5000 ext 1399
chak.reungsinpinya@maybank.com
• Strategy • Energy

Jesada TECHAHUSDIN, CFA
(66) 2658 5000 ext 1395
jesada.t@maybank.com
• Banking & Finance

Wasu MATTANAPOTCHANART
(66) 2658 5000 ext 1392
wasu.m@maybank.com
• Telcos • Technology (Software) • REITs
• Property • Consumer Discretionary

Suttatip PEERASUB
(66) 2658 5000 ext 1430
suttatip.p@maybank.com
• Consumer Staples & Discretionary

Natchaphon RODJANAROWAN
(66) 2658 5000 ext 1393
natchaphon.rodjanarowan@maybank.com
• Utilities • Property

Boonyakorn AMORNSANK
(66) 2658 5000 ext 1394
boonyakorn.amornsank@maybank.com
• Services (Hotels, Transport)

Nontapat SAHAKITPINYO
(66) 2658 5000 ext 2352
nontapat.sahakitpinyo@maybank.com
• Healthcare • Construction • Insurance
• Industrial Estate

Yugi TAKESHIMA
(66) 2658 5000 ext 1530
yugi.takeshima@maybank.com
• Technology (EMS & Semicon) • Automotive
• Industrials

Tanida JIRAPORNKASEMSUK
(66) 2658 5000 ext 1396
tanida.jirapornkasemsuk@maybank.com
• Food & Beverage

Aomsub NGOWSIRI
(66) 2658 5000 ext 2518
aomsub.ngowsiri@maybank.com
• Industrials

APPENDIX I: TERMS FOR PROVISION OF REPORT, DISCLAIMERS AND DISCLOSURES

DISCLAIMERS

This research report is prepared for general circulation and for information purposes only and under no circumstances should it be considered or intended as an offer to sell or a solicitation of an offer to buy the securities referred to herein. Investors should note that values of such securities, if any, may fluctuate and that each security's price or value may rise or fall. Opinions or recommendations contained herein are in form of technical ratings and fundamental ratings. Technical ratings may differ from fundamental ratings as technical valuations apply different methodologies and are purely based on price and volume-related information extracted from the relevant jurisdiction's stock exchange in the equity analysis. Accordingly, investors' returns may be less than the original sum invested. Past performance is not necessarily a guide to future performance. This report is not intended to provide personal investment advice and does not take into account the specific investment objectives, the financial situation and the particular needs of persons who may receive or read this report. Investors should therefore seek financial, legal and other advice regarding the appropriateness of investing in any securities or the investment strategies discussed or recommended in this report.

The information contained herein has been obtained from sources believed to be reliable but such sources have not been independently verified by Maybank Investment Bank Berhad, its subsidiary and affiliates (collectively, "Maybank IBG") and consequently no representation is made as to the accuracy or completeness of this report by Maybank IBG and it should not be relied upon as such. Accordingly, Maybank IBG and its officers, directors, associates, connected parties and/or employees (collectively, "Representatives") shall not be liable for any direct, indirect or consequential losses or damages that may arise from the use or reliance of this report. Any information, opinions or recommendations contained herein are subject to change at any time, without prior notice.

This report may contain forward looking statements which are often but not always identified by the use of words such as "anticipate", "believe", "estimate", "intend", "plan", "expect", "forecast", "predict" and "project" and statements that an event or result "may", "will", "can", "should", "could" or "might" occur or be achieved and other similar expressions. Such forward looking statements are based on assumptions made and information currently available to us and are subject to certain risks and uncertainties that could cause the actual results to differ materially from those expressed in any forward looking statements. Readers are cautioned not to place undue relevance on these forward-looking statements. Maybank IBG expressly disclaims any obligation to update or revise any such forward looking statements to reflect new information, events or circumstances after the date of this publication or to reflect the occurrence of unanticipated events.

Maybank IBG and its officers, directors and employees, including persons involved in the preparation or issuance of this report, may, to the extent permitted by law, from time to time participate or invest in financing transactions with the issuer(s) of the securities mentioned in this report, perform services for or solicit business from such issuers, and/or have a position or holding, or other material interest, or effect transactions, in such securities or options thereon, or other investments related thereto. In addition, it may make markets in the securities mentioned in the material presented in this report. One or more directors, officers and/or employees of Maybank IBG may be a director of the issuers of the securities mentioned in this report to the extent permitted by law.

This report is prepared for the use of Maybank IBG's clients and may not be reproduced, altered in any way, transmitted to, copied or distributed to any other party in whole or in part in any form or manner without the prior express written consent of Maybank IBG and Maybank IBG and its Representatives accepts no liability whatsoever for the actions of third parties in this respect.

This report is not directed to or intended for distribution to or use by any person or entity who is a citizen or resident of or located in any locality, state, country or other jurisdiction where such distribution, publication, availability or use would be contrary to law or regulation. This report is for distribution only under such circumstances as may be permitted by applicable law. The securities described herein may not be eligible for sale in all jurisdictions or to certain categories of investors. Without prejudice to the foregoing, the reader is to note that additional disclaimers, warnings or qualifications may apply based on geographical location of the person or entity receiving this report.

Malaysia

Opinions or recommendations contained herein are in the form of technical ratings and fundamental ratings. Technical ratings may differ from fundamental ratings as technical valuations apply different methodologies and are purely based on price and volume-related information extracted from Bursa Malaysia Securities Berhad in the equity analysis.

Singapore

This report has been produced as of the date hereof and the information herein may be subject to change. Maybank Research Pte. Ltd. ("MRPL") in Singapore has no obligation to update such information for any recipient. For distribution in Singapore, recipients of this report are to contact MRPL in Singapore in respect of any matters arising from, or in connection with, this report. If the recipient of this report is not an accredited investor, expert investor or institutional investor (as defined under Section 4A of the Singapore Securities and Futures Act 2001), MRPL shall be legally liable for the contents of this report.

Thailand

Except as specifically permitted, no part of this presentation may be reproduced or distributed in any manner without the prior written permission of Maybank Securities (Thailand) Public Company Limited. Maybank Securities (Thailand) Public Company Limited ("MST") accepts no liability whatsoever for the actions of third parties in this respect.

If you are an authorised recipient, you hereby tacitly acknowledge that the research reports from MST Research are first produced in Thai and there is a time lag in the release of the translated English version.

The disclosure of the survey result of the Thai Institute of Directors Association ("IOD") regarding corporate governance is made pursuant to the policy of the Office of the Securities and Exchange Commission. The survey of the IOD is based on the information of a company listed on the Stock Exchange of Thailand and the market for Alternative Investment disclosed to the public and able to be accessed by a general public investor. The result, therefore, is from the perspective of a third party. It is not an evaluation of operation and is not based on inside information. The survey result is as of the date appearing in the Corporate Governance Report of Thai Listed Companies. As a result, the survey may be changed after that date. MST does not confirm nor certify the accuracy of such survey result.

The disclosure of the Anti-Corruption Progress Indicators of a listed company on the Stock Exchange of Thailand, which is assessed by Thaipat Institute, is made in order to comply with the policy and sustainable development plan for the listed companies of the Office of the Securities and Exchange Commission. Thaipat Institute made this assessment based on the information received from the listed company, as stipulated in the form for the assessment of Anti-corruption which refers to the Annual Registration Statement (Form 56-1), Annual Report (Form 56-2), or other relevant documents or reports of such listed company. The assessment result is therefore made from the perspective of Thaipat Institute that is a third party. It is not an assessment of operation and is not based on any inside information. Since this assessment is only the assessment result as of the date appearing in the assessment result, it may be changed after that date or when there is any change to the relevant information. Nevertheless, MST does not confirm, verify, or certify the accuracy and completeness of the assessment result.

US

This third-party research report is distributed in the United States ("US") to Major US Institutional Investors (as defined in Rule 15a-6 under the Securities Exchange Act of 1934, as amended) only by Wedbush Securities Inc. ("Wedbush"), a broker-dealer registered in the US (registered under Section 15 of the Securities Exchange Act of 1934, as amended). All responsibility for the distribution of this report by Wedbush in the US shall be borne by Wedbush. This report is not directed at you if Wedbush is prohibited or restricted by any legislation or regulation in any jurisdiction from making it available to you. You should satisfy yourself before reading it that Wedbush is permitted to provide research material concerning investments to you under relevant legislation and regulations. All U.S. persons receiving and/or accessing this report and wishing to effect transactions in any security mentioned within must do so with: Wedbush Securities Inc. 1000 Wilshire Blvd, Los Angeles, California 90017, +1 (646) 604-4232 and not with the issuer of this report.

UK

This document is being distributed by Maybank Securities (London) Ltd ("MSUK") which is authorized and regulated, by the Financial Conduct Authority and is for Informational Purposes only. This document is not intended for distribution to anyone defined as a Retail Client under the Financial Services and Markets Act 2000 within the UK. Any inclusion of a third party link is for the recipients convenience only, and that the firm does not take any responsibility for its comments or accuracy, and that access to such links is at the individuals own risk. Nothing in this report should be considered as constituting legal, accounting or tax advice, and that for accurate guidance recipients should consult with their own independent tax advisers.

DISCLOSURES

Legal Entities Disclosures

Malaysia: This report is issued and distributed in Malaysia by Maybank Investment Bank Berhad (15938- H) which is a Participating Organization of Bursa Malaysia Berhad and a holder of Capital Markets and Services License issued by the Securities Commission in Malaysia. **Singapore:** This report is distributed in Singapore by MRPL (Co. Reg No 198700034E) which is regulated by the Monetary Authority of Singapore. **Indonesia:** PT Maybank Sekuritas Indonesia ("PTMSI") (Reg. No. KEP-251/PM/1992) is a member of the Indonesia Stock Exchange and is regulated by the Financial Services Authority (Indonesia). **Thailand:** MST (Reg. No.0107545000314) is a member of the Stock Exchange of Thailand and is regulated by the Ministry of Finance and the Securities and Exchange Commission. **Philippines:** Maybank Securities Inc (Reg. No.01-2004-00019) is a member of the Philippines Stock Exchange and is regulated by the Securities and Exchange Commission. **Vietnam:** Maybank Securities Limited (License Number: 117/GP-UBCK) is licensed under the State Securities Commission of Vietnam. **Hong Kong:** MIB Securities (Hong Kong) Limited (Central Entity No AAD284) is regulated by the Securities and Futures Commission. **India:** MIB Securities India Private Limited ("MIBSI") is a participant of the National Stock Exchange of India Limited and the Bombay Stock Exchange and is regulated by Securities and Exchange Board of India ("SEBI") (Reg. No. INZ000010538). MIBSI is also registered with SEBI as Category 1 Merchant Banker (Reg. No. INM 000011708) and as Research Analyst (Reg No: INH000000057). **UK:** Maybank Securities (London) Ltd (Reg No 2377538) is authorized and regulated by the Financial Conduct Authority.

Disclosure of Interest

Malaysia: Maybank IBG and its Representatives may from time to time have positions or be materially interested in the securities referred to herein and may further act as market maker or may have assumed an underwriting commitment or deal with such securities and may also perform or seek to perform investment banking services, advisory and other services for or relating to those companies.

Singapore: As of 11 November 2026, Maybank Research Pte. Ltd. and the covering analyst do not have any interest in any companies recommended in this research report.

Thailand: MST may have a business relationship with or may possibly be an issuer of derivative warrants on the securities /companies mentioned in the research report. Therefore, Investors should exercise their own judgment before making any investment decisions. MST, its associates, directors, connected parties and/or employees may from time to time have interests and/or underwriting commitments in the securities mentioned in this report.

Hong Kong: As of 11 November 2026, MIB Securities (Hong Kong) Limited and the authoring analyst do not have any interest in any companies recommended in this research report.

India: As of 11 November 2026, and at the end of the month immediately preceding the date of publication of the research report, MIBSI, authoring analyst or their associate / relative does not hold any financial interest or any actual or beneficial ownership in any shares or having any conflict of interest in the subject companies except as otherwise disclosed in the research report.

In the past twelve months MIBSI and authoring analyst or their associate did not receive any compensation or other benefits from the subject companies or third party in connection with the research report on any account what so ever except as otherwise disclosed in the research report.

Maybank IBG may have, within the last three years, served as manager or co-manager of a public offering of securities for, or currently may make a primary market in issues of, any or all of the entities mentioned in this report or may be providing, or have provided within the previous 12 months, significant advice or investment services in relation to the investment concerned or a related investment and may receive compensation for the services provided from the companies covered in this report.

OTHERS

Analyst Certification of Independence

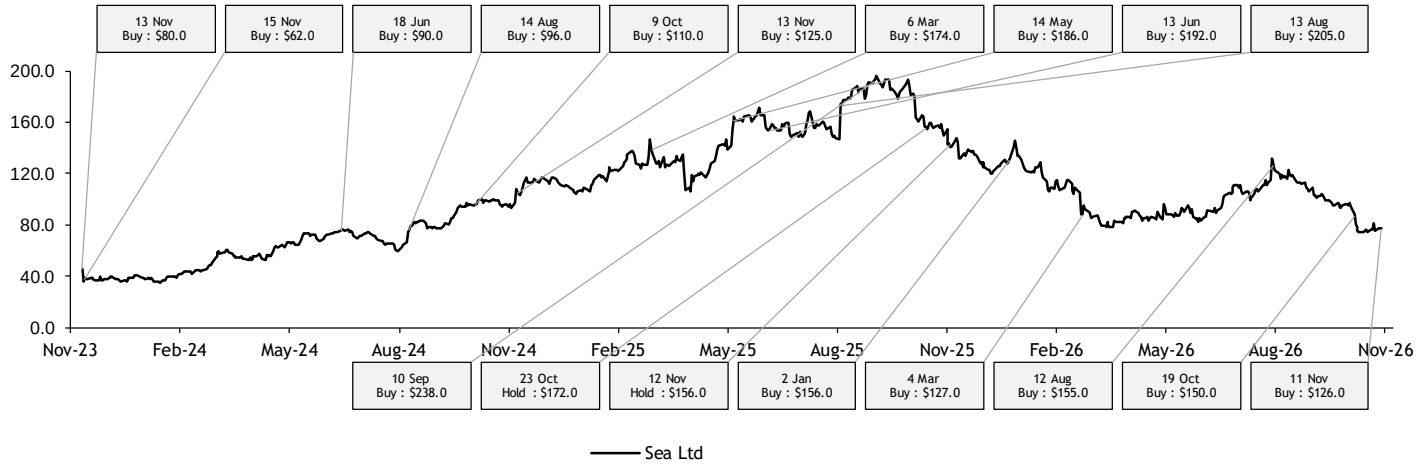
The views expressed in this research report accurately reflect the analyst's personal views about any and all of the subject securities or issuers; and no part of the research analyst's compensation was, is or will be, directly or indirectly, related to the specific recommendations or views expressed in the report.

Reminder

Structured securities are complex instruments, typically involve a high degree of risk and are intended for sale only to sophisticated investors who are capable of understanding and assuming the risks involved. The market value of any structured security may be affected by changes in economic, financial and political factors (including, but not limited to, spot and forward interest and exchange rates), time to maturity, market conditions and volatility and the credit quality of any issuer or reference issuer. Any investor interested in purchasing a structured product should conduct its own analysis of the product and consult with its own professional advisers as to the risks involved in making such a purchase.

No part of this material may be copied, photocopied or duplicated in any form by any means or redistributed without the prior consent of Maybank IBG.

Historical recommendations and target price: Sea Ltd (SE US)



Definition of Ratings

Maybank IBG Research uses the following rating system

BUY	Return is expected to be above 10% in the next 12 months (including dividends)
HOLD	Return is expected to be between 0% to 10% in the next 12 months (including dividends)
SELL	Return is expected to be below 0% in the next 12 months (including dividends)

Applicability of Ratings

The respective analyst maintains a coverage universe of stocks, the list of which may be adjusted according to needs. Investment ratings are only applicable to the stocks which form part of the coverage universe. Reports on companies which are not part of the coverage do not carry investment ratings as we do not actively follow developments in these companies.

Malaysia

Maybank Investment Bank Berhad
(A Participating Organisation of
Bursa Malaysia Securities Berhad)
33rd Floor, Menara Maybank,
100 Jalan Tun Perak,
50050 Kuala Lumpur
Tel: (603) 2059 1888;
Fax: (603) 2078 4194

Stockbroking Business:
Level 8, Tower C, Dataran Maybank,
No.1, Jalan Maarof
59000 Kuala Lumpur
Tel: (603) 2297 8888
Fax: (603) 2282 5136

Singapore

Maybank Securities Pte Ltd
Maybank Research Pte Ltd
50 North Canal Road
Singapore 059304

Tel: (65) 6336 9090

Indonesia

PT Maybank Sekuritas Indonesia
Sentral Senayan III, 22nd Floor
Jl. Asia Afrika No. 8
Gelora Bung Karno, Senayan
Jakarta 10270, Indonesia

Tel: (62) 21 2557 1188
Fax: (62) 21 2557 1189

Thailand

Maybank Securities (Thailand) PCL
999/9 The Offices at Central World,
20th - 21st Floor,
Rama 1 Road Pathumwan,
Bangkok 10330, Thailand

Tel: (66) 2 658 6817 (sales)
Tel: (66) 2 658 6801 (research)

London

Maybank Securities (London) Ltd
PNB House
77 Queen Victoria Street
London EC4V 4AY, UK

Tel: (44) 20 7332 0221
Fax: (44) 20 7332 0302

India

MIB Securities India Pte Ltd
1101, 11th floor, A Wing, Kanakia
Wall Street, Chakala, Andheri -
Kurla Road, Andheri East,
Mumbai City - 400 093, India

Tel: (91) 22 6623 2600
Fax: (91) 22 6623 2604

Vietnam

Maybank Securities Limited
Floor 10, Pearl 5 Tower,
5 Le Quy Don Street,
Vo Thi Sau Ward, District 3
Ho Chi Minh City, Vietnam

Tel : (84) 28 44 555 888
Fax : (84) 28 38 271 030

Hong Kong

MIB Securities (Hong Kong) Limited
28/F, Lee Garden Three,
1 Sunning Road, Causeway Bay,
Hong Kong

Tel: (852) 2268 0800
Fax: (852) 2877 0104

Philippines

Maybank Securities Inc
17/F, Tower One & Exchange Plaza
Ayala Triangle, Ayala Avenue
Makati City, Philippines 1200

Tel: (63) 2 8849 8888
Fax: (63) 2 8848 5738

Sales Trading

Indonesia
Helen Widjaja
helen.widjaja@maybank.com
Tel: (62) 21 2557 1188

Philippines
Keith Roy
keith_roy@maybank.com
Tel: (63) 2 5322 3184

London
Greg Smith
gsmith@maybank.com
Tel: (44) 207 332 0221

India
Sanjay Makhija
sanjaymakhija@maybank.com
Tel: (91) 22 6623 2629

www.maybank.com/investment-banking
mibgresearch.maybank.com